EXHIBIT A



2023 Time & Material Rates - NORTH AMERICA

Vertiv Corp 2022
TIME & MATERIAL RATES

REVISION DATE: 03.01.2023

AC/DC POWER / BATTERY / MONITORING	Non Contract (NET)	PM Only (NET)	Contract (NET)
Monday – Friday, 8AM - 5 PM ¹	\$304	\$275	\$213
Monday – Friday, 5PM - 8 AM ¹	\$422	\$379	\$294
Weekends & Holidays ¹	\$484	\$435	\$338
Travel ¹	\$304	\$275	\$213
² TRUCK CHARGE applicable to each site visit	\$150	\$150	\$150

¹Rates listed are per Hour. Minimum 4 Hours

All rates in \$USD

THERMAL SERVICES	Non Contract (NET)	PM Only (NET)	Contract (NET)
Monday – Friday, 8AM - 5 PM ¹	\$256	\$219	\$213
Monday – Friday, 5PM - 8 AM ¹	\$375	\$324	\$294
Weekends & Holidays ¹	\$461	\$419	\$338
Travel ¹	\$256	\$219	\$213
² TRUCK CHARGE applicable to each site visit	\$150	\$150	\$150

¹Rates listed are per Hour. Minimum 4 Hours

All rates in \$USD

PARTS PRICE DISCOUT FROM LIST	Non Contract	PM Only	Contract
All Products	FULL PRICE LIST	10%	30%

NOTES:

One-time services, including cap and fan replacement programs are excluded from tiered parts discounting. Contracts with parts coverage (Preferred, Essential and Basic) will continue to cover parts outlined on the SOW. Parts discount will be applied to parts not covered under normal full service contract SOW which include breakers, magnetics and frame parts.

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Scope of Work | Vertiv T & M

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PROJECT MANAGEMENT	Rate (NET)
Large Projects Project Management ¹	\$213
Large Projects Site Management ¹	\$213
² TRUCK CHARGE applicable to each site visit	\$150

¹ Rates listed are per Hour. Minimum 4 Hours All rates in \$USD

NOTES:

There is a 4-hour Minimum Labor charge for Time and Material services. Any additional service required beyond the initial will be invoiced at current T&M rates shown. Vertiv requires a purchase order and/or Verbal Service Authorization to cover additional charges for labor, travel and parts. If upon inspection, it is determined that additional labor and/or parts are required, Vertiv will not proceed without customer authorization.

- Time and Material services are billed with NET IMMEDIATE payment terms upon receival of invoice unless a
 formal agreement governing this Purchase Order/ transaction has been executed by the parties, in which case
 the Terms and Conditions of the signed agreement shall govern Parts required to repair equipment are not
 included in time and material pricing.
- Non-Contract T&M rates will be applied to equipment with no active Vertiv service contracts
- PM Only T&M rates will be applied to equipment with active, 8x5 and 24x7 Vertiv service contracts that are
 preventative maintenance only.
- Contract T&M rates will be applied to equipment with active, full-service contracts including Preferred, Essential and Basic levels.

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¹Rates calculated per Hour

²Truck fee charge per day, per technician