

Original IFB Line Number	New Line Numbers	2021-229 Description	Part Number	The Office Pal NO RENEWAL	iPrint Technologies original bid	iPrint Technologies new bid	percent mark-up	Saitech Inc. original bid	Saitech Inc. new bid	percent mark up	1st Run Computer Services, Inc. Original Bid	1st Run Computer Services, Inc. New Bid	percent mark up	Recommended Total per machine
1.1		Lexmark MS431DN	2950050	\$188.57	\$379.00	\$379.00	0.00%	\$275.00	\$349.00	21.21%	----	----	----	
1.2		MS431DN - 3 YEAR EXTENDED WARRANTY	----	\$110.00	\$136.00	\$136.00	0.00%	\$115.81	\$79.00	-46.60%	----	----	----	
8		Lexmark Paper Tray for MS431DN - 550 Sheet Tray	2950600	\$86.60	\$106.00	\$149.00	28.86%	\$124.00	\$142.00	12.68%	----	----	----	
		TOTAL				\$664.00			\$570.00					\$570.00
2.1		Lexmark MS621DN	3650400	\$441.18	\$814.00	\$814.00	0.00%	\$589.00	\$799.00	26.28%	----	----	----	
2.2		MS621DN - 3 YEAR EXTENDED WARRANTY	----	\$178.52	\$249.00	\$249.00	0.00%	\$165.00	\$189.00	0.13%	----	----	----	
9		Lexmark Paper Tray for MS621DN - 550 Sheet Tray	3653110	\$116.22	\$155.00	\$199.00	22.11%	\$178.00	\$199.00	10.55%	----	----	----	
		TOTAL				\$1,262.00			\$1,187.00					\$1,187.00
3.1		Lexmark MS821DN	50G0100	\$558.92	\$998.00	\$998.00	0.00%	\$680.00	\$999.00	31.94%	----	----	----	
3.2		MS821DN - 3 YEAR EXTENDED WARRANTY	----	\$162.92	\$249.00	\$249.00	0.00%	\$224.62	\$179.00	-0.26%	----	----	----	
10		Lexmark Paper Tray for MS821DN - 550 Sheet Tray	50G0802	\$145.77	\$187.00	\$219.00	14.61%	\$223.00	\$249.00	10.44%	----	----	----	
		TOTAL				1466 / 219			1178 / 1427					\$1,397.00
4.1		Lexmark CS431DW	40N9320	\$285.07	----	----	----	----	----	----	----	----	----	
4.2		CS431DW - 3 YEAR EXTENDED WARRANTY	----	\$132.10	----	----	----	----	----	----	----	----	----	
11		Lexmark Paper Tray for CS431DW - 250 Shee Lexmar	40N4250	\$86.44	----	----	----	----	----	----	----	----	----	
		TOTAL												n/a
5.1		Lexmark CS521DN	42C0060	\$283.57	\$548.00	\$548.00	0.00%	\$415.00	\$549.00	----	----	----	----	
5.2		CS521DN - 3 YEAR EXTENDED WARRANTY	----	\$155.55	\$199.00	\$199.00	0.00%	\$177.00	\$169.00	----	----	----	----	
12		Lexmark Paper Tray for CS521DN - 550 Sheet Tray	42C7550	\$124.63	\$115.00	\$189.00	----	\$180.00	\$199.00	----	----	----	----	
		TOTAL				936 / 189			917 / 718					\$907.00
6.1		Lexmark CS720DE	40C9100	\$579.92	----	----	----	----	----	----	----	----	----	
6.2		CS720DE - 3 YEAR EXTENDED WARRANTY	----	\$256.47	----	----	----	----	----	----	----	----	----	
13		Lexmark Paper Tray for CS720DE - 550 Sheet Tray	40C2100	\$191.53	\$170.00	----	----	----	----	----	----	----	----	
		TOTAL												n/a
7.1		Lexmark CX725DHE	40C9501	\$1,684.70	----	----	----	----	----	----	----	----	----	
7.2		CX725DHE - 3 YEAR EXTENDED WARRANTY	----	\$960.00	----	----	----	----	----	----	----	----	----	
14		Fujitsu - fi-7160 Document Scanner												
		TOTAL												n/a
18.1		UPGRADE: Lexmark CS730DE	47C9000	----	----	\$999.00	----	----	\$1,090.00	----	----	----	----	
18.2		UPGRADE: CS730DE - 3 YEAR EXTENDED WARRANTY	----	----	----	\$329.00	----	----	\$279.00	----	----	----	----	
19		UPGRADE: Lexmark Paper Tray for CS730DE - 550 Sheet Tray	47C9100	----	----	\$219.00	----	----	\$300.00	----	----	----	----	
		TOTAL				\$1,547.00			\$1,669.00					\$1,547.00
20.1		NEW: Lexmark CX735DE	40C9600	----	----	\$3,190.00	----	----	\$1,450.00	----	----	----	----	
20.2		NEW: CX735DE - 3 YEAR EXTENDED WARRANTY	----	----	----	\$1,249.00	----	----	n/a	----	----	----	----	
21		NEW: Lexmark Paper Tray for CX735DE - 550 Sheet Tray	40C2100	----	\$170.00	\$219.00	22.37%	----	\$300.00	----	----	----	----	
		TOTAL				\$4,658.00								\$4,658.00
22		Fujitsu - fi-7160 Document Scanner (was on original list & included on new list)	PA03670-B085	----	----	----	----	----	\$1,100.00	----	----	\$929.00	----	\$929.00
15		Fujitsu - fi-7260 Document Scanner	PA03670-B555	----	----	----	----	----	----	----	\$1,089.00	\$1,259.00	13.50%	\$1,259.00
16		Fujitsu - fi-7700 Flatbed Scanner	PA03740-B005	----	----	----	----	----	----	----	\$4,489.00	\$4,969.00	9.66%	\$4,969.00
17		Fujitsu ScanSnap iX1500	PA03770-B005	----	----	----	----	\$380.00	\$900.00	----	\$389.00	----	----	n/a
23		UPGRADE: Fujitsu ScanSnap iX1600 SHTFDESCAN 40 PPM WLT WTH	PA03770-B615	----	----	----	----	----	\$495.00	----	----	\$436.00	----	\$495.00
24		UPGRADE: FI-8170 COL SHTFDESCAN 70PPM USB DUPLX Replacement for fi-7160)	PA03770-B615	----	----	----	----	----	----	----	----	\$929.00	----	\$929.00
25		UPGRADE: FI-8270 COL SHTFDESCAN 70PPM USB DUPLX (Will replace FI-7260 in the near future)	PA03810-B555	----	----	----	----	----	----	----	----	\$1,259.00	----	\$1,259.00
		TOTAL												\$20,106.00

DRAFT UNTIL AWARD

- original winning bid
- recommended winning bid
- issue/note - no 3 year warranty available per vendor
- no longer available/hard to source & upgrade/replacement suggested