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		Price Competitive	Vendor Past Performance	Vendor Reputation for Goods and Services	Financial and Technical Resources	Capability of Servicing Cooperative Members	Any Other Relevant Factor or Requirement	Total Points*	% Proposal Line Items Awarded	Proposal Line Items Awarded**
	Vendor Name	Max. Points40	Max. Points-15	Max. Points-15	Max. Points-15	Max. Points-5	Max. Points-10	Max. Points-100	Total-100%	Total-165
1	308 Construction, LLC	38	0	12	15	2	9	76	0%	0
2	5F Mechanical Group Inc.	38	12	13	12	2	9	86	11%	9-24,50,51,64,65
3	A&C Welding	31	14	14	15	1	10	85	1%	46,47
4	Airco Mechanical, Ltd	38	12	13	12	2	9	86	15%	1-24
5	Allied Electric Services, Inc.	38	2	10	15	1	10	76	0%	0
6	Alterman, Inc.	32	14	14	15	2	10	87	12%	1-8,50,51,64,65
7	American Mechanical Services of Houston	36	12	13	13	2	9	85	9%	9-24
8	Becker Enterprises, Inc dba Automation Integration	38	14	13	10	3	7	85	28%	1-8,26-65
9	Brosh Enterprises, LLC dba Legacy Electric	44	12	12	10	5	7	90	5%	1-8
10	C&G Electric, Inc.	39	14	14	15	1	10	93	7%	1-8,25,46,47
11	Center Stone Services	38	12	12	8	2	6	78	0%	0
12	Central Air and Heating Service, Inc.	32	15	14	15	2	9	87	7%	19-29,64,65
13	Charlie's Plumbing, Inc.	38	12	12	14	2	10	88	7%	9-16
14	Cheney Electric, LLC	38	13	13	12	3	6	85	11%	1-8,25,42- 47,52,53,138,139
15	Climatec, LLC	33	14	14	14	3	9	87	16%	17-22,25-65
16	CMS Mechanical Services Inc.	40	13	12	11	2	7	85	14%	9-25,44-51
17	Concept Facility Services LLC	38	12	12	15	5	9	91	84%	9-16,25,32-161
18	Crescent Engineering Co., Inc. dba Crescent Electric	38	12	12	13	1	9	85	5%	1-8



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	Vendor Name	Max. Points40	Max. Points-15	Max. Points-15	Max. Points-15	Max. Points-5	Max. Points-10	Max. Points-100	Total-100%	Total-165
19	Cubit Contracting, LLC	34	14	13	13	2	9	85	8%	1-4,7-12,26-29
20	Daikin Applied Americas, Inc. dba Daikin Applied	27	14	14	15	5	10	85	5%	17-23,25
21	EEC Enviro Service Co.	32	12	13	15	4	9	85	33%	9-24,26-65
22	Enlighten Electric Co.	23	12	12	9	1	7	64	0%	0
23	Entech Sales and Service LLC	27	15	14	15	4	10	85	15%	1-25
24	Express Electrical Services Inc.	38	11	12	15	1	10	87	5%	1-8
25	Facility Solutions Group	38	13	13	15	5	10	94	4%	1-4,7,8,25
26	Fort Worth Electric	38	15	15	15	3	10	96	5%	1-8,25
27	Freedom Construction	26	14	14	15	1	8	78	0%	0
28	Gillette Air Conditioning Co., Inc.	34	13	14	13	3	9	86	5%	17-24
29	Gomez Floor Covering, Inc.	34	14	14	15	4	6	87	0%	44-55
30	Groves Electrical Service Inc.	36	14	13	12	2	8	85	7%	1-8,44-47
31	Highlights Electrical	38	12	13	15	2	10	90	7%	1-8,25,32-35
32	Humphrey & Associates Inc.	38	13	13	11	3	7	85	15%	1-24
33	Industrial & Commercial Mechanical, LLC	38	12	12	15	4	10	91	4%	17-25
34	Innovation HVAC Services dba Assured Comfort Services	39	12	12	11	3	8	85	33%	9-24,26-65
35	J L Floyd Electrical Services	38	13	13	15	1	10	90	4%	1-6,25
36	Kendrick Mechanical Inc.	39	14	14	7	1	6	81	0%	0



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	Vendor Name	Max. Points40	Max. Points-15	Max. Points-15	Max. Points-15	Max. Points-5	Max. Points-10	Max. Points-100	Total-100%	Total-165
37	Lee Construction and Maintenance Company	35	14	13	15	3	10	90	24%	26-65
38	Lochridge Priest	32	12	13	15	3	10	85	5%	17-25
39	Lone Star Boilers LLC	39	13	13	14	2	9	90	5%	9-16,25
40	McCaffety Electric Co Inc.	38	12	13	12	2	8	85	5%	1-8,25
41	McGee Electric Heating & Air- Conditioning, LLC	35	12	13	14	2	10	86	9%	1-8,17-25
42	Mechanical Technical Services, Inc.	35	12	12	15	2	10	86	18%	1-24,48-51,64,65
43	Nema 3 Electrical Contractors, Inc.	38	15	14	9	2	9	87	4%	1-6,25
44	Path Company LLC	38	15	15	11	4	7	90	4%	17-24
45	PC Automated Controls, Inc.	34	4	11	12	4	7	72	0%	0
46	Pro Tech Mechanical, LLC	36	15	13	14	3	9	90	15%	1-25
47	Pro-Touch Contractors, Inc.	34	15	15	11	1	9	85	1%	28,29
48	SI Mechanical LLC	37	12	13	15	3	10	90	9%	9-25
49	South Texas Boiler Industries	33	15	15	11	4	8	86	4%	9-16
50	Star Service, Inc.	33	14	14	15	3	10	89	37%	1-24,28-65
51	The Brandt Companies LLC	32	13	13	15	3	10	86	39%	1-65
52	TJ's Professional Painting and Construction, LLC	34	12	12	15	3	10	86	22%	30-55,64,65
53	Travis Cox Plumbing Company, LLC	32	15	15	13	3	9	87	28%	9-16,26-65
54	United iG Mechanical Contractors Inc.	38	5	11	12	1	8	75	0%	0



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	Vendor Name	Max. Points40	Max. Points-15	Max. Points-15	Max. Points-15	Max. Points-5	Max. Points-10	Max. Points-100	Total-100%	Total-165
55	Westco Ventures LLC	39	13	13	15	3	10	93	33%	1-16,26-65
56	William T. Payne dba Tim Payne Painting	39	13	13	15	3	10	93	5%	84-87,100,101,150,151

^{*}Vendor(s) must score a minimum of 85 points for award.

<u>Price Competitiveness</u> –Each proposal is evaluated on its own merit and determined to be fair and reasonable by comparing the price/discounts that vendor offers other governmental clients. If the proposal invitation requires discount pricing, discount practices may be examined and evaluated, in the Cooperative's sole discretion, based on historical data, sales information, discounts granted to other governmental clients, and/or other market research techniques. This evaluation may include one or a combination of the following methods.

- a. Evaluation Items provided with Proposal
- b. Price (i.e. vehicles, school buses or sq. ft. pricing)
- c. Average Cost Method on price or discount %
- d. Select a sample representation to determine best discount/price per manufacturer/vendor catalog.

<u>Vendor Past Performance</u> – All aspects of vendor past performance may be evaluated. For vendors that have been a BuyBoard vendor under prior contracts, factors may include, but are not limited to, consideration of the administration report for vendor sales by contract, vendor payment and collection history with the BuyBoard, any breach of contractual obligation on any active or prior Cooperative contract, and vendor's past ability to meet the minimum sales amount as set out in the relevant contract(s). If a vendor is on other BuyBoard contracts, but new to the proposal being evaluated, those other contracts may be used to rate vendor past performance. For new vendors with no prior history with the BuyBoard, evaluation will include contacting and reviewing the governmental references provided with the vendor's proposal response. <u>Vendor Reputation for Goods and Services</u> – Evaluation of vendor reputation may include any information contained in the proposal or otherwise available to the Cooperative regarding vendor's reputation. For current or past BuyBoard vendors, factors may include the administration report of vendor sales by contract and the purchase order count information, as well as any other information reported to BuyBoard during the contract term(s) (e.g. member-reported issues) or otherwise. For new vendors, factors considered may include the governmental references provided with the proposal response and any other known information affecting reputation.

<u>Financial and Technical Resources</u> – Vendors may be evaluated based on any available information regarding vendor's financial and technical resources. This includes, but is not limited to, the responses provided on the Proposal Invitation Questionnaire.

<u>Capability of Servicing Cooperative Members</u> – Any factor affecting the vendor's capability of servicing Cooperative members may be considered. This may include both the vendor's ability to serve a multiple member regions and states and the vendor's ability to serve member regions or states that might otherwise be unserved or underserved.

<u>Any other relevant factor or requirement listed in this Proposal Invitation</u> – Vendors will be evaluated on any other relevant factors or requirements listed in the Proposal Invitation including the overall proposal response and information provided on specific contract requirements such as manufacturer authorization letters, licenses, or other applicable requirements.

^{**}This proposal invitation had a total of 165 line items for vendors to propose. A detailed description of these line items are found on the Proposal Specification Report.