






**Form G  
PUBLIC UTILITY EQUIPMENT WITH RELATED ACCESSORIES AND SUPPLIES**

Possible Points		Altec Industries, Inc.	Elliot Equipment Company	GapVax Inc.	Global Pump	Keizer Morris International, Inc.	Pacific-Tek	Ring-O-Matic
Conformance to Terms/ Conditions to Include Documentation	50	43	44	40	39	-	39	37
Pricing	400	358	358	313	312	-	281	339
Financial, Industry and Marketplace Successes	75	68	60	61	58	-	59	57
Bidder's Ability to Sell/ Service Contract Nationally	100	93	90	68	72	-	78	83
Bidder's Marketing Plan	50	43	45	43	41	-	41	39
Value Added Attributes	75	68	69	58	57	-	59	60
Warranty Coverages and Information	50	44	45	39	40	-	41	38
Selection and Variety of Products and Services Offered	200	185	179	165	170	-	156	161
<b>Total Points</b>	<b>1,000</b>	<b>902</b>	<b>890</b>	<b>787</b>	<b>789</b>	<b>0</b>	<b>754</b>	<b>814</b>
<b>Rank Order</b>		<b>1</b>	<b>3</b>	<b>10</b>	<b>9</b>	<b>14</b>	<b>11</b>	<b>8</b>


Possible Points		Terex Utilities Inc.	The Charles Machine Works, Inc.	Thompson Pump and Manufacturing Company Inc.	Time Manufacturing Co	Vermeer Corporation	Wachs Utility Products	Xylem Dewatering Solutions, Inc.
Conformance to Terms/ Conditions to Include Documentation	50	37	38	39	37	43	36	31
Pricing	400	346	356	362	351	356	285	199
Financial, Industry and Marketplace Successes	75	65	67	60	64	68	57	62
Bidder's Ability to Sell/ Service Contract Nationally	100	84	90	82	91	93	69	72
Bidder's Marketing Plan	50	39	43	42	42	45	38	36
Value Added Attributes	75	66	67	60	65	68	56	56
Warranty Coverages and Information	50	42	42	39	43	43	38	39
Selection and Variety of Products and Services Offered	200	171	183	172	178	184	160	155
<b>Total Points</b>	<b>1,000</b>	<b>850</b>	<b>886</b>	<b>856</b>	<b>871</b>	<b>900</b>	<b>739</b>	<b>650</b>
<b>Rank Order</b>		<b>7</b>	<b>4</b>	<b>6</b>	<b>5</b>	<b>2</b>	<b>12</b>	<b>13</b>

  
Chris Robinson, JD, NJPA

  
Greg Grunig, NJPA

  
Kim Austin, NJPA

  
Brandon Town, NJPA

  
Michael Munoz, NJPA