

**Michelle Sheeder**

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**From:** Kim Denton [Kim.Denton@empirepaper.com]  
**Sent:** Friday, February 25, 2022 1:48 PM  
**To:** EPC Customer Service; EPC Sales All; EPC Costing; EPC Bids  
**Cc:** Eric Jones  
**Subject:** Elkay Increase 4/1 : Pricing Adjustment Notification

Effective **April 1, 2022, LK®** will raise prices on stock products by an overall average **of 5.4%**. Please see the letter below for more information.

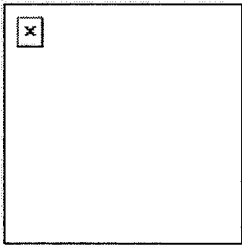
Thank you,

Kim

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**From:** LK Packaging <info@lkpkg.com>  
**Sent:** Friday, February 25, 2022 12:26 PM  
**To:** Kim Denton <Kim.Denton@empirepaper.com>  
**Subject:** Pricing Adjustment Notification

Email not displaying correctly?  
[View it in your browser.](#)

A square placeholder box with a small 'x' icon in the top-left corner, indicating a missing image.

February 25, 2022

Dear Valued Partner,

The combination of record inflation, record freight rates, and rising raw material, energy, fuel, labor, and corrugated prices have dramatically increased our costs to serve you.

**Effective April 1, 2022, LK® will raise prices on stock products by an overall average of 5.4%.**

Custom Products will continue to be priced at current market conditions at the time of order and pricing for Red Rock® films remain unchanged.

While these profound cost increases effect our industry as well as yours, we strive to minimize their impact on your business.

Our dedicated team members remain available to assist and ensure you continue to receive the excellent service and quality you've learned to expect from LK.

Beginning Tuesday, March 1, you can view your upcoming prices after logging in to your LK account on our website and following the link at the top of any page to your Staged Price List.

When the new prices are live, on Friday, April 1, your new pricing can be viewed by following the links below "Selective Price Adjustments" on the Net Price List page.

As always, please contact your local LK representative or LK Customer Care at (800) 809-8393 with any questions.

Sincerely,

Sincerely,



Louis Chertkow  
President and CEO

You can download a .pdf copy of this letter by clicking [here](#).

[Forward to Friend](#)

Our mailing address is:

LK Packaging  
6000 Sheila St  
Commerce  
CA, 90040-2405  
United States

[update subscription preferences](#)

**Michelle Sheeder**

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**From:** Kim Denton [Kim.Denton@empirepaper.com]  
**Sent:** Monday, July 05, 2021 8:13 AM  
**To:** EPC Customer Service; EPC Sales All; EPC Costing; EPC Bids  
**Cc:** Eric Jones  
**Subject:** Elkay 8/1 Pricing Adjustment Notification

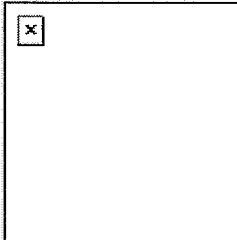
Effective **August 1, 2021, LK<sup>®</sup>** will raise prices by an overall average of **5%.** Please ready below for more information.

Thank you,

Kim

**From:** LK Packaging <info@lkpkg.com>  
**Sent:** Thursday, July 1, 2021 12:12 PM  
**To:** Kim Denton <Kim.Denton@empirepaper.com>  
**Subject:** Pricing Adjustment Notification

Email not displaying correctly?  
[View it in your browser.](#)



July 1, 2021

Dear Valued Partner,

The burden of overseas freight rates that have tripled in the last year, combined with higher raw material costs, is forcing LK to raise its prices. Unfortunately, to continue providing you with the reliable service and product availability you have come to expect from LK, we must pass on a portion of our escalating costs to you.

Effective **August 1, 2021**, LK® will raise prices by an overall average of **5%**.

Your new price list will be available Tuesday, July 6.

While prices on most LK products, including Red Rock overwrap meat films, are increasing, several exciting product lines will remain unchanged, like surgical masks, exam-grade nitrile gloves, plant-based packaging, paper straws, tamper-evident takeout packaging and more.

LK Custom Solutions will continue to be priced at current market conditions at time of order.

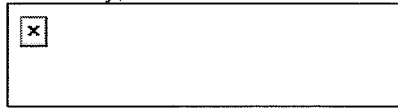
Beginning Tuesday, you will be able to view or download your new price list after logging into your account on [LKpkg.com](http://LKpkg.com) and following the link at the top of any page to the **Staged Price List**.

Once the new prices take effect on August 1, you can view your new pricing by following the links below "Selective Price Adjustments" on the [Net Price List](#) page.

As always, please contact LK Customer Care at (800) 809-8393 with any questions.

Thank you for continuing to trust LK to act in mutual interest as your resource for in-demand packaging.

Sincerely,



Louis Chertkow  
President and CEO

You can download a .pdf copy of this letter by clicking [here](#).

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March 9, 2022

**To: All Distributors**

Spartan continues to experience significant volatility with pricing on raw materials, containers, closures, corrugate, and transportation. These pricing pressures have been compounded by additional uncertainty in the world's economic and political state.

Because of the sudden and broad range of substantial increases, we will be increasing our prices to correct for market conditions on May 1, 2022. Also, at this time, we will be moving to one standardized U.S. price list, regardless of your location. Your May 1, 2022 pricing is linked here so that you may plan your bids/contracts appropriately. The updated pricing will have an impact of 8% across all products calculated from the current East Coast Distributor Price List.

The current situation is so severe that we cannot provide you with the normal advanced notice that we would prefer to give. We will continue to do everything within our power to manage through these unprecedented economic times, with you, our customer.

We will post all the updated price files (PDF, Promotional, IPG) on our website by April 1, 2022; please watch your inbox for a Sparta-gram notification to this regard. Thank you for your continued support, and I assure you that everyone at Spartan looks forward to each and every opportunity to be of service.

Kind Regards,

A handwritten signature in black ink, appearing to read 'John W. Swigart', with a long horizontal line extending to the right.

John W. Swigart  
President  
Spartan Chemical Company

November 2, 2021

**To: Our Distributor Partners**

As we have all read about, heard about, and personally felt, pricing pressures have continued. Spartan is still experiencing significant increases with pricing on raw materials, containers, closures, corrugate, and transportation. These pricing pressures have been compounded by sustained increased inflation.

Because of the broad range of significant increases, we will be increasing our prices on January 1, 2022. *The amount of the increase will vary by product with a weighted average increase across all products of 4.6%.* In addition to price adjustments on Spartan products, we will also need to modify pricing on promotional items to reflect increases from our suppliers. We will post all of the updated price files on our website on November 17, 2021; please watch your inbox for a Sparta-gram notification to this regard.

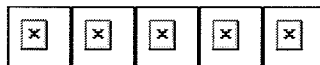
We hope this advance notice will allow you to update your pricing data and plan your bids/contracts appropriately. I would also like to take this opportunity to send my warm regards to you and your families for the holiday season. Thank you for your continued support, and I assure you that everyone at Spartan looks forward to each and every opportunity to be of service.

Kind Regards,





John W. Swigart  
President  
Spartan Chemical Company



**Spartan Chemical Company, Inc.**  
1110 Spartan Drive, Maumee, OH 43537  
Toll Free: 1-800-537-8990, Fax: 419-536-8423  
[www.spartanchemical.com](http://www.spartanchemical.com)

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June 2022

## Price Increase Notification

Below is an overview of price changes effective **June 1st, 2022** unless otherwise stated.

### Announced Vendor Price Increases

Vendor/Brand	Prefix	Cost Average	Comments	# of SKU
3M COMPANY	MMM	6%	Raw Material, Labor, Freight	100+ SKUs
ALERA	ALE	13%	Marketwide	100+ SKUs
ALLIANCE RUBBER COMPANY	ALL	10%	Raw Material, Supply Chain, Freight	50 - 25 SKUs
AMERICO MANUFACTURING CO	AMF	14%	Marketwide	50 - 25 SKUs
ANCHOR PACKAGING, INC.	ANZ	5%	Labor, Freight	50 - 25 SKUs
BERRY GLOBAL	WBI	2%	Marketwide	50 - 100 SKUs
BOARDWALK	BWK	7%	Marketwide, Raw Material, Labor, Supply Chain, Freight	100+ SKUs
BUNN-O-MATIC CORPORATION	BUN	8%	Supply Chain, Freight	50 - 25 SKUs
BUSH INDUSTRIES, INC	BSH	10%	Raw Material, Supply Chain, Freight	50 - 100 SKUs
CANON USA, INC.	CNM	8%	Raw Material	50 - 25 SKUs
CHASE PRODUCTS CO.	CHP	17%	Marketwide	< 25 SKUs
CLOROX SALES COMPANY	CLO	6%	Raw Material, Supply Chain	< 25 SKUs
COSCO HOME & OFFICE PROD.	CSC	43%	Marketwide	< 25 SKUs
DART CONTAINER CORPORATION	DCC,SCC	6%	Raw Material	100+ SKUs
DOMTAR PAPER COMPANY,LLC	XER	5%	Marketwide	< 25 SKUs
EPSON AMERICA, INC.	EPS	5%	Marketwide	100+ SKUs

GEN	GEN	4%	Marketwide	< 25 SKUs
GLOBAL MATERIAL TECH.	GMA	25%	Marketwide	< 25 SKUs
GORILLA GLUE COMPANY	GOR	16%	Raw Material, Labor, Supply Chain, Freight	< 25 SKUs
HENKEL CORPORATION	DIA	18%	Raw Material, Freight	100+ SKUs
HERITAGE BAG CO.	HER	3%	Marketwide	100+ SKUs
HEWLETT PACKARD	HEW	6%	Marketwide	100+ SKUs
HOFFMASTER GROUP, INC.	HFM	11%	Raw Material, Supply Chain	100+ SKUs
HON COMPANY	BSX,HON	7%	Raw Material, Supply Chain, Freight	100+ SKUs
INNOVERA	IVR	16%	Marketwide	< 25 SKUs
JAGUAR	JAG	3%	Marketwide	< 25 SKUs
JARDEN CONSUMER SOLUTIONS	HLS,OSR,SUN	17%	Marketwide	< 25 SKUs
JOHNSON & JOHNSON	JOJ,MCL,PFI	13%	Supply Chain	< 25 SKUs
JOYSUDS C/O PINEY LK CP MG	JOY	5%	Raw Material, Labor, Supply Chain, Freight	< 25 SKUs
KIK CUSTOM PRODUCTS	KIK	4%	Marketwide, Raw Material, Labor, Supply Chain	< 25 SKUs
LINDENMEYR MUNROE	HAM,HEW,OD1,SGH	4%	Marketwide	50 - 25 SKUs
MONARCH MARKING/NOPA	MNK	6%	Marketwide, Raw Material, Labor, Freight	< 25 SKUs
NAVIGATOR COMPANY	SNA	8%	Marketwide	< 25 SKUs
NESTLE	NES	9%	Marketwide, Raw Material, Labor, Freight	100+ SKUs
PACTIV CORPORATION	PCT,RFP,ITR	6%	Raw Material, Supply Chain	100+ SKUs
RDI-USA, INC.	OGF	13%	LaborFreight	< 25 SKUs

ROYAL PAPER PRODUCTS	RPP	5%	Supply Chain, Freight	100+ SKUs
RUST-OLEUM CORPORATION	RST	18%	Marketwide, Raw Material, Labor, Supply Chain	< 25 SKUs
SAMSILL CORPORATION	SAM	9%	Marketwide, Labor, Supply Chain, Freight	50 - 100 SKUs
SMEAD MANUFACTURING CO.	SMD	8%	Marketwide, Raw Material, Supply Chain, Freight	< 25 SKUs
SOUTHERN CHAMPION TRAY	SCH	7%	Raw Material, Supply Chain	100+ SKUs
STIC CORPORATION	CCU,REV,UBR	11%	Marketwide	50 - 100 SKUs
TEAM THREE GROUP LIMITED	WEG	47%	Supply Chain	< 25 SKUs
THEOCHEM LABORATORIES, INC	TOL	16%	Marketwide, Raw Material, Freight	50 - 25 SKUs
UBRANDS, LLC	UBR	16%	Raw Material, Supply Chain, Freight	50 - 100 SKUs
UFS	UFS	16%	Raw Material, Labor, Supply Chain, Freight	< 25 SKUs
UNIVERSAL	UNV	30%	Marketwide	50 - 25 SKUs
WEIMAN PRODUCTS, LLC	WMN	8%	Raw Material, Labor, Freight	50 - 25 SKUs

### Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Cost Correction Average	Comments	# of SKU
CLOVER DISTRIBUTING, LLC	CNM,SHR	1%	COST CORRECTION	< 25 SKUs
NEWELL (SANFORD)	DYM,PAP,SAN	5%	COST CORRECTION	< 25 SKUs
SC JOHNSON & SON,			COST	

SCHNEIDER ELECTRIC	APW	10%	COST CORRECTION	< 25 SKUs
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This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which Essendant was notified of by May 10<sup>th</sup>, 2022.

Please note, these notifications cover most vendors and products within our nationally stocked portfolio. Any miscellaneous item facility cost records adjustments by various vendors, or products that are only available in select branches, may not be included.

To receive item-specific pricing for your account, please contact your Essendant sales representative or Customer Care.

*IMPORTANT: Technology products change pricing more frequently than monthly and as such are subject to change at any time. This price list informs customers of price changes that are known and cannot be considered comprehensive due to price volatility of Technology products.*



## October 2021 Price Increase Notification

Below is an overview of price changes effective **October 1st, 2021** unless otherwise stated.

### Announced Vendor Price Increases

Vendor/Brand	Prefix	Cost Average	Comments	# of SKU
<b>3M COMPANY</b>	MMM	<b>6%</b>		<25 Skus
ACCO BRANDS DBA	AAG, JDK, MEA	13%	Supply Chain	50 - 100 Skus
ACCO BRANDS, USA, LLC	ACC, APO, GBC, IOS, MEA, QRT, SWI, WLJ	7%	Supply Chain	100+ Skus
ALERA	ALE	5%		100+ Skus
ALLIANCE RUBBER COMPANY	ALL	9%		25 - 50 Skus
ALLSOP, INC.	ASP	15%		25 - 50 Skus
ANCHOR	ANR	32%		<25 Skus
BAGCRAFT PAPERCON	BGC, LG1, MCD	8%	Supply Chain	100+ Skus
BARNES PAPER CO., INC	BPC, WPL	12%	Raw Material, Labor, Supply Chain	<25 Skus
BELKIN	BLK	27%	Raw Material	<25 Skus
BOARDWALK	BWK	6%		25 - 50 Skus
BROTHER INTERNATIONAL	BRT	10%	Raw Material, Freight	25 - 50 Skus
CANON USA, INC.	CNM	5%	Market Wide	25 - 50 Skus
CARLISLE FOODSERVICES PROD	CFS	5%	Raw Material	<25 Skus
CHASE PRODUCTS CO.	CHP	7%		50 - 100 Skus
COMPASS MINERALS	NAS	20%	Market Wide	<25 Skus
CONTROLTEK	CNK	10%	Raw Material, Freight	25 - 50 Skus
COSCO INDUSTRIES	COS, XST	6%	Raw Material, Freight	100+ Skus
DART CONTAINER			Raw Material, Labor, Supply	

D&H LOCKBOX CENTRAL	AOC, PSP	17%		<25 Skus
DAHLE NORTH AMERICA	DAH	8%	Raw Material	<25 Skus
DIVERSIFIED WOODCRAFTS, INC	DVW	13%	Raw Material	<25 Skus
E.S. ROBBINS CORP.	ESR	12%	Raw Material	50 - 100 Skus
ECOLAB PROFESSIONAL PROD	ELB	3%	Market Wide	<25 Skus
EPSON AMERICA, INC.	EPS	9%	Market Wide, Supply Chain	100+ Skus
ESSELTE CORP	RPD, XRN	9%		<25 Skus
FABRI-KAL CORPORATION	FAB	10%	Supply Chain	<25 Skus
FANTAPAK	MGP	14%	Supply Chain	<25 Skus
FIRE KING INTERNATIONAL	FIR	9%	Raw Material	25 - 50 Skus
GOJO INDUSTRIES INC.	GOJ	5%	Raw Material	100+ Skus
GREEN MOUNTAIN COFFEE	DIE, GMT	3%	Raw Material, Supply Chain	100+ Skus
HOFFMASTER GROUP, INC.	HFM	6%	Raw Material, Supply Chain, Freight	<25 Skus
HOMEFREE, LLC	HMF	9%	Raw Material, Labor, Supply Chain	<25 Skus
HON COMPANY	BSX, CS1, HON	6%	Market Wide, Raw Material, Supply Chain	100+ Skus
ICEBERG ENTERPRISES, LLC	ICE	12%	Raw Material, Supply Chain	100+ Skus
INNOVERA	IVR	1%		50 - 100 Skus
INTERTAPE POLYMER CORP.	IPG	6%		<25 Skus
J.M. SMUCKER COMPANY	FOL	9%	Raw Material, Freight	<25 Skus
JARDEN CONSUMER SOLUTIONS	BNR, HLS, LAK, MFE, OSR, PAT, QCK, RCP, RUB, SUN	7%		25 - 50 Skus
KANTEK, INC.	KTK	7%	Raw Material, Freight	25 - 50 Skus
KAZ USA, INC.	HWL	4%		<25 Skus

KIMBERLY CLARK	KCC	3%	Supply Chain, Freight	50 - 100 Skus
LANDSBERG ORORA	SEL	25%	Raw Material	50 - 100 Skus
LEXMARK INTERNATIONAL	LEX	10%	Market Wide	50 - 100 Skus
MASTER LOCK COMPNY	SEN	6%	Raw Material	<25 Skus
MELITTA USA	MLA	10%	Raw Material	<25 Skus
METHOD PRODUCTS INC.	MTH	6%		<25 Skus
NATIONAL IND FOR THE BLIND	NSN	10%	Market Wide	50 - 100 Skus
NESTLE	NES	6%	Raw Material, Supply Chain	<25 Skus
NEW ENGLAND TEA & COFFEE	NCF	5%	Raw Material, Supply Chain	<25 Skus
OFFICE IMPRESSIONS	OFF	6%		<25 Skus
OFFICE SNAX, INC. TL	OFX	11%	Raw Material	<25 Skus
OIF	OIF	6%		<25 Skus
PACKAGING CORP OF AMERICA	PGC	74%		<25 Skus
PACTIV CORPORATION	PCT, RFP	17%	Raw Material, Supply Chain	100+ Skus
PHILIPS LIGHTING CO.	PSP	14%	Raw Material	<25 Skus
PINNACLE LOCKBOX	DAX	10%	Currency, Raw Material, Freight	50 - 100 Skus
PLASTIFAR SA	PST	15%	Raw Material, Freight	<25 Skus
PREMIER DIVISION	MAT, PRE	9%	Market Wide	25 - 50 Skus
PRINTRONIX INC.	MMT, PRT	5%	Raw Material	<25 Skus
PROCTER & GAMBLE	PGC, PPL	7%	Raw Material	100+ Skus
RADIENZ LIVING LLC	PBC	7%	Market Wide, Raw Material, Freight	<25 Skus
ROARING SPRING PAPER PROD.	ROA	13%	Raw Material	<25 Skus
ROYAL CONSUMER PRODUCTS	GEO	6%	Raw Material, Supply Chain, Freight	<25 Skus
ROYAL PAPER PRODUCTS	RPP	9%	Supply Chain, Freight	100+ Skus



SAFCO PRODUCTS COMPANY	MLN, SAF	9%	Market Wide, Raw Material, Supply Chain, Freight	100+ Skus
SAN JAMAR INC	SJM	4%		25 - 50 Skus
SC JOHNSON & SON, INC	SJN	9%	Raw Material, Labor	100+ Skus
SOURCEAMERICA	NSN	7%		<25 Skus
STERNO GROU LLC	STE	9%	Raw Material, Labor, Freight	<25 Skus
TABBIES	TAB	5%	Market Wide	25 - 50 Skus
TEH TUNG CORPORATION	TEH	71%	Market Wide	<25 Skus
TENACIOUS HOLDINGS	EGO	6%	Raw Material	25 - 50 Skus
TENNSCO	TNN	12%	Raw Material	100+ Skus
TOLCO CORPORATION	TOC	5%	Raw Material	25 - 50 Skus
TRIPPLITE	TRP	5%	Raw materials	100+ Skus
UNITED STATES LUGGAGE	USL	18%	Raw Material, Labor, Freight	25 - 50 Skus
UNIVERSAL	UNV	4%		100+ SKUS
VISTAR OF ILLINOIS	AVT, BSC, CCH, CFL, CST, FLV, PBY, PCN,	13%	Raw Material, Supply Chain, Freight	<25 Skus
WADDINGTON GROUP	ECO, WNA	9%	Labor, Freight, Supply Chain, & Raw Materials	100+ Skus
WEIMAN PRODUCTS, LLC	WMN	4%	Market Wide, Covid-19	<25 Skus
WORLD CENTRIC	WOR	18%	Raw Material	50 - 100 Skus
XEROX CORPORATION	XER	6%	Raw Material	100+ Skus

### Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Cost Correction Average	Comments	# of SKU
ORS NASCO	MULTIPLE	6%	Cost Correction	100+ Skus
CRAYOLA	CYO	5%	Cost Correction	25 - 50 Skus
HUHTAMAKI, INC.	HUH	37%	Cost Correction	<25 Skus
NEWELL (RUBBERMAID)	RCP, RUB	235%	Cost Correction	<25 Skus
SHURTAPE TECHNOLGIES, LLC	DUC	8%	Cost Correction	<25 Skus
VERBATIM CORPORATION	VER	50%	Cost Correction	<25 Skus
AJM PACKAGING CORPORATION	AJM	5%	Cost Correction	<25 Skus
ESSITY PROFESSNL HYGIENE	TRK	200%	Cost Correction	<25 Skus
MEDLINE INDUSTRIES, INC.	MII	78%	Cost Correction	<25 Skus
LITTLE RAPIDS	LRP	7%	Cost Correction	<25 Skus

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Please note, these notifications cover most vendors and products within our nationally stocked portfolio. Any miscellaneous item facility cost records adjustments by various vendors, or products that are only available in select branches, may not be included.

To receive item-specific pricing for your account, please contact your Essendant sales representative or Customer Care.

**IMPORTANT:** Technology products change pricing more frequently than monthly and as such are subject to change at any time. This price list informs customers of price changes that are known and cannot be considered comprehensive due to price volatility of Technology products.



## November 2021 Price Increase Notification

Below is an overview of price changes effective **November 1st, 2021** unless otherwise stated.

### Announced Vendor Price Increases

Vendor/Brand	Prefix	Cost Average	Comments	# of SKU
<b>3M COMPANY</b>	MMM	<b>12%</b>		<25 Skus
ADESSO INC.	ADE	12%	Supply Chain	< 25 Skus
AJM PACKAGING CORPORATION	AJM	5%	Raw Material, Supply Chain, Freight	< 25 Skus
ANCHOR PACKAGING, INC.	ANZ	10%	Raw Material, Labor, Freight	25 - 50 Skus
BAGCRAFT PAPERCON	BGC	12%	Raw Material, Supply Chain	< 25 Skus
BERRY GLOBAL	WBI	8%	Marketwide	50 - 100 Skus
BOARDWALK	BWK	12%	Marketwide, Raw Material, Supply Chain, Freight	100+ Skus
BONECO NORTH AMERICA CORP	ION	14%		< 25 Skus
BYTECH NY, INC	BTH	16%	Marketwide	< 25 Skus
CELLUCAP	CMC, FKL, PUX	9%	Raw Material, Labor, Freight	< 25 Skus
CLOROX SALES COMPANY	CLO	5%	Raw Material, Labor	100+ Skus
DART CONTAINER CORPORATION	DCC, SCC	14%	Marketwide	100+ Skus
DOMTAR PAPER COMPANY, LLC	DMR, IOS, XER	6%	Marketwide	50 - 100 Skus
DURABLE PACKAGING	DPK	14%	Marketwide	100+ Skus
GEN	GEN	12%	Marketwide, Supply Chain	25 - 50 Skus
GENPAK, LLC	GNP	7%	Raw Material, Supply Chain	< 25 Skus
GEORGIA PACIFIC	DXE, GPC	10%	Raw Material, Supply Chain	100+ Skus
GREEN RABBIT HOLDINGS INC.	GRR	6%	Raw Material, Labor, Supply Chain, Freight	100+ Skus

HERITAGE BAG CO.	HER	11%		< 25 Skus
HON	BSX, CS1, HON	15%	Marketwide, Raw Material, Supply Chain	100+ Skus
ICONEX LLC	ICX	4%	Raw Material	50 - 100 Skus
INNOVERA	IVR	12%	Raw Material, Supply Chain	25 - 50 Skus
KANTEK, INC.	KTK	12%	Raw Material, Supply Chain	25 - 50 Skus
KIMBERLY CLARK	JAK, KCC, SMW	4%	Supply Chain, Freight	100+ Skus
KIND LLC	KND	8%	Raw Material, Labor, Supply Chain, Freight	25 - 50 Skus
LANDSBERG ORORA	SEL, UFS	10%	Marketwide	100+ Skus
LINDENMEYR MUNROE	HAM, HEW, SGH	7%	Marketwide	100+ Skus
MERCURY FLR MACHINES, INC.	MFM	12%	Marketwide	< 25 Skus
MORCON, INC.	MOR	8%	Marketwide	< 25 Skus
NATIONAL CHECKING COMPANY	NTC	9%	Marketwide	25 - 50 Skus
NAVIGATOR COMPANY	SNA	13%	Marketwide	< 25 Skus
PACTIV CORPORATION	ITR, LG1, PCT, RFP	16%	Raw Material	100+ Skus
PEET'S COFFEE AND TEA	PEE	7%	Supply Chain, Freight	< 25 Skus
PLASTIFAR SA	PST	6%	Raw Material, Freight	< 25 Skus
PREGIS INNOVATVE PAGKG LLC	CWZ, PGS	47%		25 - 50 Skus
PROCTER & GAMBLE	PGC	6%	Marketwide	50 - 100 Skus
RDI-USA, INC.	OGF	16%	Labor, Freight	25 - 50 Skus
SAMSILL CORPORATION	SAM	9%	Marketwide	50 - 100 Skus
SAMSONITE CORPORATION	SML	12%	Raw Material, Labor, Freight	< 25 Skus
SHURTAPE TECHNOLOGIES, LLC	DUC	15%	Raw Material, Labor, Freight	50 - 100 Skus
SOUTHERN CHAMPION TRAY	SCH	16%	Raw Material, Supply Chain	100+ Skus

TABLEMATE PRODUCTS, INC.	TBL	48%	Raw Material, Supply Chain	< 25 Skus
THE CIT GRP/COMM SERV INC	AMR, TMS, ZPE, ZPP	13%	Marketwide	100+ Skus
TRANSMACRO AMENITIES	BCH, BHM, DIA, FCQ, GTP, PNN	10%	Raw Material, Supply Chain	50 - 100 Skus
UNILEVER N.A.	SEV	2%	Marketwide	50 - 100 Skus
UNIVERSAL	UNV	8%	Marketwide	50 - 100 Skus
VISTAR OF ILLINOIS	ANI, CST, KNO, LTB, MAR, NUT, TOO	9%	Raw Material, Supply Chain	< 25 Skus
WADDINGTON GROUP	ECO	4%		100+ Skus

### Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Cost Correction Average	Comments	# of SKU
BOARDWALK	BWK	6%	Cost Correction	<25 Skus
DIVERSEY	DVO	7%	Cost Correction	<25 Skus
GORILLA GLUE COMPANY	GOR	5%	Cost Correction	<25 Skus
ORS NASCO	MULTIPLE	8%	Cost Correction	100+ Skus

This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which Essendant was notified of by October 11<sup>th</sup>, 2021.

Please note, these notifications cover most vendors and products within our nationally stocked portfolio. Any miscellaneous item facility cost records adjustments by various vendors, or products that are only available in select branches, may not be included.

To receive item-specific pricing for your account, please contact your Essendant sales representative or Customer Care.

**IMPORTANT:** Technology products change pricing more frequently than monthly and as such are subject to change at any time. This price list informs customers of price changes that are known and cannot be considered comprehensive due to price volatility of Technology products.



## December 2021 Price Increase Notification

**Below is an overview of price changes effective December 1st, 2021 unless otherwise stated.**

### Announced Vendor Price Increases

Vendor/Brand	Prefix	Cost Average	Comments	# of SKU
3M COMPANY	MMM	7%	Raw Material, Labor, Freight	100+ SKUs
AMERICO MANUFACTURING CO	AMF	4%	Raw Material	50 - 100 SKUs
BELKIN	LNK	32%		< 25 SKUs
BOARDWALK	BWK	7%		100+ SKUs
BRAND MANAGEMENT GROUP	HEW	10%		< 25 SKUs
CG ROXANE LLC	CGW	10%	Raw Material, Labor, Supply Chain, Freight	< 25 SKUs
CHURCH & DWIGHT CO., INC	CDC	7%	Raw Material, Labor, Supply Chain	< 25 SKUs
COSCO INDUSTRIES	COS	5%		< 25 SKUs
DART CONTAINER CORPORATION	DCC, LG1, SCC	9%	Raw Material, Labor, Supply Chain	100+ SKUs
DIVERSEY	DVO, DVS	6%	Raw Material, Labor, Supply Chain	100+ SKUs
DOMTAR PAPER COMPANY, LLC	XER	8%		< 25 SKUs
ELMER'S PRODUCTS	EPI	7%		50 - 100 SKUs
FABRI-KAL	FAB, LG1	20%	Raw Material, Labor, Supply Chain	25 - 50 SKUs
FALCON SAFETY PRODUCTS INC	FAL	7%	Raw Material, Supply Chain	< 25 SKUs
GEN	GEN	6%		< 25 SKUs
GENPAK, LLC	GNP	16%	Raw Material, Supply Chain	< 25 SKUs

GEORGIA PACIFIC	GPC	9%	Raw Material, Supply Chain	100+ SKUs
HERITAGE BAG CO.	HER	4%	Raw Material	100+ SKUs
HEWLETT PACKARD	HEW	7%	Market Wide	25 - 50 SKUs
INNOVERA	IVR	11%		< 25 SKUs
INTEPLAST GROUP CORP.	IBS, PIT, TRN	23%	Market Wide	100+ SKUs
JAGUAR	JAG	4%		< 25 SKUs
JARDEN CONSUMER SOLUTIONS	LYS, QCK, RUB	10%		< 25 SKUs
JOYSUDS C/O PINEY LK CP MG	JOY	7%	Market Wide	< 25 SKUs
KAZ USA, INC.	HWL	2%	Raw Material, Tariff	< 25 SKUs
LINDENMEYR MUNROE	HAM, MOW, STT	6%	Raw Material, Labor, Supply Chain	< 25 SKUs
LINEA	LIT	10%		25 - 50 SKUs
LITTLE RAPIDS CORPORATION	LRP	9%		< 25 SKUs
MCR SAFETY	CRW, MPG	7%	Raw Material, Freight	100+ SKUs
MIDLAB, INC.	MLB	9%	Raw Material, Labor, Supply Chain, Freight	50 - 100 SKUs
NAVIGATOR COMPANY	SNA	9%	Raw Material, Supply Chain	< 25 SKUs
NEENAH PAPER	NEE, SOU, WAU	7%	Raw Material, Labor, Supply Chain	100+ SKUs
NEKOOSA COATED PRODUCTS	NEK	6%	Raw Material, Supply Chain	< 25 SKUs
NEWELL (RUBBERMAID)	RCP, RUB	10%	Market Wide, Raw Material, Supply Chain, Freight	25 - 50 SKUs
NEWELL (SANFORD)	CS1, DYM, PAP, PAR, PEL, ROL, RUB, SAN, WAT	6%	Market Wide, Raw Material, Supply Chain, Freight	100+ SKUs
PACTIV CORPORATION	PCT	9%	Market Wide	100+ SKUs
ROYAL PAPER PRODUCTS	RPP	17%	Labor, Supply Chain, Freight	100+ SKUs
RUST-OLEUM	RST	9%	Raw Material	< 25 SKUs

SPANGLER CANDY COMPANY	SPA	12%	Supply Chain	< 25 SKUs
TRIPPLITE	TRP	3%	Raw Material	100+ SKUs
TROY GROUP, INC.	TRS	13%	Raw Material, Supply Chain	50 - 100 SKUs
UNIVERSAL	UNV	6%		50 - 100 SKUs
VISTAR OF ILLINOIS	GNM, GOC, GTD, LTB, MCE, MNM, NVL, SKT, SLK, TOO	11%	Supply Chain	< 25 SKUs
WADDINGTON GROUP	WNA	11%	Raw Material, Labor, Supply Chain	100+ SKUs

### Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Cost Correction Average	Comments	# of SKU
BOARDWALK	BWK	29%	Cost Correction	< 25 Skus
CLOROX SALES COMPANY	CLO	5%	Cost Correction	< 25 Skus
EVEREADY BATTERY CO.	EVE	1%	Cost Correction	< 25 Skus
GOJO INDUSTRIES INC.	GOJ	33%	Cost Correction	< 25 Skus
HOSPECO	HOS	6%	Cost Correction	< 25 Skus
ICONEX LLC	ICX	165%	Cost Correction	< 25 Skus
SC JOHNSON & SON, INC	SJN	8%	Cost Correction	< 25 Skus
VISTAR OF ILLINOIS	MULTIPLE	7%	Cost Correction	< 25 Skus

This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which Essendant was notified of by November 10<sup>th</sup>, 2021.

Please note, these notifications cover most vendors and products within our nationally stocked portfolio. Any miscellaneous item facility cost records adjustments by various vendors, or products that are only available in select branches, may not be included.

To receive item-specific pricing for your account, please contact your Essendant sales representative or Customer Care.



*IMPORTANT: Technology products change pricing more frequently than monthly and as such are subject to change at any time. This price list informs customers of price changes that are known and cannot be considered comprehensive due to price volatility of Technology products.*

Brand Name	Increase percentage
3M	38.69%
Royal Paper	37.92%
Elkay	13.99%