



PRODUCT PRICING SUMMARY
TIPS USA 200206 TRANSPORTATION VEHICLES
VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: COLLIN COUNTY - TRAFFIC Prepared by: RICK BROWN
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 Product Description: FORD EXPLORER Date: November 15, 2021

A. Bid Item: K8A A. Base Price: \$ **33,962.00**

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
	2022 FORD EXPLORER			EXTERIOR - WHITE	
99C / 44U	3.0L ECOBOOST V6 W/ AUTOMATIC	\$ 3,965.00	F6	INTERIOR - BLACK	
	POWER WINDOWS / LOCKS	\$ -	18D	GLOBAL UNLOCK	
68G	REAR DOOR LOCK INOP	\$ -	55B	BLIS	\$ 545.00
	SYNC BLUETOOTH	\$ -	59B	1284X KEYCODE	\$ 50.00
18x	100 WATT SPEAKER	\$ 315.00	60R	NOISE SUPPRESSION BOND	\$ 100.00
16D	BADGE DELETE	\$ -	63L	QUARTER GLASS LED	\$ 575.00
17A	AUX CLIMATE CONTROL	\$ 610.00	65L	18" WHEEL COVERS	\$ 60.00
43D	COURTESY LAMP DISABLE	\$ 25.00	66A	FRONT HEADLAMP PACKAGE	\$ 895.00
47A	ENGINE IDLE	\$ 260.00	85R	REAR MOUNTING PLATE	\$ 45.00
66C	REAR LIGHTING PACKAGE	\$ 455.00	92R	SOLAR TINT 2ND ROW	\$ 85.00
76R	REVERSE SENSING	\$ 275.00	87R	BACKUP CAMERA IN MIRROR	\$ -

Total of B. Published Options: \$ **8,260.00**

Published Option Discount (5%) \$ **(413.00)**

C. Unpublished Options [not to exceed 25%]

\$= 21.0 %

Description	Bid Price	Options	Bid Price
20% WINDOW TINT - WITH BROW	\$ 225.00	66b-TAIL LAMP PACKAGE	\$ 430.00
CUT OUT AROUND FRONT AND REAR		76D-DEFLECTOR PLATE	\$ 335.00
LIGHTING		WHELEB MBFX11JJ MIRROR BEAMS	\$ 346.00
WHELEN OUTER EDGE REAR PILLAR LEDS	\$ 876.00	4 ADDITIONAL KEYS (8 TOTAL)	\$ 40.00
SETINA PB450 =L4 PUSHBUMPER	\$ 810.00	WHELEN HOWLER	\$ 338.00
SETINA DUAL T-RAIL GUN RACK	\$ 339.00	EQ SERVICES	\$ 1,728.00
SETINA 10XL-C PARTITION	\$ 649.00	INNER EDGE RST DUO ITRAYW8	\$ 979.00
SETINA STEEL WINDOW BARS	\$ 193.00	INNER EDGE ISFW508	\$ 988.00
SETINA TPO DOOR PANELS	\$ 193.00	DRVIERS SIDE LED SPOTLAMP	\$ 395.00

Total of C. Unpublished Options: \$ **8,864.00**

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: FLEET CREDIT \$ **(1,600.00)**

G. Additional Delivery Charge: 274 miles \$ **479.50**

H. Subtotal: \$ **49,552.50**

I. Quantity Ordered 2 x H = \$ **99,105.00**

J. Trade in: \$ -

K. FEE (IFF APPLICABLE)

L. Total Purchase Price Including TIPS Fee \$ **99,105.00**