Form G

HVAC SYSTEMS, INSTALLATION, AND SERVICE WITH RELATED PRODUCTS AND SUPPLIES

	Possible Points	Carrier Corporation	Delta T Corporation dba Big Ass Solutions	Johnson Controls, Inc.	Lennox Industries Inc.	Siemens Industry Inc.
Conformance to Terms/ Conditions to Include Documentation	50	43	36	46	38	42
Pricing	400	331	298	352	265	323
Financial, Industry and Marketplace Successes	75	64	57	71	56	61
Bidder's Ability to Sell/ Service Contract Nationally	100	86	70	92	70	80
Bidder's Marketing Plan	50	40	32	43	38	40
Value Added Attributes	75	65	55	65	57	64
Warranty Coverages and Information	50	41	37	43	40	43
Selection and Variety of Products and Services Offered	200	169	121	175	131	147
Total Points	1,000	839	706	887	695	800
Rank Order		2	4	1	5	3

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