

Collin County Law Library  
Jessica Shaw  
2100 Bloomdale Rd  
McKinney, TX 75071

September 13, 2023

Dear Ms. Shaw,

As your Account Manager, I'd like to offer you a look at a program that will provide several key benefits in managing your print library - our new LexisNexis Multi-Year Agreement for Print (LNMAP).

As one of our most valued customers, we are constantly looking for ways to reward your loyalty and continued commitment to LexisNexis. Our *Multi-Year Agreement for Print* was specifically designed to provide you with the following benefits:

***Predictability***

Easily manage your budget - under an LNMAP, service titles increase by a low fixed percentage for the duration of the agreement. This percentage is well below industry averages and would not vary during the agreement period, making it much easier for you to budget and maximize your print library content.

***Flexibility***

We understand that your research needs may change, that's why we've built in a Swap-Out provision. This provision allows you the flexibility to exchange titles that you no longer need for the ones that you do.

***Affordability***

You'll experience savings right away and as retail prices increase in future years, your savings will continue to grow every year of your LNMAP agreement. In addition to the fixed increase on service titles, your non-service titles will receive an additional fixed discount on all releases during the term.

Collin County Law Library's projected savings on a LexisNexis Multi-Year Agreement for Print would be \$128,022 over the next four years.

**Your LNMAP would include:**

- all of your current print subscriptions (service and non-service titles)
- a service/renewal annual increase of 5%; retail rates increase 15% or more
- a non-service discount of 5% for all releases during the LNMAP term

As you review your annual subscription renewals, please keep the *LexisNexis Multi-Year Agreement for Print* in mind. Ideally, this is the best time to discuss the advantages of this program, so we can implement the changes before your next renewal period(s) begin.

Should you have any questions, comments or concerns about this program please do not hesitate to call or email me directly.

Best Regards,

Brett Stone  
Account Manager

# Introducing the *LexisNexis Multi-Year*

# Agreement for Print

The **LexisNexis Multi-Year Agreement for Print (LNMAP)** offers our valued customers a new option for managing their legal research budgets. Based on customer feedback, our LNMAP was designed to deliver **Predictability**, **Flexibility** and **Affordability** to our most valued customers in exchange for their continued commitment to our legal research products.

## Predictability

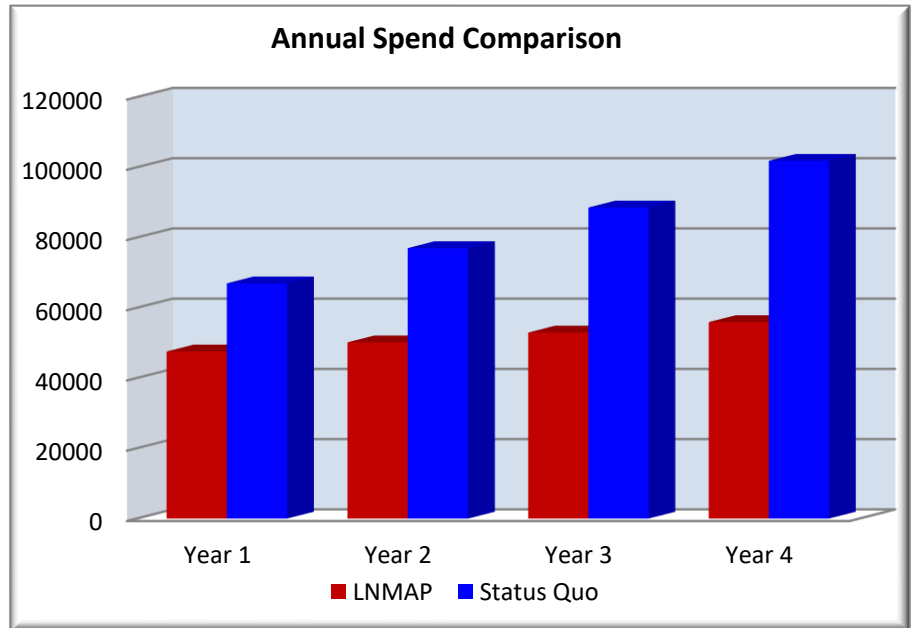
No more guessing how much your renewals will cost each year. You'll know in advance.

## Flexibility

Simply adjust your library collection periodically to meet your needs.

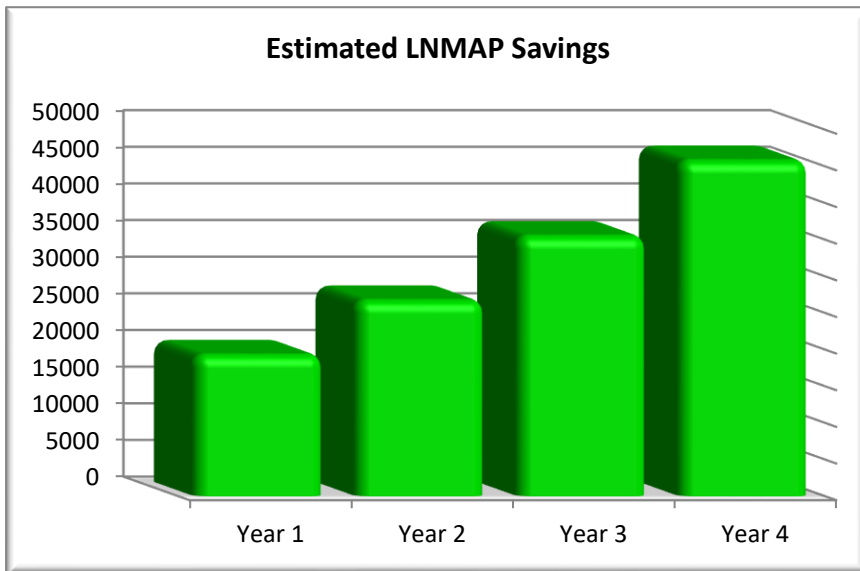
## Affordability

Realize true savings that increase over time.



**Collin County Law Library's projected savings on a LexisNexis Multi-Year Agreement for Print would be \$128,022 over the next four years.**

	Y1 Est List Price	Y2 Est List Price	Y3 Est List Price	Y4 Est List Price	Y1 LNMAP	Y2 LNMAP	Y3 LNMAP	Y4 LNMAP	4 Year Savings
NonSvc	\$2,461	\$2,830	\$3,255	\$3,743	\$2,337	\$2,688	\$3,091	\$3,555	\$618
Svc	\$64,514	\$74,191	\$85,320	\$98,118	\$45,182	\$47,441	\$49,813	\$52,303	\$127,405
Total	\$66,975	\$77,021	\$88,574	\$101,861	\$47,519	\$50,129	\$52,904	\$55,858	\$128,022



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