



Proposal Evaluation HVAC Systems and Related Services RFP #070121

Possible Points		ACCO Engineered Systems, Inc.	Austin Air Systems (Canada), Inc.	Black & McDonald, Limited	Carrier Global Corp	Carson Design and Manufacturing, Inc.	CCG Automation, Inc.	Comfort Systems USA	FAMD, INC. (HMI Industries, Health-Mor, Inc.)	General & Mechanical Services	Global Plasma Solutions, Inc.	Hill Mechanical Corp.
Conformance to RFP Requirements	50	40	40	26	42	35	42	36	43	31	36	42
Pricing	400	260	321	258	329	285	324	304	340	261	306	321
Financial Viability and Marketplace Success	75	61	60	51	63	57	59	65	62	54	52	62
Ability to Sell and Deliver Service	100	65	80	64	85	60	65	76	78	67	77	74
Marketing Plan	50	38	37	21	42	31	42	39	44	41	35	42
Value Added Attributes	75	59	62	34	64	62	64	63	64	52	58	63
Warranty	50	43	43	34	45	37	44	41	43	37	36	43
Depth and Breadth of Offered Equipment, Products, or Services	200	164	143	105	179	136	175	149	148	145	145	151
Total Points	1,000	730	786	593	849	683	815	773	822	688	745	798
Rank Order		16	12	21	3	19	7	13	6	18	15	10

Possible Points		Honeywell International, Inc.	Johnson Controls, Inc.	Juice Technologies, Inc.	Onec Air	Pure Air Control Services, Inc.	Safe Air UV (EvergreenUV, LLC)	Siemens Industry, Inc.	Smartt Chiller Group, Inc.	The Limbach Company	The Tools Man, Inc.
Conformance to RFP Requirements	50	44	45	42	34	40	42	43	41	43	37
Pricing	400	294	335	341	263	309	319	318	315	301	281
Financial Viability and Marketplace Success	75	67	69	62	33	53	61	67	59	64	57
Ability to Sell and Deliver Service	100	86	89	83	46	67	77	88	76	69	68
Marketing Plan	50	43	45	44	33	40	43	43	42	44	34
Value Added Attributes	75	68	69	65	56	60	61	63	62	62	56
Warranty	50	43	44	44	40	41	45	43	44	41	37
Depth and Breadth of Offered Equipment, Products, or Services	200	179	182	180	153	154	157	178	164	173	153
Total Points	1,000	824	878	861	658	764	805	843	803	797	723
Rank Order		5	1	2	20	14	8	4	9	11	17

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