



PRODUCT PRICING SUMMARY

GOODBUY 22-22 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: COLLIN COUNTY - TRAFFIC

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Product Description: FORD INTERCEPTOR UTILITY

Date: January 12, 2022

A. Bid Item: _____ **A. Base Price:** \$ **34,455.00**

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	2022 FORD EXPLORER			EXTERIOR - WHITE	
99C / 44U	3.0L ECOBOOST V6 W/ AUTOMATIC	\$ 3,965.00	F6	INTERIOR - BLACK	
	POWER WINDOWS / LOCKS	\$ -	18D	GLOBAL UNLOCK	
68G	REAR DOOR LOCK INOP	\$ -	55B	BLIS	\$ 545.00
	SYNC BLUETOOTH	\$ -	59B	1284X KEYCODE	\$ 50.00
	VINYL FLOORING	\$ -	60R	NOISE SUPPRESSION BOND	\$ 100.00
16D	BADGE DELETE	\$ -	63L	QUARTER GLASS LED	\$ 575.00
17A	AUX CLIMATE CONTROL	\$ 610.00	65L	18" WHEEL COVERS	\$ 60.00
43D	COURTESY LAMP DISABLE	\$ 25.00	66A	FRONT HEADLAMP PACKAGE	\$ 895.00
47A	ENGINE IDLE	\$ 260.00	85R	REAR MOUNTING PLATE	\$ 45.00
66C	REAR LIGHTING PACKAGE	\$ 455.00	92R	SOLAR TINT 2ND ROW	\$ 85.00
76R	REVERSE SENSING	\$ 275.00	87R	BACKUP CAMERA IN MIRROR	\$ -
18X	100 WATT SPEAKER	\$ 315.00	51T	DRIVERS SIDE LED SPOTLAMP	\$ 395.00
Total of B. Published Options:					\$ 8,655.00
Published Option Discount (5%)					\$ (447.75)

C. Additional Options [not to exceed 25%] \$= 19.6 %

Options	Bid Price	Options	Bid Price
20% WINDOW TINT - WITH BROW	\$ 225.00	66b-TAIL LAMP PACKAGE	\$ 430.00
CUT OUT AROUND FRONT AND REAR		76D-DEFLECTOR PLATE	\$ 335.00
LIGHTING		WHELEB MBFX11JJ MIRROR BEAMS	\$ 346.00
WHELEN OUTER EDGE REAR PILLAR LEDS	\$ 876.00	4 ADDITIONAL KEYS (8 TOTAL)	\$ 40.00
SETINA PB450 =L4 PUSHBUMPER	\$ 810.00	WHELEN HOWLER	\$ 338.00
SETINA DUAL T-RAIL GUN RACK	\$ 339.00	EQ SERVICES	\$ 1,728.00
SETINA 10XL-C PARTITION	\$ 649.00	INNER EDGE RST DUO ITRAYW8	\$ 979.00
SETINA STEEL WINDOW BARS	\$ 193.00	INNER EDGE ISFW508	\$ 988.00
SETINA TPO DOOR PANELS	\$ 193.00		
Total of C. Unpublished Options:			\$ 8,469.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: FLEET DISCOUNT \$ **(2,795.00)**

G. Additional Delivery Charge: 274 miles \$ **479.50**

H. Subtotal: \$ **48,815.75**

I. Quantity Ordered 2 x K = \$ **97,631.50**

J. Trade in: _____ \$ -

K. GOODBUY Administrative Fee (\$300 per purchase order) \$ **300.00**

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE \$ **97,931.50**