

| Ref | Brand / Model | Basic Capacity Range ¹ (lbs) | Basic Description (Wheels, Tires, Fuel, etc.) | Sourcewell Discount off MCFA Published List Price |
|-----|---------------|-----------------------------------------|-----------------------------------------------|---------------------------------------------------|
|-----|---------------|-----------------------------------------|-----------------------------------------------|---------------------------------------------------|

CAT LIFT TRUCKS

Class 1 - Electric Counterbalanced

| | | | | |
|---|-----------------------------------------------------------------------------|--------------|-------------------|-----|
| 1 | EC15N, EC18N, EC18LN | 3000-4,000 | 4-wheel Cushion | 30% |
| 2 | EC23N, EC25N, EC25EN, EC25LN, EC30N, EC30LN | 4,500-6,500 | 4-wheel Cushion | 30% |
| 3 | 2ET2500, 2ETC3000, 2ET3000, 2ETC3500, 2ET3500, 2ET4000 | 2,500-4,000 | 3-wheel Pneumatic | 28% |
| 4 | EPC3000, EP3000, EPC3500, EP3500, EP4000 | 3,000-4,000 | 4-wheel Pneumatic | 30% |
| 5 | 2EPC5000, 2EP5000, 2EPC6000, 2EP6000, 2EP6500 | 5,000-6,500 | 4-wheel Pneumatic | 30% |
| 6 | 2EPC7000, 2EPC8000, 2EP8000, 2EP8500, 2EPC9000, 2EP9000, 2EP10000, 2EP11000 | 7,000-11,000 | 4-wheel Pneumatic | 30% |

Class 4 - Internal Combustion Cushion Tire

| | | | | |
|---|-----------------------------------------------------------------|--------------|-----|-----|
| 7 | 2C3000, 2C3500, 2CC4000, 2C4000, 2C5000, 2C5500, 2C6000, 2C6500 | 3,000-6,500 | LPG | 32% |
| 8 | GC35K, GC40K, GC45KC, GC55K, GC60K, GC70K | 7,000-15,500 | LPG | 30% |

Class 5 - Internal Combustion Pneumatic Tire

| | | | | |
|----|----------------------------------------------------------------|---------------|--------------|-----|
| 9 | GP15N, GP18N, GP20CN, GP20N, GP25N, GP28N, GP30N, GP33N, GP35N | 3,000-7,000 | LPG-Gasoline | 32% |
| 10 | DP20N, DP25N, DP28N, DP30N, DP33N, DP35N | 4,000-7,000 | Diesel | 32% |
| 11 | GP40N, GP45N, GP50CN, GP50N, GP55N | 8,000-12,000 | LPG-Gasoline | 30% |
| 12 | DP40N, DP45N, DP50CN, DP50N, DP55N | 8,000-12,000 | Diesel | 30% |
| 13 | DP70N | 15,500 | Diesel | 28% |
| 14 | DP100N, DP120N, DP135N, DP150N, DP160N | 22,000-36,000 | Diesel | 28% |

JUNGHEINRICH

Class 1 - Electric Counterbalanced

| | | | | |
|----|---------------------------------------------------------------------------|--------------|-------------------|-----|
| 15 | ETG214, ETG216, ETG318 | 3,000-4,000 | Stand-up | 30% |
| 16 | EFG C15, EFG C18, EFG C18L | 3000-4,000 | 4-wheel Cushion | 30% |
| 17 | EFG C23, EFG C25, EFG C25E, EFG C25L, EFG C30, EFG C30L | 4,500-6,500 | 4-wheel Cushion | 30% |
| 18 | EFG 110k, EFG 110, EFG 113, EFG 115 | 2,000-3,000 | 3-wheel Pneumatic | 28% |
| 19 | EFG 213, EFG 216k, EFG 216, EFG 218k, EFG 218, EFG 220 | 2,500-4,000 | 3-wheel Pneumatic | 28% |
| 20 | EFG 316k, EFG 316, EFG 318k, EFG 318, EFG 320 | 3,000-4,000 | 4-wheel Pneumatic | 30% |
| 21 | EFG 425k, EFG 425, EFG 430k, EFG 430, EFG S30 | 5,000-6,500 | 4-wheel Pneumatic | 30% |
| 22 | EFG 535k, EFG 540k, EFG 540, EFG S40, EFG 545k, EFG 545, EFG 550, EFG S50 | 7,000-11,000 | 4-wheel Pneumatic | 30% |

Class 2 - Electric Warehouse Trucks

| | | | | |
|----|----------------------------------------------|-------------|--------------------------|------|
| 23 | ETR 230, ETR 235, ETR 340, ETR 345, ETR 335d | 3,000-4,500 | Pantograph Reach | 29% |
| 24 | ETV 110, ETV 112 | 2,200-2,600 | Moving Mast Reach | 27% |
| 25 | ETV 214, ETV 216, ETM 214, ETM 216 | 3,000-3,500 | Moving Mast Reach | 27% |
| 26 | ETV 318, ETV 320, ETV 325, ETM 325 | 3,900-5,500 | Moving Mast Reach | 27% |
| 27 | ETV C16, ETV C20 - Pneumatic Tire | 3,500-4,400 | Moving Mast Reach | 27% |
| 28 | ETV Q20, ETV Q25 - Multidirectional | 4,400-5,500 | Moving Mast Reach | 27% |
| 29 | EKS 110 | 2,200 | Low-Level Order Picker | 27% |
| 30 | EKS 412S, EKS 414S | 2,200-3,000 | High-Level Order Picker | 27% |
| 31 | EKS 314 | 3,000 | High-Level Order Picker | 31% |
| 32 | EKM 202 | 474 | Small Parts Order Picker | 27% |
| 33 | EFX 410, EFX 413 | 2,200-2,750 | Man-Down Turret | Call |

| | | | | |
|----|----------------------------|-------------|---------------|------|
| 34 | EKX 410, EKX 412 | 2200-2,600 | Man-Up Turret | Call |
| 35 | EKX 514, EKX 516k, EKX 516 | 3,000-3,500 | Man-Up Turret | Call |

Class 3 - Electric Pallet Trucks, Stackers, and Tow Tractors (Class 6)

| | | | | |
|----|----------------------------------------------------------------------------|---------------|---------------------------|-----|
| 36 | EJE M15 | 3,300 | Walkie Pallet Truck | 27% |
| 37 | EJE 120, EJE 225 | 4,500-6,000 | Walkie Pallet Truck | 30% |
| 38 | ECR 327, ECR 336 | 6,000-8,000 | End Rider Pallet Truck | 30% |
| 39 | ECE 227XL, ECE 236XL | 6,000-8,000 | Center Rider Pallet Truck | 30% |
| 40 | ERE 125, ERE 225, ERE225DP | 5,500 | End Compartment PT | 30% |
| 41 | ESE 220, ESE 320, | 4,400 | Seated PT | 30% |
| 42 | EMC 110, EMC B10 | 2,200 | Walkie Stacker | 30% |
| 43 | EJC 212, EJC 214, EJC 216, EJC 220, EJC 212b, EJC 214b, EJC 216b, EJC 220b | 2,600-4,400 | Walkie Stacker | 30% |
| 44 | ERC 212, ERC 214, ERC 216, ERC 220, ERC 212b, ERC 214b, ERC 216b, ERC 220b | 2,600-4,400 | End Rider Stacker | 30% |
| 45 | EZS C40NA, EZS 350NA | 8,000-11,000 | Tow Tractor | 30% |
| 46 | EZS 570NA, EZS 580NA, EZS 590NA, EZS 7280 | 15,400-61,700 | Tow Tractor | 30% |

MITSUBISHI

Class 1 - Electric Counterbalanced

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|----|---------------------------------------------------|-------------|----------------------|-----|
| 47 | FBCS14N, FBCS16N, FBCS18N | 3,000-4,000 | Stand-up | 30% |
| 48 | FB16PNT, FB18PNT, FB20PNT | 3,000-4,000 | 3-wheel Cush or Pneu | 28% |
| 49 | FBC15N, FBC18N, FBC18LN | 3000-4,000 | 4-wheel Cushion | 30% |
| 50 | FBC23N, FBC25N, FBC25EN, FBC25LN, FBC30N, FBC30LN | 4,500-6,500 | 4-wheel Cushion | 30% |

Class 2 - Electric Warehouse Trucks

| | | | | |
|----|---------------------------------------------|-------------|-------------------------|-----|
| 51 | ESR15N2, ESR18N2, ESR20N2, ESR23N2, EDR18N2 | 3,000-4,500 | Pantograph Reach | 29% |
| 52 | EOP15N3 | 3,000 | High-Level Order Picker | 31% |

Class 3 - Electric Pallet Trucks and Stackers

| | | | | |
|----|---------------------|-------------|---------------------------|-----|
| 53 | PW23, PW30 | 4,500-6,000 | Walkie Pallet Truck | 30% |
| 54 | PWR30, PWR40 | 6,000-8,000 | End Rider Pallet Truck | 30% |
| 55 | PWR27M, PWR36M | 6,000-8,000 | End Rider Pallet Truck | 30% |
| 56 | PMCR27M, PMCR36M | 6,000-8,000 | Center Rider Pallet Truck | 24% |
| 57 | PWF11, PWT11 | 2,200 | Walkie Stacker | 30% |
| 58 | PWT13, PWT15, PWT18 | 2,600-3,500 | Walkie Stacker | 30% |
| 59 | PMT45M | 10,000 | Tow Tractor | 26% |

Class 4 - Internal Combustion Cushion Tire

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|----|-----------------------------------------------------------------|--------------|-----|-----|
| 60 | FGC15N, FGC18N, FGC20CN, FGC20N, FGC25N, FGC28N, FGC30N, FGC33N | 3,000-6,500 | LPG | 32% |
| 61 | FGC35K, FGC40K, FGC45K, FGC55K, FGC60K, FGC70K | 7,000-15,500 | LPG | 30% |

Class 5 - Internal Combustion Pneumatic Tire

| | | | | |
|----|----------------------------------------------------------------|---------------|--------------|-----|
| 62 | FG15N, FG18N, FG20CN, FG20N, FG25N, FG28N, FG30N, FG33N, FG35N | 3,000-7,000 | LPG-Gasoline | 32% |
| 63 | FD20N, FD25N, FD28N, FD30N, FD33N, FD35N | 4,000-7,000 | Diesel | 32% |
| 64 | FG40N, FG45N, FG50CN, FG50N, FG55N | 8,000-12,000 | LPG-Gasoline | 30% |
| 65 | FD40N, FD45N, FD50CN, FD50N, FD55N | 8,000-12,000 | Diesel | 30% |
| 66 | FD70N | 15,500 | Diesel | 28% |
| 67 | FD100N, FD120N, FD135N, FD150N, FD160N | 22,000-36,000 | Diesel | 28% |