



COMMENT AND REVIEW

To the
 REQUEST FOR PROPOSAL (RFP) #100516
 Entitled

ELEVATORS, ESCALATORS, AND MOVING WALKS WITH RELATED EQUIPMENT, SERVICES, ACCESSORIES, AND SUPPLIES

The following advertisement was placed in Oregon’s *Daily Journal of Commerce* on August 19, 2016, in South Carolina’s *The State* on August 19, 2016, in Utah’s *The Salt Lake Tribune* on August 19, 2016, in *USA Today* on August 19, 2016, and on the NJPA website www.njpacoop.org, Onvia website www.onvia.com, Notice to Bidders website www.noticetobidders.com, PublicPurchase.com, Merx, and Biddingo:

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #100516 ELEVATORS, ESCALATORS, AND MOVING WALKS WITH RELATED EQUIPMENT, SERVICES, ACCESSORIES, AND SUPPLIES. Details of this RFP are available beginning August 19, 2016. Details may be obtained by letter of request to Jonathan Yahn, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until October 5, 2016 at 4:30 p.m. Central Time at the above address and opened OCTOBER 6, 2016 at 8:30 a.m. Central Time.

RFPs were requested from and distributed to:

AGC San Diego	National Elevator Inspection Services, Inc.
Bay State Elevator	Onvia, Inc.
Construction Industry Center	Otis Canada, Inc.
Construction Journal	Otis Elevator Company
Contractor Plan Center	Schindler Elevator Corporation
County of King	thyssenkrupp Elevator Corporation
Diversified Elevator Service & Equipment Co., Inc.	Van Deusen & Associates
Elevator Maintenance & Service, Inc.	VDA
Kone	

Proposals were opened on October 6, 2016 at the NJPA offices located at 202 12th Street Northeast in Staples, Minnesota 56479, from the following:

Schindler Elevator Corporation
 thyssenkrupp Elevator Corporation

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, CPPB, NJPA Senior Contract Procurement Analyst
Gregg Meierhofer, CPPO, NJPA Senior Contract Products and Price Analyst
Keith Hanson, CPA, NJPA Accounting Manager
Jonathan Yahn, JD, NJPA Contracts and Compliance Manager
Kim Austin, NJPA Contract Procurement Analyst
Chris Robinson, JD, NJPA Lead Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee used the established NJPA RFP evaluation criteria and determined that all proposal responses met Level-One and Level-Two Responsiveness and were evaluated.

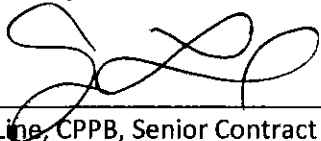
Schindler Elevator Corporation offers a complete solution for Member needs including new installation, modernization of existing equipment, remote monitoring, and a service and repair program. Their distribution center and distribution network provide for rapid delivery of components across the US. Schindler Elevator Corporation's pricing is within the competitive range and represents a solid value to NJPA Members.

thyssenkrupp Elevator Corporation employs over 3,200 service technicians in the US and Canada. In addition to installation, service and repair, thyssenkrupp Elevator Corporation offers an innovative emergency monitoring system to optimize technical service dispatch and expedited technician response times. Their pricing reflects a substantial discount of customary technician hourly rates.

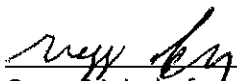
For these reasons, the NJPA Proposal Review Committee recommends award of NJPA Contract #100516 to:

Schindler Elevator Corporation	100516-SCH
thyssenkrupp Elevator Corporation	100516-TKE


The preceding recommendations were approved on November 2, 2016.



Ginger Line, CPPB, Senior Contract Procurement Analyst



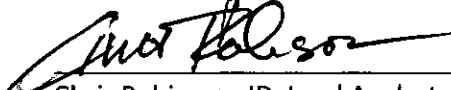
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