

September 2, 2021

Chief Deputy Matt Langan	Ms. Meagan Mason
Assistant Chief Terry McCraw	Senior Buyer
Collin County Sheriff's Office	Collin County Purchasing Department
4300 Community Ave.	2300 Bloomdale, Suite 3160
McKinney, TX 75071	McKinney, TX 75071

Re: 2021-2022 Continued Inmate Health Care Services and Staffing

Dear Chief Deputy Langan, Assistant Chief Deputy McCraw, and Ms. Mason,

Southwest Correctional Medical Group, PLLC's ("SWCMG") Agreement with Collin County to provide Inmate Health Care services expires on September 30, 2021. We are pleased to present the following proposal, which includes a Consumer Price Index (CPI) adjustment and staffing increases that meet your requirements for the year ahead.

Annual Escalation

SWCMG requests to extend our contract for one year, effective October 1, 2021, through September 30, 2022, with a 2.9% increase. Application of the 2.9% increase revises the base compensation for services rendered at Collin County Detention and Minimum Security facilities from \$621,078.10 to \$639,089.37 monthly / \$7,669,072.44 annually. For the services provided at Collin County Juvenile Detention Facility, the base compensation shall increase from \$39,869.41 to \$41,025.62 monthly, / \$492,307.44 annually.

The daily Per Diem for adult detention facilities will change from \$0.98 to \$1.01 per inmate. The daily Per Diem for juvenile detention facilities will change from \$0.61 to \$0.63 per juvenile.

Proposed Staffing Enhancement

We propose adding 4.8 FTEs to our staffing plan to meet increasing care requirements. The following table shows the annual price increase for the additional proposed staffing. The proposed staffing increases the annual amount to \$627,723. We have provided updated Staffing Matrices at the end of this letter.

Detailed Staffing Increase Overview			
Position	FTE Change	Shift	Est. Cost
Licensed Vocational Nurse	2.5	Day	\$206,268.48
Licensed Vocational Nurse	1.0	Day/Weekend	\$89,107.92
Psychiatric NP/PA Chronic Care Midlevel	1.0	Day	\$254,122.68
Mental Health Tech	1.0	Day	\$66,005.88
Licensed Vocational Nurse	4.5	Night	\$400,985.88
Licensed Vocational Nurse	1.8	Night/Weekend	\$172,275.36
EMT/LVN - Title Change for 4.2 FTES		All Shifts	\$52,811.28
Licensed Vocational Nurse	(5.0)	Evening	(\$429,038.40)
Licensed Vocational Nurse	(2.0)	Evening/weekend	(\$184,816.56)
Total	4.8		\$627,722.52

12 hour Shift

Two clusters within the main jail currently have 16-hour daily coverage by Licensed Vocational Nurses (LVN). Due to the high patient acuity, we request to increase these clusters to 24-hour care by creating a night shift by adding 2.8 LVN FTEs. In addition to the 2.8 LVN FTEs, SWCMG proposes changing the LVN staff from 8-hour to 12-hour shifts at the Detention and Minimum Security facilities.

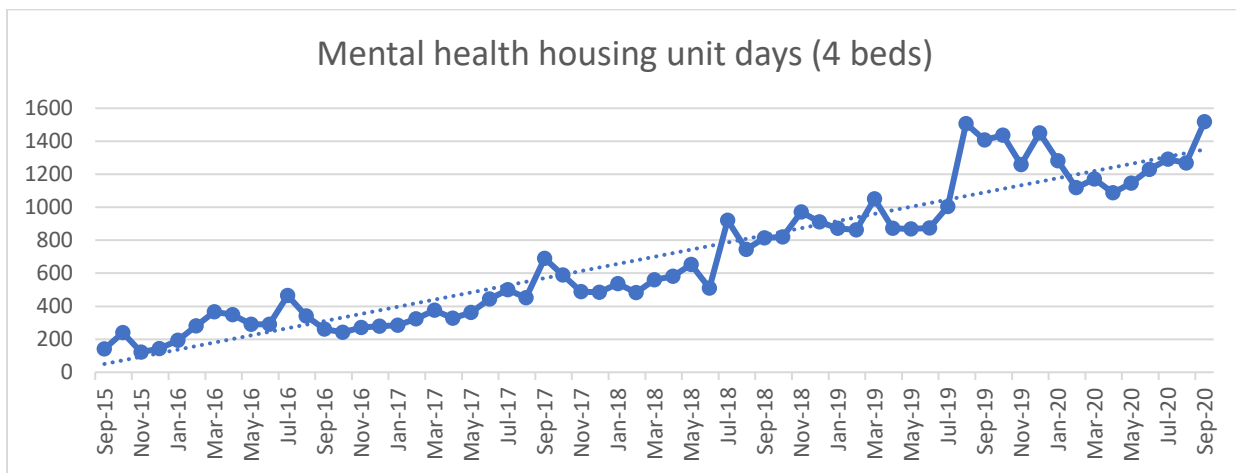
EMT/LVN

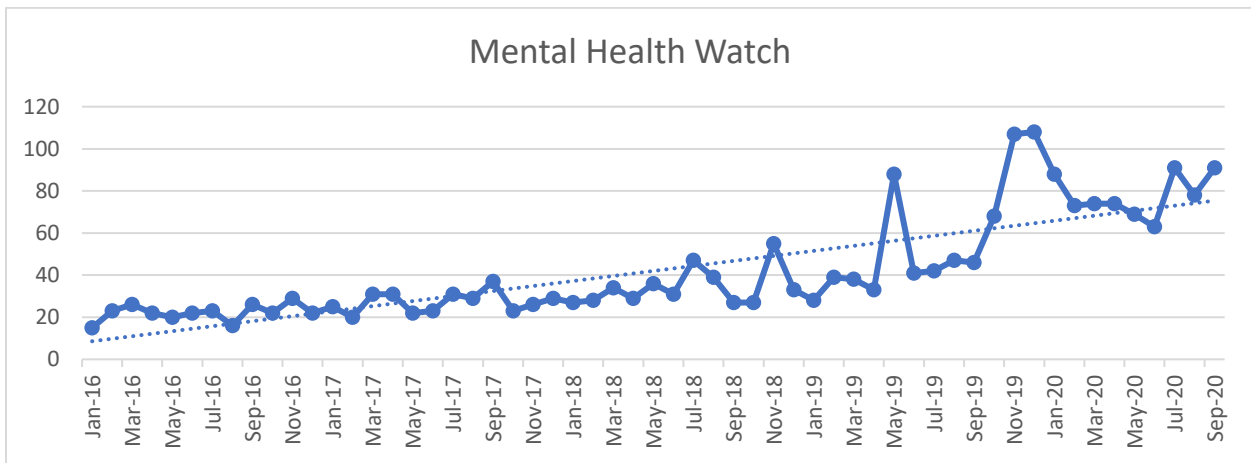
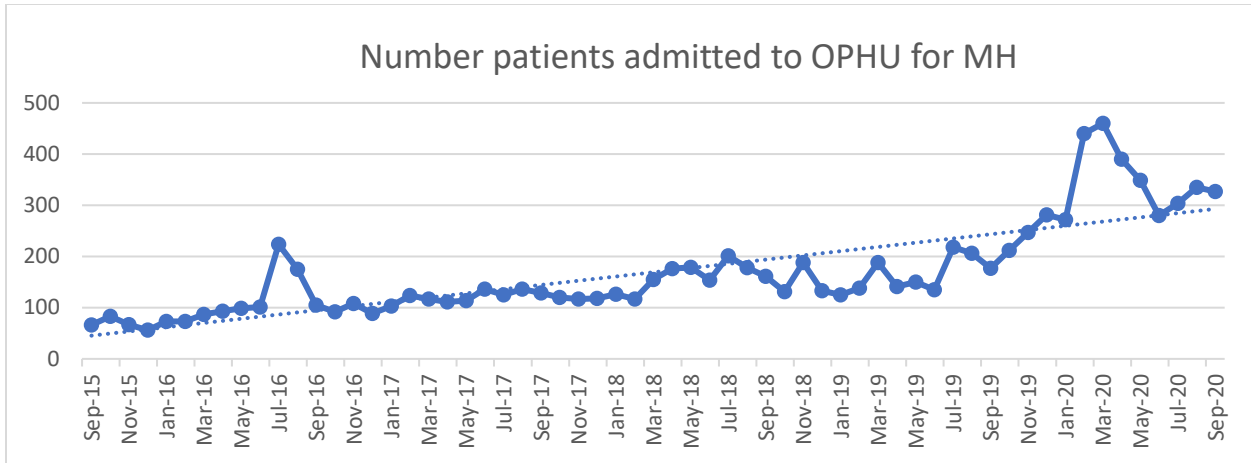
The current staffing plan includes 4.2 EMT positions at Booking. We request to update these FTEs to allow the position to be filled by either an EMT or LVN. This change would open up more candidates when recruiting and provide a second nurse for medication passes and medical treatments.

Behavioral Health Staffing

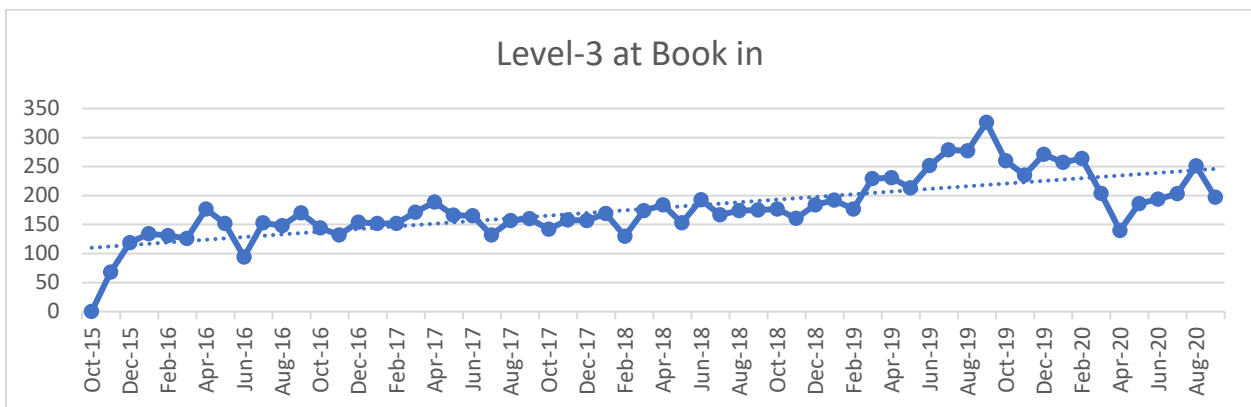
We continue to experience greater demands on our chronic psychiatry professional due to the Texas Commission on Jail Standards, the Sandra Bland Act, the closure of the NorthStar program, and the continued rise in the number of acute mental health patients in the jail. As such, we request to add 1.0 FTE of a Psychiatric NP/PA to manage the increased population and 40 Mental Health Technician hours (1.0 FTE) to expand support coverage seven days per week. The increased technician hours will also ease the telehealth management burden for detention staff in the mental health overflow areas of the jail. Currently, exam space, office space, and movement are limited, and a combination of face-to-face and telehealth services are needed to meet the needs of the mental health population of the facility.

The following tables demonstrate how mental health-related metrics continue to trend upward compared to the metrics at the time of our original Collin County Health Services Agreement.





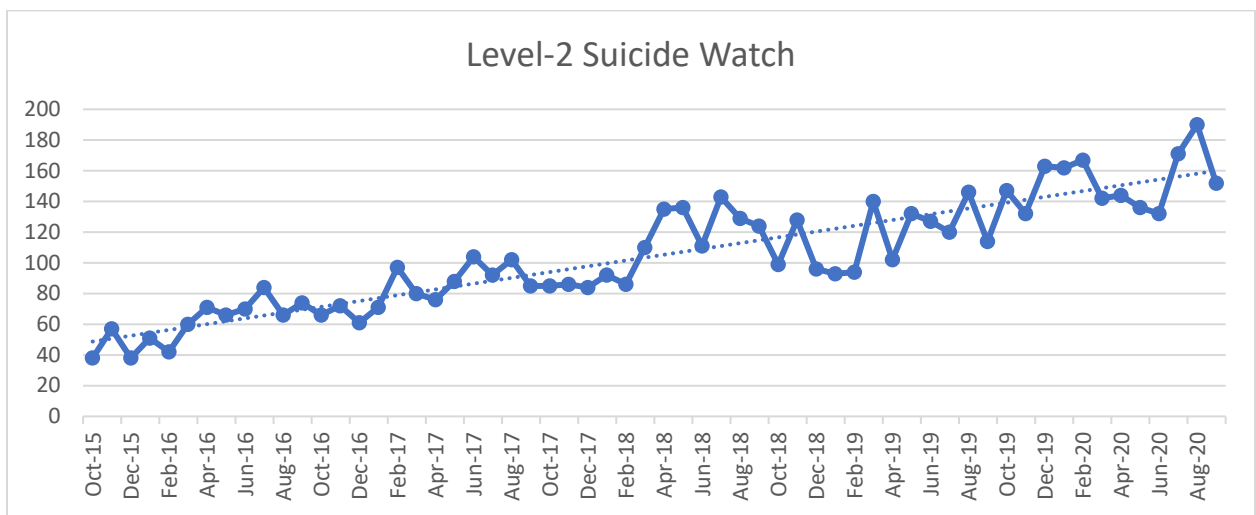
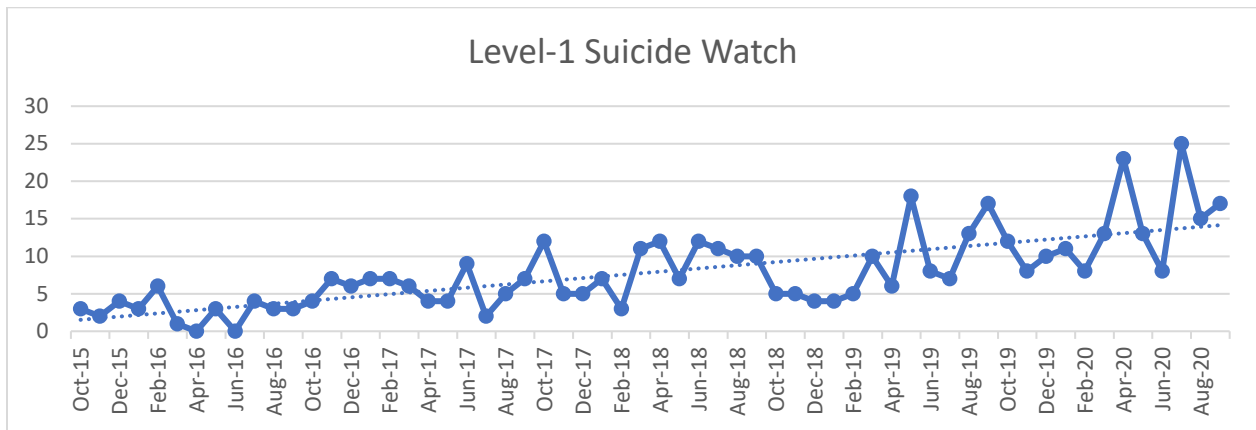
Another significant issue is the increase in Level-3 suicide watches identified at book-in. The mental health watches and suicide watches represent workloads not covered in the initial Collin Health Services Agreement. These extra services create an initial workload and an increased secondary workload for our mental health teams.



The number of suicide watches and mental health watches has continued to rise significantly. Collin County Detention Facility effectively operates one of the largest psychiatric ER units in Collin County. No alternative treatment facilities are available, and law enforcement agencies bring the most acute patients to the detention facility.

These patients must be managed in the detention facility for an extended period while awaiting bed space. The impact on the mental health counseling team and the psychiatric team are significant, including Level-1 Suicide Watch, which is ordered following a suicide attempt while in the facility or before arrest.

All Level-1 Suicide Watch patients must be seen by the psychiatrist and need to be seen by mental health counselors many times during Level-1 through Level-3 processes. Levels-2 and 3 Suicide Watch patients have similarly increased.



Another area affecting staffing is the running list of acute mental health patients held by Alyse Ferguson, the County mental health coordinator/attorney. This list of mentally acute patients continues to increase and is currently averaging between 70 and 80 patients for this workload at all times.

Total Cost Summary

The services provided at Collin County Juvenile Detention Facility shall increase 2.9% from \$39,869.41 to \$41,025.62 monthly, / \$492,307.44 annually, effective October 1, 2021 through September 30, 2022

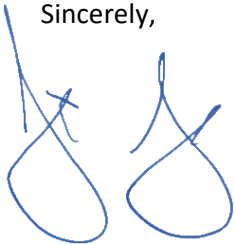
Application of the 2.9% and additional staffing, shall increase the base compensation for the Detention and Minimum Security Facilities as follows:

Cost Adjustment	Monthly	Annually
Current Contract Price	\$621,078.10	\$7,452,937.20
CPI Increase (2.9%)	\$18,011.27	\$216,135.24
Additional Staffing	\$52,310.21	\$627,722.52
Total Contract Price For Detention And Minimum Security Facilities	\$691,399.58	\$8,296,794.96

If the County accepts, we will wait to receive the County-drafted amendment per previous years. All other terms of the current Agreement, including any changes detailed above, shall remain in full force and effect.

Thank you for the opportunity to provide this pricing, and we welcome the opportunity to discuss it in more detail. Should you have any questions, please do not hesitate to contact Charles Guffey, Regional Director of Operations, at 575-635-7173.

Sincerely,



Justin Searle
Executive Vice President, Local Govt. Health Div

Cc: *Greg Roberts, RN, CCHP-RN, Health Services Administrator*
Charles Guffey, RN, BS, Regional Director, Operations
John Roth, Director, Director, Partner Services
Adolfo Cisnero, MPH, CCHP, Senior Director, Contract Retention

Proposed Staffing Matrix

Colling County Detention Facility									
Title	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Hrs/WK	FTE
Days									
Registered Nurse (Charge)	24	24	24	24	24	16	16	152	3.8
Licensed Vocational Nurse	60	60	60	60	60	60	60	420	10.5
Licensed Vocational Nurse (provider LVN)	8	8	8	8	8			40	1
EMT/ LVN	8	8	8	8	8	8	8	56	1.4
MHP / Psych RN	24	16	24	24	20	24	24	156	3.9
Administrative Assistant	8	8	8	8	8			40	1
Medical Records Clerk	8	8	8	8	8			40	1
Mental Health Tech	16	16	16	8	8	8	8	80	2
Psychiatric NP	10	10	20	10	10	10	10	80	2
Pharmacy Technician/CMA	8	8	8	8	8			40	1
MHP - Supervisor	8	8	8	8	8			40	1
TOTAL HOURS/FTE-Day								1144	28.6
Evenings									
Registered Nurse (Charge)	16	16	16	16	16	16	16	112	2.8
EMT/ LVN	8	8	8	8	8	8	8	56	1.4
MHP / Psych RN	16	16	8	16	16	16	16	104	2.6
TOTAL HOURS/FTE-Evenings								272	6.8
Nights									
Registered Nurse (Charge)	16	16	16	16	16	16	16	112	2.8
Licensed Vocational Nurse	60	60	60	60	60	60	60	420	10.5
EMT/ LVN	8	8	8	8	8	8	8	56	1.4
TOTAL HOURS/FTE-Nights								588	14.7
TOTAL								2004	50.1
Minimum Security									
Title	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Hrs/WK	FTE
Days									
Licensed Vocational Nurse	12	12	12	12	12	12	12	84	2.1
TOTAL HOURS/FTE-Day								84	2.1
Nights									
Licensed Vocational Nurse	12	12	12	12	12	12	12	84	2.1
TOTAL HOURS/FTE-Evenings								84	2.1
TOTAL								168	4.2

John R Roach Juvenile Detention Center									
Title	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Hrs/WK	FTE
Days									
Physician	Schedule varies based on need							3	0.075
Psychiatrist	Schedule varies based on need							4	0.1
Dentist	Schedule varies based on need							4	0.1
Dental Assistant	Schedule varies based on need							4	0.1
MHP	Schedule varies based on need							4	0.1
Licensed Vocational Nurse	8	8	8	8	8	8	8	56	1.4
TOTAL HOURS/FTE-Day								75	1.875
Evenings									
Licensed Vocational Nurse	8	8	8	8	8	8	8	56	1.4
TOTAL HOURS/FTE-Evenings								56	1.4
TOTAL								131	3.275
Collin County, TX - Shared Services									
Title	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Hrs/WK	FTE
RN/H.S.A.	8	8	8	8	8			40	1
DON	8	8	8	8	8			40	1
PA/NP	8	8	8	8	8	12	12	64	1.6
Medical and Mental Health Providers									
Dentist	8	6	8	8	6			36	0.9
Dental Assistant (excluding juvenile)	8	8	4	8	8			36	0.9
Physician	8	7	8	7	7			37	0.925
Psychiatrist	14	14	14	14	12			68	1.7
Physician/ PA/ NP (on Call)	24 hours per day, 7 days a week							0	0
Psychiatrist (On-Call)	24 hours per day, 7 days a week							0	0
MHP (on Call)	24 hours per day, 7 days a week							0	0
TOTAL HOURS/FTE-Day								321	8.025
TOTAL								321	8.025
GRAND TOTAL								2624	65.6