



DATE: October 31, 2022

Brent Pemberton
Government Sales Representative
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817-219-6187

Price Increase Request (August 2022)

IFB 2019-303 Equipment, Lease: Road Construction and Right of Way Maintenance Equipment

Holt is requesting a price increase for the last 2021 contract extension. This is due to machine price increases experienced from 2021 through 2022 based on inflationary pressures and global supply constraints.

Here is the data supporting the price increase requested. These are based on Cat pricing for each model showing increases from 2021 (last extension requested and approved) through current 2022 pricing.

Please let me know if you have any questions. I can be reached directly at 817-219-6187.

Thank you,

Brent Pemberton
Government Sales Representative
817-219-6187
Brent.pemberton@holtcat.com

CW16 PNEUMATIC TIRE COMPACTOR
XUZHOU, CHINA

Ship Weight
lbs

LIST PRICE
AT DEALER

Lane 2 is reserved for the Base Order Management Program.
Please use Lane 2 when placing orders that are part of the
Base Order Management Program.

495-5347 CW16 PNEUMATIC COMPACTOR DCA1 0 \$121,830
LANE 1 - AVAILABLE FROM THE GALVESTON PDC.

- INCLUDES:
- 445-5857 CW16 PNEUMATIC COMPACTOR
 - 450-5016 ENGINE, TIER 4F, STAGE 4
 - 445-5838 OIL, HYD, FACTORY FILLED
 - 494-9335 BASE, OPERATOR STATION
 - 499-1662 SEAT, STD VINYL, BSC
 - 454-5454 PRODUCT LINK, CELLULAR PL641
 - 450-0334 INSTALLATION, PRODUCT LINK
 - 445-5845 TIRES, 9, 14PLY BIAS
 - 449-7668 INSTRUCTIONS, NORTH AMERICAN
 - 448-1921 ROPS
 - 448-1922 SUN CANOPY FOR ROPS
 - 477-9990 LANGUAGES, OPTION 1

NOTE: Please refer to Lane 1 section to complete your order.

445-5857 CW16 PNEUMATIC COMPACTOR 0 \$116,170 ←
LANE 2 - AVAILABLE FROM XUZHOU FACTORY
LANE 3 - AVAILABLE FROM XUZHOU FACTORY

0P-3987 CW16 MISC MATL 0 NC
AVAILABLE FROM XUZHOU FACTORY
Only reference numbers that have the text
"ALSO AVAILABLE ON A MISCELLANEOUS ORDER" can be used on a MISC order.

CW16 PNEUMATIC TIRE COMPACTOR
XUZHOU, CHINA

Ship Weight
lbs

LIST PRICE
AT DEALER

Lane 2 is reserved for the Base Order Management Program.
Please use Lane 2 when placing orders that are part of the
Base Order Management Program.

495-5347	CW16 PNEUMATIC COMPACTOR DCA1 0 LANE 1 - AVAILABLE FROM THE GALVESTON PDC.	\$141,800
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- INCLUDES:
 445-5857 CW16 PNEUMATIC COMPACTOR
 450-5016 ENGINE, TIER 4F, STAGE 4
 445-5838 OIL, HYD, FACTORY FILLED
 494-9335 BASE, OPERATOR STATION
 499-1662 SEAT, STD VINYL, BSC
 454-5454 PRODUCT LINK, CELLULAR PL641
 450-0334 INSTALLATION, PRODUCT LINK
 445-5845 TIRES, 9, 14PLY BIAS
 449-7668 INSTRUCTIONS, NORTH AMERICAN
 448-1921 ROPS
 448-1922 SUN CANOPY FOR ROPS
 477-9990 LANGUAGES, OPTION 1

NOTE: Please refer to Lane 1 section to complete your order.

16.9% increase



445-5857	CW16 PNEUMATIC COMPACTOR 0 LANE 2 - AVAILABLE FROM XUZHOU FACTORY LANE 3 - AVAILABLE FROM XUZHOU FACTORY	\$135,760 ←
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0P-3987	CW16 MISC MATL 0 AVAILABLE FROM XUZHOU FACTORY. Only reference numbers that have the text "ALSO AVAILABLE ON A MISCELLANEOUS ORDER" can be used on a MISC order.	NC
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CB10 VIBRATORY ASPHALT COMPACTOR
XUZHOU, CHINA

Ship Weight
lbs

LIST PRICE
AT DEALER

587-3812 CB10 02A VIB COMP DCA6 0 \$189,360
LANE 1 - AVAILABLE FROM SAVANNAH EPC

INCLUDES:

- 541-9921 CB10 02A VIBRATORY COMPACTOR
- 550-7871 ENGINE, CAT C3.6
- 541-9992 BELT, ENG
- 556-3447 HITCH, STANDARD
- 556-4409 FRONT SYSTEM, VERSA-VIBE
- 556-4412 REAR SYSTEM, OSCILLATION STD
- 546-4798 HYDRAULICS, SOLID DRUM, STD
- 583-4156 LIGHTS, WORKING W/SIGNALS
- 587-9551 COVER, NO LED LIGHTS
- 556-4309 PLATFORM, ROPS/FOPS
- 583-4761 ROTATION, FULL
- 560-1623 SWITCH, STD IGNITION
- 586-7552 CONTROL, STANDARD
- 561-2140 STEERING WHEEL, STD
- 556-4371 SEAT, STANDARD VINYL
- 585-8769 PRODUCT LINK, CELLULAR PLE743
- 570-4268 BUMPER COVER, STD
- 556-7020 OIL, HYD, STANDARD
- 556-3657 INSTRUCTIONS, ANSI
- 552-1722 SENSORS, MAT TEMPERATURE
- 564-2040 FREEZE PROTECTION, ROPS/FOPS
- 567-6815 MOUNT, OPTIONAL SENSOR(S)
- 593-9841 SEAT BELT, 3"
- 581-6884 STEPS, REFILL ASSIST, FRONT
- 559-3523 DECAL, VERSA VIBE

NOTE: Please refer to the Lane 1 section to complete your order.

541-9921 CB10 02A VIBRATORY COMPACTOR 0 \$171,950
LANE 2 - AVAILABLE FROM SAVANNAH EPC
LANE 3 - AVAILABLE FROM SAVANNAH EPC

AVAILABLE FOR: AM-N

0P-4186 CB10 MISC MATL 0 NC

AVAILABLE FROM XUZHOU FACTORY
Only reference numbers that have the text
"ALSO AVAILABLE ON A MISCELLANEOUS ORDER" can be used on a MISC order.

Line 4 2022

CB10 VIBRATORY ASPHALT COMPACTOR
XUZHOU, CHINA

Ship Weight
lbs

LIST PRICE
AT DEALER

587-3812 CB10 02A VIB COMP DCA6 0 \$221,300
LANE 1 - AVAILABLE FROM SAVANNAH EPC

- INCLUDES:
- 541-9921 CB10 02A VIBRATORY COMPACTOR
 - 550-7871 ENGINE, CAT C3.6
 - 541-9992 BELT, ENG
 - 556-3447 HITCH, STANDARD
 - 556-4409 FRONT SYSTEM, VERSA-VIBE
 - 556-4412 REAR SYSTEM, OSCILLATION STD
 - 546-4798 HYDRAULICS, SOLID DRUM, STD
 - 583-4156 LIGHTS, WORKING W/SIGNALS
 - 587-9551 COVER, NO LED LIGHTS
 - 556-4309 PLATFORM, ROPS/FOPS
 - 583-4761 ROTATION, FULL
 - 560-1623 SWITCH, STD IGNITION
 - 586-7552 CONTROL, STANDARD
 - 561-2140 STEERING WHEEL, STD
 - 556-4371 SEAT, STANDARD VINYL
 - 585-8769 PRODUCT LINK, CELLULAR PLE743
 - 570-4268 BUMPER COVER, STD
 - 556-7020 OIL, HYD, STANDARD
 - 556-3657 INSTRUCTIONS, ANSI
 - 552-1722 SENSORS, MAT TEMPERATURE
 - 564-2040 FREEZE PROTECTION, ROPS/FOPS
 - 567-6815 MOUNT, OPTIONAL SENSOR(S)
 - 593-9841 SEAT BELT, 76MM (3")
 - 581-6884 STEPS, REFILL ASSIST, FRONT
 - 559-3523 DECAL, VERSA VIBE

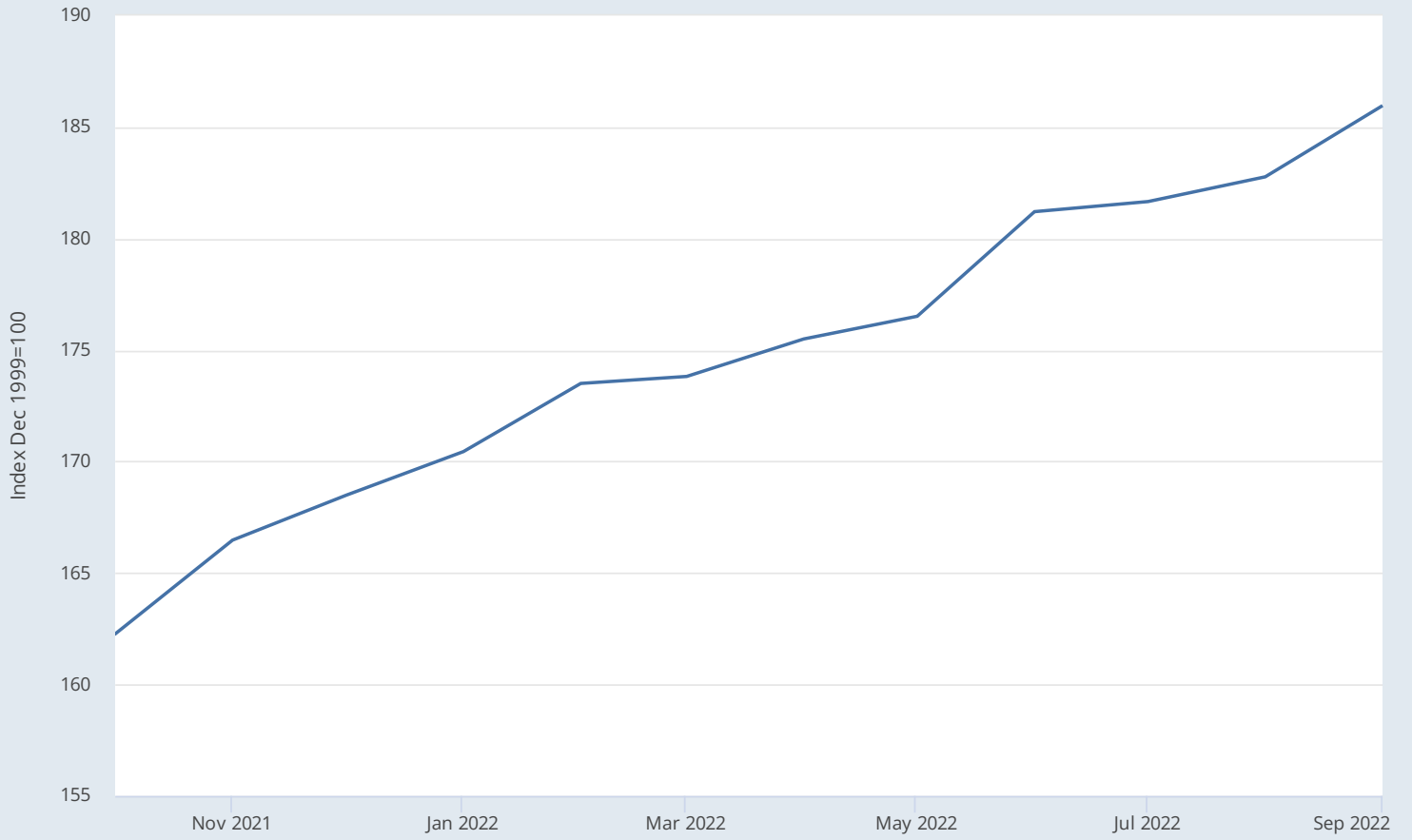
NOTE: Please refer to the Lane 1 section to complete your order.

16.9% increase

541-9921 CB10 02A VIBRATORY COMPACTOR 0 \$200,950 ←
LANE 2 - AVAILABLE FROM SAVANNAH EPC
LANE 3 - AVAILABLE FROM SAVANNAH EPC

AVAILABLE FOR: AM-N and Puerto Rico

0P-4186 CB10 MISC MATL 0 NC
AVAILABLE FROM XUZHOU FACTORY
Only reference numbers that have the text
"ALSO AVAILABLE ON A MISCELLANEOUS ORDER" can be used on a MISC order.



Source: U.S. Bureau of Labor Statistics

fred.stlouisfed.org

14.7 % increase

TIRE BUSINESS

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July 08, 2022 02:44 PM

Rising tire prices affected by several factors

Tire Business

The supply chain continues to struggle in the wake of the COVID-19 pandemic, and the cost related to logistics and raw materials is at a historic high. Additionally, inflation is causing rising prices in most aspects of business.

The supply chain continues to struggle in the wake of the COVID-19 pandemic, and the cost related to logistics and raw materials is at a historic high. Additionally, inflation is causing rising prices in most aspects of business. In the tire industry, manufacturers have raised prices multiple times in response.

The following is a look at recent prices increases along with the thoughts of company officials — gleaned from our [annual Mid-Year Report](#) — on price increases within the industry.

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Bridgestone

Bridgestone Americas Inc. [raised prices](#) on Bridgestone-, Firestone- and Fuzion-brand passenger, light truck and motorcycle tires in the U.S. and Canada by up to 10% on July 1. This marks Bridgestone's fourth price increase of 2022. The tire maker raised prices on Bridgestone- and Firestone-brand commercial, [OTR and agriculture tires by up to 15% in the U.S and Canada on May 1.](#)

Scott Damon, chief operating officer of [Bridgestone Americas](#), said consumers remain undeterred to prices increases, at least for the time being. "We're certainly seeing a red-hot economy that, despite the price increases and inflation, demand still remains quite strong," he said. "It is a pleasant surprise."

Continental

Continental Tire the Americas L.L.C. is raised prices on its Continental- and General-branded passenger and light truck tires in the U.S. market June 1. The increase was Conti's sixth in the past 16 months.



Continental A.G.

Goodyear

Goodyear raised prices in the U.S. and Canada on Goodyear- and Cooper-brand consumer tires by up to 10% and on commercial truck tires by up to 6% on July 1. Goodyear last raised prices in North America on Jan. 1 — by up to 12% on consumer and up to 14% on commercial/OTR tires across all brands — and prior to that three times in 2021.

Darren Wells, chief financial officer, cited rising raw-materials and other inflation-impacted costs for the need to raise prices. The changes affect all Goodyear and Cooper flag and associate brands.

Hankook

Hankook Tire America Inc. raised prices on Hankook- and Laufenn-brand passenger and light truck tires on May 1 by up to 8%; its first increase since August 2021, when the Nashville-based company raised prices up to 7% on Hankook- and Laufenn-brand passenger and light truck tires in the U.S.