



**PVC Price Increase Announcement  
North America**

April 24, 2021

Dear Valued Customer,

Due to further escalation in pricing by the PVC resin manufacturers, coupled with rising costs in corrugate and labor, Anchor Packaging LLC, will be increasing the price of all PVC products by **8% effective with orders on Monday, May 24, 2021.**

<b>All Anchor Brand Cutter Box Films</b>	<b>8%</b>
<b>All Private Label Cutter Box Films</b>	<b>8%</b>
<b>All Laundry Wrap Films</b>	<b>8%</b>
<b>All Miler Films</b>	<b>8%</b>
<b>All E9 and E15 &amp; Pizza Perforated Films</b>	<b>8%</b>
<b>All Cheese Guard, Deli/Bakery Wrap</b>	<b>8%</b>
<b>All D12 Stretch Meat Film</b>	<b>8%</b>
<b>All Ultra Wrap™ Meat and Produce Films</b>	<b>8%</b>
<b>All Private Label Meat &amp; Produce Films</b>	<b>8%</b>

**All non-guaranteed contracts, bids and POD's will be increased as allowed per the agreement in place per the above listed percentages. In addition, all contracted business will increase per the terms of the agreement.**

Orders placed on or before **Friday, May 21, 2021** calling for normal delivery will be billed at current pricing levels. Orders placed on or after **Monday, May 24, 2021**, will be billed at the higher price. All orders will be reviewed for normal usage requirements and adjusted accordingly.

Thank you for your continued support of Anchor Packaging, Inc.

Sincerely,

Executive Vice President

**BRC Packaging Certified**

13515 Barrett Parkway #100, St. Louis, MO 63021-5870

800.467.3900

314.822.7800

[www.anchorpac.com](http://www.anchorpac.com)

Fax 314.822.7644



**DART CONTAINER CORPORATION**

www.dartcontainer.com

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500 Hogsback Road • Mason, Michigan 48854 • Phone: (800) 248-5960 • Fax: (517) 676-3883 • Email: sales@dart.biz

December 2, 2020

To Our Valued Customers:

Due to increases in raw material and other manufacturing costs, we are implementing a price increase on the following products to our U.S. Foodservice, National Account, and Warehouse Club customers:

- Products made of APET, RPET, PP & PS – 8%
- Unprinted & stock printed EPS, Fusion & Trophy cups, containers, bowls & lids – 8%
- Custom printed EPS, Fusion & Trophy cups, containers & bowls – 5%

Due to continued escalation in freight, labor, energy, and corrugate costs, we are implementing an **additional** 3% price increase on **all** products, including those listed above.

**The effective date of the increases is January 4, 2021.** Your specific post-increase prices will be sent to you shortly.

This price increase applies to all orders placed on or after January 4, 2021. Buy-ins cannot be accommodated and all orders at the pre-increase pricing must be for immediate shipment. Contract prices on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on January 4.

Please contact your Dart Sales Representative with any questions.

We appreciate your continued support.

Dart Container Corporation



**DART CONTAINER CORPORATION**

[www.dartcontainer.com](http://www.dartcontainer.com)

500 Hogsback Road • Mason, Michigan 48854 • (800) 248-5960

January 11, 2021

To Our Valued Dart Customers:

Due to escalating raw material costs and other manufacturing costs, Dart will be increasing prices by 8% on all PP (Polypropylene) products, Bagasse products, and PS (Polystyrene) Impress and Reliance cutlery products.

The effective date of the increased prices is February 15, 2021. Your specific post-increase prices will be sent to you shortly.

This price increase applies to all orders placed on or after February 15, 2021. Buy-ins cannot be accommodated and all orders at the pre-increase pricing must be for immediate shipment. Contract prices on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on February 15.

Please contact your Dart Sales Representative with any questions.

Thank you for adjusting your records and for your continued support.

Dart Container Corporation



**DART CONTAINER CORPORATION**

www.dartcontainer.com

500 Hogsback Road • Mason, Michigan 48854 • (800) 248-5960

January 29, 2021

To Our Valued Dart Customers:

As a result of escalating costs due to sustained changes in product mix and the impacts those have had on our cost to service, we are implementing a price increase on the following products to our U.S. Foodservice, National Account, and Warehouse Club customers:

<b>Product Line</b>	<b>Increase Percent</b>
Paper products (cups, containers, and dinnerware) and associated lids	3%
PP, PET, and PS cups and lids	6%
OPS and PET containers	6%
Creative Carryouts and Expressions	6%
Cutlery	6%
Foam dinnerware and foam hinged trays	6%
Impact dinnerware	6%
Mtrene products	6%
Portion containers and lids (including Sauces and Sides)	6%
PP and RPET Deli Containers and Lids	6%
PresentaBowls Pro	6%

The effective date of the increased prices is March 1, 2021. Your specific post-increase prices will be sent to you shortly.

This price increase applies to all orders placed on or after March 1, 2021. Buy-ins cannot be accommodated and all orders at the pre-increase pricing must be for immediate shipment. Contract prices on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on March 1.

Please contact your Dart Sales Representative with any questions.

Thank you for adjusting your records and for your continued support.

Dart Container Corporation



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www.dartcontainer.com

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500 Hogsback Road • Mason, Michigan 48854 • Phone: (800) 248-5960 • Fax: (517) 676-3883 • Email: sales@dart.biz

March 15, 2021

Dear Dart Customer:

Due to the continued escalation of raw material costs and other manufacturing costs, **we are implementing a price increase on the following products to our U.S. Foodservice, National Account, and Warehouse Club Customers:**

- Unprinted & stock printed EPS, Fusion & Trophy cups, containers, bowls & EPS lids: **8%**
- Custom printed EPS, Fusion & Trophy cups, containers & bowls: **6%**
- All polystyrene products (OPS, DIF, HIPS, PS), including lids for EPS, Fusion, and Trophy: **12%**

**The effective date of the increased prices is April 15, 2021.** Your specific post-increase prices will be sent to you shortly.

This price increase applies to all orders placed on or after April 15, 2021. Buy-ins cannot be accommodated and all orders at the pre-increase pricing must be for immediate shipment. Contract prices on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on April 15.

Please contact your Dart Sales Representative with any questions.

Thank you for adjusting your records and for your continued support.

Dart Container Corporation



**DART CONTAINER CORPORATION**

www.dartcontainer.com

500 Hogsback Road • Mason, Michigan 48854 • Phone: (800) 248-5960 • Email: sales@dart.biz

June 29, 2021

Dear Valued Dart Customer:

Because of escalating costs due to sustained changes in product mix and the impacts those have had on our cost to service, we are implementing an **8% increase on select EPS products** to our U.S. Foodservice, National Account, and Warehouse Club Customers. This is in addition to increasing product lines announced yesterday, June 28. **The effective date of increased pricing is August 1, 2021.**

Here is a complete list of product lines increasing in price on August 1:

<b>Product Line</b>	<b>Increase Percent</b>
EPS Food Containers, Bowls, and associated lids	8%
PP, PS, and PET food packaging product lines (excluding cutlery, TamperGuard snack boxes, and Sauces & Sides)	8%
PP Portion Containers	20%
PP and PET plastic cups and associated PP and PET cold cup lids	8%
PS Plastic Cups and associated PS plastic cold cup lids	12%
Paper Products (excluding DuoShield and lids for paper cups but including combo packs)	5%

Your specific post-increase prices will be sent to you shortly.

This price increase applies to all orders placed on or after August 1, 2021. Buy-ins cannot be accommodated and all orders at the pre-increase pricing must be for immediate shipment. Contract prices on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on August 1.

Please contact your Dart Sales Representative with any questions.

Thank you for adjusting your records and for your continued support.

Dart Container Corporation

# Karat<sup>®</sup> BY LOLLICUP<sup>™</sup>

Manufacturer & Supplier of Premium Beverage and Disposable Food Service Products

## Memorandum

To: All Customers  
From: Operations  
Date: 12.03.2020  
Re: Product List Price Updates – Jan 2021 price increase

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Dear Valued Customers,

We strive to be a leading supplier/manufacturer of premium beverage and foodservice products, and we continue to do our best to remain as competitive as we can in this industry. We have attempted to keep our prices competitive to minimize unnecessary impacts to our valued customers throughout the years.

2020 has been a very challenging year for all of us with the pandemic and increase in ocean freight (over 200%), domestic logistic cost (over 50%), and labor cost.

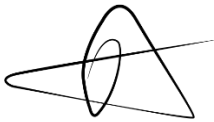
Therefore, we regret to announce that although we have done all we could to delay the price increase, it has not been an easy business decision for us to impose a product wide price increase. **Effective on January 1st, 2021.** We will have a general price increase (Based on products and depending on the customer's price.)

\*\*\*This price increase will be 5% or more, depending on the item (Shipping cost is higher on larger items.)

As we work diligently in determining each product line's exact increases, this is our pre-announcement to inform you of changes to come. Once the product categories and specific increases have been determined, we will issue a detailed memo along with our 2021 January Pricelist.

We thank you for your continued support and understanding.

Best Regards,



Alan Yu  
President & CEO  
Karat<sup>®</sup> by Lollicup<sup>™</sup>

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6185 Kimball Ave., Chino, CA 91708 **Tel:** 626.965.8882 **Fax:** 626.965.8729  
3201 Capital Blvd., Rockwall, TX 75032 **Tel:** 469.421.1400 **Fax:** 469.464.1240  
[www.karatpackaging.com](http://www.karatpackaging.com)

# Karat<sup>®</sup> BY LOLLICUP<sup>™</sup>

Manufacturer & Supplier of Premium Beverage and Disposable Food Service Products

## Memorandum

To: All Customers  
From: Operations  
Date: 04.14.2021  
Re: Product List Price Updates – 2021 price increase  
announcement (effective May 1st, 2021)

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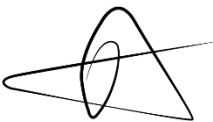
Dear Valued Customers,

Karat by Lollicup valued our partnership, and we are doing our best to remain as competitive as we can in this unforeseen time. However, recently we received another raw materials cost increase notices, and we have also continued to see an increase in ocean freight & domestic transportation. Therefore, we regret to announce that there will be a price increase of up to **10%** on various products effective on **May 1st 2021**.

Once again, we appreciate your patience and your understanding in this matter. Please do not hesitate to reach out to your customer service or sales representatives if you have any questions or concerns.

We thank you for your continued support and understanding.

Best Regards,



Alan Yu  
President & CEO  
Karat<sup>®</sup> by Lollicup<sup>™</sup>

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6185 Kimball Ave., Chino, CA 91708 **Tel:** 626.965.8882

320 1 Capital Blvd., Rockwall, TX 75032 **Tel:** 469.421.1400 **Fax:** 469.464.1240

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**May 17, 2021**

**To Our Valued Customers:**

These are certainly unprecedented times we are experiencing as a nation. The hope of returning to normal is closer than ever as the vaccines continue to get administered across the country. As an outcome of the economic recovery, we are experiencing cost increases across all major sectors of our business including transportation and key raw material inputs. During this inflationary period, Morcon has continued to provide the highest level of quality products and service to our customers. Unfortunately, we can no longer absorb these costs and it is necessary to increase our prices.

Effective, July 1, 2021, Morcon Tissue will be increasing prices up to 10.0% on Tissue, Towel, Napkin and Dispenser products. All orders placed by June 30, 2021, calling for immediate shipment, will be invoiced at current into-stock prices. Orders received on or after July 1, 2021 will be invoiced at new into-stock prices.

Orders exceeding more than 1/12<sup>th</sup> of your annual volume will be processed at the new pricing levels.

All contract prices will be adjusted up to 10.0% upon their expiration date with some contracts increasing more.

We will be sending you the updated into stock and contract price lists at our earliest convenience. Please contact your Morcon sales representative with any questions.

Thank you for your business and continued support of Morcon. We are dedicated to helping you grow your business and thank you for your partnership.

Sincerely,



Philip J. Hart  
Vice President, Revenue Management  
Morcon Tissue



820 E. 47<sup>th</sup> Street  
Tucson, AZ 85713

## Wallace Packaging, LLC

July 20, 2021

Bunzl R3 Dallas  
2005 Valley View Ln, Ste 120  
Dallas, TX 75234

RE: Price Increase Notification

Dear Valued Customer,

We would like to inform you that we are unfortunately planning to increase the price of certain goods due to increases in shipping costs and in the cost of the raw materials that we use in our production process. The price increase will take effect immediately (after any open PO's).

We've tried to prevent this increase for as long as possible because of course we want to provide our products at a competitive price. However, the recent increase in shipping costs and the price of raw materials is now too great for us to absorb, and we regrettably have no choice other than to implement a slight price increase on the item listed below.

If you have any questions, please don't hesitate to call us at 520-322-0213.

Thank you for your understanding.

Sincerely,

*Paul Tomeh*

Paul Tomeh  
General Manager  
Wallace Packaging, LLC

Enclosure: updated price list

*Wallace Packaging, LLC ♦ 820 E. 47<sup>th</sup> Street ♦ Tucson, AZ 85713  
1-866-925-7225 (Toll-free) ♦ 520-322-0604 (Fax)*

<b>ITEM</b>	<b>CURRENT PRICE</b>	<b>NEW PRICE</b>
3600 (G0140021)	\$12.00/case	\$16.00/case
3616 (A6040062)	\$10.45/case	\$14.00/case
3822/D TOK-250 (G0140015)	\$9.85/case	\$10.50/case
3897(A6040026)	\$9.85/case	\$10.50/case
3898 (G0140006)	\$15.00/case	\$18.00/case
6234 (G0140003)	\$21.00/case	\$22.50/case
6405 (A6040149)	\$12.55/case	\$14.00/case
3950 (A6040021)	\$9.00/case	\$11.00/case
8160 (A6040109)	\$14.50/case	\$16.50/case
8161 (A6040110)	\$14.50/case	\$16.50/case
8162 (A6040111)	\$14.50/case	\$16.50/case
3540 (A6043540)	\$5.50/case	\$6.75/case
3541 (A6043541)	\$5.50/case	\$6.75/case
3542 (A6043542)	\$5.50/case	\$6.75/case
3647 (A6040009)	\$5.40/case	\$6.75/case



R3 RELIABLE REDISTRIBUTION RESOURCE®

## PRICE CHANGE ANNOUNCEMENT

1/08/2021

Due to the continual rise in raw material and ocean freight cost as well as the demand impact the Coronavirus is having on the glove markets, we must implement a price increase on the following imported product categories. These increases will take effective with orders purchased on or after **2/15/2021**. All below increases are above and beyond all previously announced price increases.

<b>Nitrile Gloves</b>	<b>10%</b>
<b>Latex Gloves</b>	<b>5%</b>
<b>Aluminum Foil Rolls/Containers, Poly Aprons and Table Covers</b>	<b>8%</b>
<b>Woodenware</b>	<b>7%</b>
<b>Poly Bags, Cutlery, Straws and Portion Cups</b>	<b>5%</b>

R3 reserves the right to allot orders bases on customers' historical purchases. Our R3 associates will continue to provide updates in the coming weeks as we continue to monitor the supply chain for price changes.

All of us at R3 certainly appreciate your business and we are proud to have serviced you over the years.

Please be safe and stay well.

*Marisol Fernandez*

**Sr. Vice President,  
Sourcing & Category Management**



R3 RELIABLE REDISTRIBUTION RESOURCE®



R3 RELIABLE REDISTRIBUTION RESOURCE®

## **PRICE CHANGE ANNOUNCEMENT 5/05/2021**

Due to the continual rise in raw material costs, international and domestic freight costs, and unfavorable currency exchange rates, we must implement a price increase on the following import product categories. The increase percentages vary in range by and within each category depending on the item. Your R3 associate will provide you with the actual increases by item.

This increase will take effect with orders purchased on or after **6/15/2021**. These category increases are above and beyond all previously announced price increases.

### Impacted Categories-

Plastic bags

Cutlery and straws

Towel, tissue, and napkins

Plastic food containers, drinking cups, and lids

Paper food containers, pizza boxes, drinking cups, cup carriers, and lids

Woodenware

PPE products- (excludes gloves)

Aluminum

R3 reserves the right to allot orders bases on customers' historical purchases. Our R3 associates will continue to provide updates in the coming weeks as we continue to monitor the supply chain for price changes.

All of us at R3 certainly appreciate your business and we are proud to have serviced you over the years.

Please be safe and stay well.

*Matt Noel*

**Sr. Vice President,  
Category Management**



R3 RELIABLE REDISTRIBUTION RESOURCE®