

Form G Elevators, Escalators, and Moving Walks with Related Equipment, Services, Accessories, and Supplies

		Schindler Elevator Corp.	thyssenkrupp Elevator
	Descible Deinte		Corporation
Conformance to Terms/	Possible Points		
Conditions to Include			
Documentation	50	41	40
Pricing	400	330	316
Financial, Industry and			3.0
Marketplace Successes	75	63	63
Bidder's Ability to Sell/			
Service Contract Nationally	100	81	81
Bidder's Marketing Plan	50	40	36
Value Added Attributes	75	65	62
Warranty Coverages and			
Information	50	42	40
Selection and Variety of			
Products and Services			
Offered	200	156	156
Total Points	1,000	818	793

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