



Dale Mrozinski
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Collin County Purchasing
Attn: Andrea Pease
Buyer II
2300 Bloomdale Rd., Ste. 3160
McKinney, TX 75071

September 3, 2021

RE: IFB 2018-227 90-Day Extension – Proposed 1.2% Price Increase

Dear Ms. Pease:

The Collin County business is important to us. In order to continue to deliver Ecolab world-class service and support, we are requesting a price adjustment on this agreement effective October 1, 2021. This is a result of overall rising costs for the products and services Ecolab extends; from manufacturing and transportation to employment costs and unprecedented tariff increases, Ecolab costs are steadily increasing.

As always, your agreement with us includes:

- Preventative maintenance
- 24/7 support and emergency service
- Contract support from Ecolab Global headquarters

Ecolab Inc. would like to extend our Collin County contract for 90-days. However, Ecolab is requesting a 1.2% price adjustment. Cost of goods have escalated more than we've seen in recent years. The Producer Price Index (PPI) for all commodities has increased 12.0% year on year; this includes cost of chemicals, labor costs, transportation costs and so much more. The PPI specific to chemical manufacturing has increased 6.8%. It's not been since 2012 that these costs have increased so greatly. Please see PPI Tables attached.

Thank you,

Dale Mrozinski
Government Market Analyst

PPI Industry Data Original Data Value

Series Id: PCU325---325---
Series Title: PPI industry sub-sector data for Chemical mfg, not
Industry: Chemical mfg
Product: Chemical mfg
Base Date: 198412
Years: 2011 to 2021

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2011	242.6	245.0	247.6	250.2	252.8	253.4	255.1	255.2	256.7	255.9	255.6	254.7
2012	258.4	259.7	261.7	262.0	262.0	259.6	259.6	260.2	259.9	260.8	259.9	259.3
2013	262.8	264.7	265.0	265.3	265.1	265.5	265.2	263.9	262.8	262.3	261.7	262.6
2014	266.5	267.9	268.1	269.9	269.5	270.0	271.1	271.0	271.4	270.4	267.7	266.5
2015	265.1	264.8	263.5	264.4	265.3	268.2	267.3	266.5	264.5	263.2	262.6	262.6
2016	264.9	264.4	264.8	266.0	266.3	268.1	267.7	267.7	268.2	269.0	269.3	268.8
2017	272.8	274.9	276.1	277.2	276.7	277.5	276.9	277.5	277.6	280.2	281.2	282.5
2018	284.7	286.4	288.6	288.4	289.9	290.8	291.2	292.2	291.6	292.5	293.1	292.5
2019	293.7	293.4	293.3	293.3	292.1	292.4	292.8	291.3	290.6	291.7	290.8	289.4
2020	291.0	291.5	290.4	286.8	284.3	285.1	286.4	287.7	288.2	290.7	292.0	293.5
2021	298.2	302.2	310.1									

PPI Industry Data 12-Month Percent Change

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2011	6.1	5.9	6.7	6.9	8.3	8.9	9.3	9.2	9.4	8.3	7.9	7.2
2012	6.5	6.0	5.7	4.7	3.6	2.4	1.8	2.0	1.2	1.9	1.7	1.8
2013	1.7	1.9	1.3	1.3	1.2	2.3	2.2	1.4	1.1	0.6	0.7	1.3
2014	1.4	1.2	1.2	1.7	1.7	1.7	2.2	2.7	3.3	3.1	2.3	1.5
2015	-0.5	-1.2	-1.7	-2.0	-1.6	-0.7	-1.4	-1.7	-2.5	-2.7	-1.9	-1.5
2016	-0.1	-0.2	0.5	0.6	0.4	0.0	0.1	0.5	1.4	2.2	2.6	2.4
2017	3.0	4.0	4.3	4.2	3.9	3.5	3.4	3.7	3.5	4.2	4.4	5.1
2018	4.4	4.2	4.5	4.0	4.8	4.8	5.2	5.3	5.0	4.4	4.2	3.5
2019	3.2	2.4	1.6	1.7	0.8	0.6	0.5	-0.3	-0.3	-0.3	-0.8	-1.1
2020	-0.9	-0.6	-1.0	-2.2	-2.7	-2.5	-2.2	-1.2	-0.8	-0.3	0.4	1.4
2021	2.5	3.7	6.8									

PPI Commodity Data Original Data Value

Series Id: WPU00000000
Not Seasonally Adjusted
Series Title: PPI Commodity data for All commodities, not seasonally
Group: All commodities
Item: All commodities
Base Date: 198200
Years: 2011 to 2021

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2011	192.7	195.8	199.2	203.1	204.1	203.9	204.6	203.2	203.7	201.1	201.4	199.8
2012	200.7	201.6	204.2	203.7	201.9	199.8	200.1	202.7	204.4	203.5	201.8	201.5
2013	202.5	204.3	204.0	203.5	204.1	204.3	204.4	204.2	203.9	202.5	201.2	202.0
2014	203.8	205.7	207.0	208.3	208.0	208.3	208.0	207.0	206.4	203.4	200.9	197.0
2015	192.0	191.1	191.5	190.9	193.4	194.8	193.9	191.9	189.1	187.5	185.7	183.5
2016	182.6	181.3	182.1	183.2	185.3	187.6	187.7	186.6	186.9	186.7	186.3	188.2
2017	190.7	191.6	191.5	193.0	192.8	193.6	193.5	193.8	194.8	194.9	195.9	196.3
2018	197.9	199.3	199.3	200.3	203.2	204.2	204.3	203.4	203.6	204.6	202.3	201.0
2019	199.1	199.2	200.8	202.1	201.7	200.3	200.7	199.2	198.4	198.6	199.0	199.0
2020	199.3	196.7	193.1	185.5	188.6	191.2	193.0	194.3	195.5	196.5	198.3	200.6
2021	204.3	208.5	216.3									

PPI Commodity Data 12-Month Percent Change

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2011	5.9	8.2	8.7	10.1	10.4	11.1	11.1	9.9	10.2	7.8	7.3	5.3
2012	4.2	3.0	2.5	0.3	-1.1	-2.0	-2.2	-0.2	0.3	1.2	0.2	0.9
2013	0.9	1.3	-0.1	-0.1	1.1	2.3	2.1	0.7	-0.2	-0.5	-0.3	0.2
2014	0.6	0.7	1.5	2.4	1.9	2.0	1.8	1.4	1.2	0.4	-0.1	-2.5
2015	-5.8	-7.1	-7.5	-8.4	-7.0	-6.5	-6.8	-7.3	-8.4	-7.8	-7.6	-6.9
2016	-4.9	-5.1	-4.9	-4.0	-4.2	-3.7	-3.2	-2.8	-1.2	-0.4	0.3	2.6
2017	4.4	5.7	5.2	5.3	4.0	3.2	3.1	3.9	4.2	4.4	5.2	4.3
2018	3.8	4.0	4.1	3.8	5.4	5.5	5.6	5.0	4.5	5.0	3.3	2.4
2019	0.6	-0.1	0.8	0.9	-0.7	-1.9	-1.8	-2.1	-2.6	-2.9	-1.6	-1.0
2020	0.1	-1.3	-3.8	-8.2	-6.5	-4.5	-3.8	-2.5	-1.5	-1.1	-0.4	0.8
2021	2.5	6.0	12.0									