



November 6, 2018

Dear Valued Client,

We are excited to share news of an important step we are taking to make tuberculosis (TB) testing more accessible for you and your patients. Quest Diagnostics has acquired the U.S.-based laboratory services business (Oxford Diagnostic Laboratories) of Oxford Immunotec.

As part of this previously announced acquisition, Quest will provide Oxford Immunotec's T-SPOT®.TB, a laboratory test that aids in diagnosing both latent TB infection and TB disease. The addition of T-SPOT.TB to our testing menu will complement and expand upon our existing TB test offering. In addition, Quest has acquired Oxford's Accutix™ lab services for Lyme disease and other tick-borne illnesses.

As part of the transition, you will be able to continue to order services as you have been doing for the near term. Please continue to send your T-SPOT.TB specimens as you currently do, including specimen collection, packaging, and test ordering.

Quest Diagnostics is committed to a seamless transition and offering the same level of outstanding service that you've come to expect with Oxford Immunotec. With Quest, you can look forward to:

- Integration with most EHRs
- Quest Quantum for lab ordering, resulting, and supplies
- Access to clinical experts
- Exceptional service
- Access to more than 700 medical and scientific experts for consultation

We are privileged to have you as a client, and look forward to continuing to work together toward better health. If you have any questions, please contact your Quest Diagnostics sales representative.

Thank you,

A handwritten signature in blue ink, appearing to read "Everett Cunningham".

Everett Cunningham  
Sr. Vice President, Commercial