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APPLICABLE TO UNITED STATES DEALERS ONLY

# October 2022 Price Lists - All Models

## All U.S. Dealers

Effective with the October 2022 Price Lists, Navistar, Inc. will be implementing price changes that will impact average vehicle prices on the new Model Year 2024 vehicles, breaking production on January 2, 2023.

As always, the overall impact of these price changes in any particular instance will be dependent on the final vehicle specifications and any changes in standard equipment. Please review all standard and optional equipment availability and prices in the October 2022 Price Lists before quoting your customers.

### BASE CHASSIS

The following table presents base chassis list price adjustments. These increases are exclusive of changes in standard equipment.

International® Model	Model Year*	Base Chassis Price % Increase
All Truck Models	MY24	0.0-0.3%
eMV™	MY24	0.0%

\*2023 and 2024 Model Year commodity surcharges still active, see Product Pricing letter G-797G

### STANDARD EQUIPMENT CHANGES

See the Product Information Sales Data Release letters, dated October 7, 2022, for changes to standard equipment that impact base chassis prices. Optional equipment prices have been adjusted to offset standard equipment changes.

### OPTION PRICING

Pricing was adjusted in select component groups including Axle Configuration, Sleeper Cab, Chassis Skirts, Frame Reinforcement, Tool Kit and Upper Bunks. Please review specific component groups and feature codes for changes.

## **SERVICE CONTRACTS**

The following changes have been implemented for Extended Service Contracts:

- Pricing on all supplier-based Extended Service Contracts (Cummins, Eaton and Allison Transmission) have been updated with 2023 pricing, effective January 1<sup>st</sup>, 2023. Orders placed after October 14, 2022 will need to be placed on new SPA's and programs that incorporate these new price increases.
- Extended Service Contracts for the new International® S13 Engine have been created. International® T14 transmission coverage is included with Extended Vehicle Coverage (EVC). If a standalone transmission Service Contract is required, please utilize the Custom Quoting System.
- Heavy duty engine and aftertreatment Extended Service Contracts are now available with and without a DEF (Diesel Exhaust Fluid)/chassis emissions companion policy. This coverage is included with EVC, and when ordered separately, covers the DEF tank and related emissions items when EVC is not selected. A separate DEF/chassis emissions companion policy is also available for Medium-Duty MV Vehicles as well.
- All Heavy-duty Engine & Aftertreatment policies with terms greater than 5 years / 350k miles are available for CARB certified vehicles only. EPA policies will be available for terms less than 5 years / 350k miles. If you require an Extended Service Contract at a term of 5 years / 350k miles or greater, a CARB engine must be selected.
- Any order with a CARB engine will now automatically receive coverage for all chassis emissions components to match the CARB engine term.
- Additional clarifications now exist in the pricing document to specify that Electric Vehicles are excluded from all published policies. Please utilize the Custom Quoting System for all Electric Vehicle Extended Service Contract requests.

## **PRICE GUARANTEE AND SPA ADMINISTRATION:**

- October 14, 2022 prices take effect on October 14, 2022.
- All stock orders will be invoiced at prices in effect on date of build unless addressed by a separate Sales Program Letter. All sold program orders will be invoiced at prices in effect at time of order unless addressed by a separate Sales Program Letter.
- Price levels used for Special Equipment Quotations must be consistent with terms stated in the SPA request.
- Price increase shown does not include freight and destination charges.

If you have any questions regarding the new price list, please contact your regional Central Sales Administration representative at 331.332.5700. Please contact the Service Contracts group at [ServiceContracts@Navistar.com](mailto:ServiceContracts@Navistar.com) with any questions relating to Extended Service Contracts.

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