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APPLICABLE TO UNITED STATES DEALERS ONLY

April 2022 Price Lists - All Models

All U.S. Dealers

All U.S. Dealers

SUBJECT: April 2022 Price Lists - All Models

Effective with the April 2022 Price Lists, Navistar, Inc. will be implementing price changes that will impact average vehicle prices on the new Model Year 2024 vehicles, breaking production on January 2, 2023.

As always, the overall impact of these price changes in any particular instance will be dependent on the final vehicle specifications and any changes in standard equipment. Please review all standard and optional equipment availability and prices in the April 2022 Price Lists before quoting your customers.

BASE CHASSIS

The following table presents base chassis list price adjustments. These increases are **exclusive of changes** in standard equipment, the 2021 GHG surcharges and the raw material surcharges (including tires) rolled into the base chassis.

International® Model	Model Year	Base Chassis Price % Increase
All Truck Models*	MY24	2.0%
eMV™	MY24	0.3%

*Models with International® A26 engines as standard will see base chassis increase of up to 3.0%.

STANDARD EQUIPMENT CHANGES

See the Product Information G-3477 dated March 25, 2022 Sales Tools Data Release letters for changes to standard equipment that impact base chassis prices. Optional equipment prices have been adjusted to offset standard equipment changes.

Also, see the Product Information G-3479 & G-3480 Sales Tools Data Release letters for the Telematics Device changes for all model platforms.

OPTION PRICING

Pricing was adjusted in select component groups including Air Tank Locations, Axle Configurations, Brakes, Collision Mitigation, Engines, Fuel Tanks, Front Axles, Transmission, Tires and Wheels. Please review specific component groups and feature codes for changes.

SERVICE CONTRACTS

In order to reflect current market conditions, a 4.0% price adjustment will be reflected in some service contracts.

Effective immediately, Hendrickson backed suspension policies will no longer be offered.

However, Towing Policies have no changes.

PRICE GUARANTEE AND SPA ADMINISTRATION:

- April 1, 2022 prices take effect on April 1, 2022.
- All outstanding and approved SPAs will be honored at the terms and conditions stated within those SPAs.
- All stock orders will be invoiced at prices in effect on date of build unless addressed by a separate Sales Program Letter. All sold program orders will be invoiced at prices in effect at time of order unless addressed by a separate Sales Program Letter.
- Price levels used for Special Equipment Quotations must be consistent with terms stated in the SPA request.
- Price increase shown does not include freight and destination charges.

If you have any questions regarding the new price list, please contact your regional Central Sales Administration representative at 331.332.5700. Please contact the Service Contracts group at ServiceContracts@Navistar.com with any questions relating to Extended Service Contracts.

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