

Vertiv Corp 2022

REVISION DATE: 03.01.2023
TIME & MATERIAL RATES

| AC/DC POWER / BATTERY / MONITORING | Non Contract (NET) | PM Only (NET) | Contract (NET) |
|---|--------------------|---------------|----------------|
| Monday – Friday, 8AM - 5 PM ¹ | \$304 | \$275 | \$213 |
| Monday – Friday, 5PM - 8 AM ¹ | \$422 | \$379 | \$294 |
| Weekends & Holidays ¹ | \$484 | \$435 | \$338 |
| Travel ¹ | \$304 | \$275 | \$213 |
| ² TRUCK CHARGE applicable to each site visit | \$150 | \$150 | \$150 |

¹ Rates listed are per Hour. Minimum 4 Hours

All rates in \$USD

| THERMAL SERVICES | Non Contract (NET) | PM Only (NET) | Contract (NET) |
|---|--------------------|---------------|----------------|
| Monday – Friday, 8AM - 5 PM ¹ | \$256 | \$219 | \$213 |
| Monday – Friday, 5PM - 8 AM ¹ | \$375 | \$324 | \$294 |
| Weekends & Holidays ¹ | \$461 | \$419 | \$338 |
| Travel ¹ | \$256 | \$219 | \$213 |
| ² TRUCK CHARGE applicable to each site visit | \$150 | \$150 | \$150 |

¹ Rates listed are per Hour. Minimum 4 Hours

All rates in \$USD

| PARTS PRICE DISCOUNT FROM LIST | Non Contract | PM Only | Contract |
|--------------------------------|-----------------|---------|----------|
| All Products | FULL PRICE LIST | 10% | 30% |

NOTES:

One-time services, including cap and fan replacement programs are excluded from tiered parts discounting. Contracts with parts coverage (Preferred, Essential and Basic) will continue to cover parts outlined on the SOW. Parts discount will be applied to parts not covered under normal full service contract SOW which include breakers, magnetics and frame parts.

| PROJECT MANAGEMENT | Rate (NET) |
|---|--------------|
| Large Projects Project Management ¹ | \$213 |
| Large Projects Site Management ¹ | \$213 |
| ² TRUCK CHARGE applicable to each site visit | \$150 |

¹ Rates listed are per Hour. Minimum 4 Hours All rates in \$USD

NOTES:

There is a 4-hour Minimum Labor charge for Time and Material services. Any additional service required beyond the initial will be invoiced at current T&M rates shown. Vertiv requires a purchase order and/or Verbal Service Authorization to cover additional charges for labor, travel and parts. If upon inspection, it is determined that additional labor and/or parts are required, Vertiv will not proceed without customer authorization.

- Time and Material services are billed with NET IMMEDIATE payment terms upon receipt of invoice unless a formal agreement governing this Purchase Order/ transaction has been executed by the parties, in which case the Terms and Conditions of the signed agreement shall govern. Parts required to repair equipment are not included in time and material pricing.
- Non-Contract T&M rates will be applied to equipment with no active Vertiv service contracts
- PM Only T&M rates will be applied to equipment with active, 8x5 and 24x7 Vertiv service contracts that are preventative maintenance only.
- Contract T&M rates will be applied to equipment with active, full-service contracts including Preferred, Essential and Basic levels.

¹ Rates calculated per Hour

² Truck fee charge per day, per technician