| FINANCIAL SERVICES DEPARTMENT

January 13, 2023

Recommendation for Award of IFB 9200 JRH1052REBID, Veterinary Pharmaceuticals and Supplies

Purchasing staff has completed their evaluation and has recommended award to Midwest Veterinary Supply, Inc., WA Butler Company / Covetrus North America, LLC, and Boehringer Ingelheim Animal Health USA, Inc.

John Hilbun
Contract Mgmt Specialist IV
(512) 974-1054
john.hilbun@austintexas.gov
City of Austin
Purchasing Office

## Bid Tabulation <br> City of Austin

VETERINARY PHARMACEUTICALS AND SUPPLIES

## SOLICITATION \# IFB 9200 JRH1052REBID

PROCUREMENT
SPECIALIST John Hilbun

Special Instructions: Offerors must use this Pricing Submittal Sheet to submit pricing.
Be advised that altering the Pricing Submittal Sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.
 usage. Order quantities will be as-needed and specified by the City for each order.
(free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does
 surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.


 Units column. The City recommends package sizes that are similar to current/preferred package sizes.

 Current/Preferred Packaging column.

| Vendor |  |  | Mil Serve International Inc. |  | Midwest Veterinary Supply, Inc |  | WA Butler Company / Covetrus North America, LLC |  | Boehringer Ingelheim Animal Health USA, Inc. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Local Presence ( $\mathrm{Y} / \mathrm{N}$ ) |  |  |  | Y | N |  | N |  | N |  |
| MBE/WBE |  |  | $N$ |  | N |  | N |  | N |  |
| CATEGORY 1 - VETERINARY PHARMACEUTICALS AND SUPPLIES - EQUIVALENTS ALLOWED |  |  |  |  |  |  |  |  |  |  |
| ITEM NO. | ITEM DESCRIPTION | ESTIMATED <br> ANNUAL UNITS (INDIVIDUAL UNIT QUANTITY) | UNIT PRICE (PRICE PER INDIVIDUAL UNIT) <br> *Unit price should be no more than 4 decimal places | EXTENDED PRICE (ESTIMATED ANNUAL UNITS X UNIT PRICE) | UNIT PRICE <br> (PRICE PER <br> INDIVIDUAL UNIT) <br> *Unit price should be no more than 4 decimal places | EXTENDED PRICE (ESTIMATED ANNUAL UNITS X UNIT PRICE) | UNIT PRICE (PRICE PER INDIVIDUAL UNIT) *Unit price should be no more than 4 decimal places | EXTENDED PRICE (ESTIMATED ANNUAL UNITS X UNIT PRICE) | UNIT PRICE (PRICE PER INDIVIDUAL UNIT) *Unit price should be no more than 4 decimal places | EXTENDED PRICE (ESTIMATED ANNUAL UNITS X UNIT PRICE) |
| 1.1 | Scalpel Blades\#10-(individual unit is 1 blade) | 700,000 | \$13.96 | \$9,772,000.00 | \$0.14 | \$98,000.00 | \$0.19 | \$133,350.00 | no bid | no bid |
| 1.2 | Syringes Monoject TB 1cc 25gx 5/8 - (individual unit is 1 syringe) | 1,530,000 | \$44.39 | \$67,916,700.00 | \$0.28 | \$428,400.00 | \$0.27 | \$417,537.00 | no bid | no bid |
| 1.3 | Marquis syringe 127 gm - (individual unit is 1 syringe) | 20 | \$477.45 | \$9,549.00 | no bid | no bid | \$255.72 | \$5,114.40 | no bid | no bid |
| 1.4 | Syringes Monoject tb 1cc slip - (individual unit is 1 syringe) | 3,430,000 | \$43.68 | \$149,822,400.00 | \$0.16 | \$548,800.00 | \$0.17 | \$592,704.00 | no bid | no bid |
| 1.5 | Syringes Monoject 3cc lock 22G x $1^{\prime \prime}$ - (individual unit is 1 syringe) | 4,980,000 | \$56.78 | \$282,764,400.00 | \$0.14 | \$697,200.00 | \$0.17 | \$835,644.00 | no bid | no bid |
| 1.6 | Rimadyl Chew 100mg - (individual unit is 1 tablet) | 7,020 | \$405.83 | \$2,848,926.60 | \$0.46 | \$3,229.20 | \$1.32 | \$9,231.30 | \$2.01 | \$14,110.20 |
| 1.7 | Simplicef 100mg - (individual unit is 1 tablet) | 8,250 | \$635.28 | \$5,241,060.00 | \$0.33 | \$2,722.50 | \$1.43 | \$11,790.90 | no bid | no bid |
| 1.8 | Metacam inj $5 \mathrm{mg} / \mathrm{ml}$ - 10cc bottle - (individual unit is 1 10cc bottle) | 100 | \$210.80 | \$21,080.00 | \$60.28 | \$6,028.00 | \$56.86 | \$5,686.00 | \$83.74 | \$8,374.00 |
| 1.90 | Simplicef tabs 200mg - (individual unit is 1 tablet) | 1,000 | \$1,220.86 | \$1,220,860.00 | \$0.65 | \$650.00 | \$2.75 | \$2,746.60 | no bid | no bid |
| 1.10 | Isoflurane 250cc bottle - (individual unit is 1250 cc bottle) | 57 | \$50.79 | \$2,895.03 | \$27.64 | \$1,575.48 | \$34.39 | \$1,960.23 | no bid | no bid |
| 1.11 | Monoject needles 22gx1" - (individual unit is 1 needle) | 3,200,000 | \$21.58 | \$69,056,000.00 | \$0.09 | \$288,000.00 | \$0.08 | \$249,920.00 | no bid | no bid |


| 1.12 | Rimadyl Chew 75 mg - (individual unit is 1 tablet) | 7,200 | \$330.04 | \$2,376,288.00 | \$0.36 | \$2,592.00 | \$1.07 | \$7,700.00 | \$0.94 | \$6,768.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1.13 | Nolvasan Solution - (individual unit is 11 -gallon bottle) | 32 | \$142.02 | \$4,544.64 | \$13.57 | \$434.24 | \$116.35 | \$3,723.20 | no bid | no bid |
| 1.14 | Lime Plus Pet Dip Concentrate - (individual unit is 11 -gallon bottle) | 22 | The City has elected to not award this line. |  |  |  |  |  |  |  |
| 1.15 | Metacam inj $5 \mathrm{mg} / \mathrm{ml}$ - 10cc bottle - (individual unit is 1 10cc bottle) | 250 | \$210.81 | \$52,702.50 | \$60.28 | \$15,070.00 | \$56.86 | \$14,215.00 | \$83.74 | \$20,935.00 |
| 1.16 | Ketaconazole tabs 200 mg - (individual unit is 1 tablet) | 3,600 | \$231.14 | \$832,104.00 | \$0.60 | \$2,160.00 | \$0.49 | \$1,774.80 | no bid | no bid |
| 1.17 | Doxycycline tabs 100 mg - (individual unit is 1 tablet) | 5,000 | \$172.71 | \$863,550.00 | \$0.07 | \$350.00 | \$0.08 | \$376.70 | no bid | no bid |
| 1.18 | Sharps Container rotor lid - (individual unit is 13 -gallon container) | 212 | \$10.95 | \$2,321.40 | \$7.14 | \$1,513.68 | \$8.02 | \$1,700.24 | no bid | no bid |
| 1.19 | Needles hypodermic $25 \mathrm{~g} \times 5 / 8$ - (individual unit is 1 needle) | 17,000 | \$11.83 | \$201,110.00 | \$0.04 | \$680.00 | \$0.11 | \$1,808.80 | no bid | no bid |
| 1.20 | Artificial Tears Ointment w/lanolin - (individual unit is 1 3.5 g tube) | 4,080 | \$151.62 | \$618,609.60 | \$5.97 | \$24,357.60 | \$5.95 | \$24,276.00 | no bid | no bid |
| 1.21 | IV Extension Set 42" w/2 inj sites leur lock - (individual unit is 1 extension set) | 16,250 | \$194.31 | \$3,157,537.50 | \$1.37 | \$22,262.50 | \$3.70 | \$60,125.00 | no bid | no bid |
| 1.22 | Needles, hypodermic $22 \mathrm{~g} \times 1$ " - (individual unit is 1 needle) | 32,000 | \$8.62 | \$275,840.00 | \$0.09 | \$2,880.00 | \$0.08 | \$2,499.20 | no bid | no bid |
| 1.23 | Elizabethan Buster Collar 25cm - (individual unit is 1 collar) | 200 | \$12.69 | \$2,538.00 | \$3.36 | \$672.00 | \$4.27 | \$854.80 | no bid | no bid |
| 1.24 | IV Catheter $22 \mathrm{G} \times 1$ " surflo - (individual unit is 1 catheter) | 10,000 | \$222.23 | \$2,222,300.00 | \$0.85 | \$8,500.00 | \$1.51 | \$15,100.00 | no bid | no bid |
| 1.25 | 5 gallon dispensing pump - 8oz per pump - (individual unit is 15 -gallon pump) | 2 | \$19.05 | \$38.10 | \$4.38 | \$8.76 | \$6.49 | \$12.98 | no bid | no bid |
| 1.26 | Hercules Animal Handling Gloves 400R6E: xSmall (individual unit is 1 pair gloves) | 10 | The City has elected to not award this line. |  |  |  |  |  |  |  |
| 1.27 | Hercules Animal Handling Gloves 400R6E: Small (individual unit is 1 pair gloves) | 10 | \$294.72 | \$2,947.20 | \$132.50 | \$1,325.00 | no bid | no bid | no bid | no bid |
| 1.28 | Hercules Animal Handling Gloves 400R6E: Medium (individual unit is 1 pair gloves) | 10 | \$294.72 | \$2,947.20 | \$115.00 | \$1,150.00 | no bid | no bid | no bid | no bid |
| 1.29 | Hercules Animal Handling Gloves 400R6E: Large (individual unit is 1 pair gloves) | 10 | \$294.72 | \$2,947.20 | \$132.50 | \$1,325.00 | no bid | no bid | no bid | no bid |
| 1.30 | Hercules Animal Handling Gloves 400R6E: xLarge (individual unit is 1 pair gloves) | 10 | The City has elected to not award this line. |  |  |  |  |  |  |  |


| 1.31 | Large aluminum dog pooper scooper w/spade $9.8 \times 10 \times 38$ (individual unit is 1 scooper) | 25 | \$35.55 | \$888.75 | \$16.75 | \$418.75 | no bid | no bid | no bid | no bid |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1.32 | Wire Animal Restraint Carrier: top \& end doors $18 \times 9 \times 11$ (individual unit is 1 carrier) | 15 |  |  | The City | ty has elected to no | taward this line |  |  |  |
| 1.33 | Wire Animal Restraint Carrier: top \& end doors $24 \times 12 \times 14$ (individual unit is 1 carrier) | 15 |  |  | The City | ty has elected to no | ot award this line |  |  |  |
| TOTAL FOR CATEGORY $1=$ |  |  |  | \$599,295,084.72 |  | \$2,160,304.71 |  | \$2,399,851.15 |  | \$50,187.20 |
| CATEGORY 2 - VETERINARY PHARMACEUTICALS AND SUPPLIES - NO EQUIVALENTS ALLOWED |  |  |  |  |  |  |  |  |  |  |
| ITEM NO. | ITEM DESCRIPTION | ESTIMATED ANNUAL UNITS (INDIVIDUAL UNIT QUANTITY) | UNIT PRICE (PRICE PER INDIVIDUAL UNIT) *Unit price should be no more than 4 decimal places | EXTENDED PRICE <br> (ESTIMATED <br> ANNUAL UNITS X <br> UNIT PRICE) | UNIT PRICE (PRICE PER INDIVIDUAL UNIT) *Unit price should be no more than 4 decimal places | EXTENDED PRICE (ESTIMATED ANNUAL UNITS X UNIT PRICE) | UNIT PRICE (PRICE PER INDIVIDUAL UNIT) *Unit price should be no more than 4 decimal places | $\qquad$ | UNIT PRICE (PRICE PER INDIVIDUAL UNIT) *Unit price should be no more than 4 decima places | EXTENDED PRICE (ESTIMATED ANNUAL UNITS X UNIT PRICE) |
| 2.1 | Nobivac Canine 1-DAPPv - (individual unit is 1 dose) | 11,700 | \$124.44 | \$1,455,948.00 | \$3.69 | \$43,173.00 | \$7.37 | \$86,229.00 | \$2.57 | \$30,069.00 |
| 2.2 | Capstar Tabs 57 mg - (individual unit is 1 tab) | 7,200 | \$387.33 | \$2,788,776.00 | \$3.77 | \$27,144.00 | \$4.50 | \$32,430.00 | no bid | no bid |
| 2.3 | Panacur Granules 22.2\% - (individual unit is 1lb package) | 70 | \$653.40 | \$45,738.00 | \$323.14 | \$22,619.80 | \$380.16 | \$26,611.20 | no bid | no bid |
| 2.4 | Capstar Tab 11.4 mg - (individual unit is 1 tablet) | 96,000 | \$444.48 | \$42,670,080.00 | \$3.62 | \$347,520.00 | \$4.26 | \$408,624.00 | no bid | no bid |
| 2.5 | Solo Step CH HW test - (individual unit is 1 test) | 1,225 | \$161.52 | \$197,862.00 | \$3.99 | \$4,887.75 | no bid | no bid | no bid | no bid |
| 2.6 | Feline EN - (individual unit is $150 z$ can) | 76,032 | \$77.46 | \$5,889,438.72 | \$1.98 | \$150,543.36 | \$1.90 | \$144,745.92 | no bid | no bid |
| 2.7 | Nobivac Feline 1-HCP - (individual unit is 1 dose) | 2,850 | \$110.35 | \$314,497.50 | \$3.00 | \$8,550.00 | \$5.99 | \$17,071.50 | \$2.47 | \$7,039.50 |
| 2.8 | Convenia inj - (individual unit is 110 ml bottle) | 21 | \$507.98 | \$10,667.58 | \$305.53 | \$6,416.13 | \$359.45 | \$7,548.45 | no bid | no bid |
| 2.9 | Suture 3-0 monocryl 24 mm - (individual unit is 1 suture) | 46,656 | \$801.32 | \$37,386,385.92 | \$5.93 | \$276,670.08 | \$8.00 | \$373,351.68 | no bid | no bid |
| 2.10 | Suture 0 monocryl $1 / 2$ circle reverse cut - (individual unit is 1 suture) | 40,176 | \$819.77 | \$32,935,079.52 | \$5.73 | \$230,208.48 | \$10.06 | \$404,326.80 | no bid | no bid |
| 2.11 | Nobivac Feline HCPCH - (individual unit is 1 dose) | 252 | The City has elected to not award this line. |  |  |  |  |  |  |  |
| 2.12 | Suture 2-0 Monocryl $3 / 8$ rev cut 24 mm - (individual unit is 1 suture) | 82,944 | \$532.75 | \$44,188,416.00 | \$5.76 | \$477,757.44 | \$8.70 | \$721,290.24 | no bid | no bid |
| 2.13 | Dexdomitor $.5 \mathrm{mg} / \mathrm{ml}$-(individual unit is 110 ml bottle) | 124 | \$362.76 | \$44,982.24 | \$101.27 | \$12,557.48 | \$199.95 | \$24,793.80 | no bid | no bid |
| 2.14 | Vectra 3d Red - (individual unit is 1 dose) | 1,200 | \$101.58 | \$121,896.00 | \$12.92 | \$15,504.00 | \$13.15 | \$15,781.33 | \$12.36** | \$14,832.00 |
| 2.15 | Nobivac Intra-Trac 3 - (individual unit is 1 dose) | 396 | \$107.49 | \$42,566.04 | \$3.60 | \$1,425.60 | \$7.19 | \$2,847.24 | \$2.58** | \$1,021.68 |
| 2.16 | Felocell CVR/Felocell 3 - (individual unit is 1 dose) | 131 | \$227.31 | \$29,777.61 | \$1.81 | \$237.11 | \$6.90 | \$903.90 | no bid | no bid |
| 2.17 | Telazol inj $100 \mathrm{mg} / \mathrm{ml}$ - (individual unit is 15 cc bottle) | 500 | \$120.04 | \$60,020.00 | \$54.05 | \$27,025.00 | \$75.80 | \$37,900.00 | no bid | no bid |
| 2.18 | Antisedan inj $5 \mathrm{mg} / \mathrm{ml}$ - (individual unit is 110 ml bottle) | 15 | \$1,405.24 | \$21,078.60 | \$153.21 | \$2,298.15 | \$221.30 | \$3,319.50 | no bid | no bid |
| 2.19 | Gauze Sponges Versalon Curity 4ply $4 \times 4$ - (individual unit is 1 sponge) | 86,000 | \$14.25 | \$1,225,500.00 | \$0.02 | \$1,720.00 | \$0.03 | \$2,700.40 | no bid | no bid |
| 2.20 | Clavamox drops - (individual unit is 115 ml bottle) | 144 | \$36.42 | \$5,244.48 | \$11.36 | \$1,635.84 | \$18.50 | \$2,664.00 | no bid | no bid |
| 2.21 | Normosol R Life Care - (individual unit is 11000 ml bag) | 24,000 | \$167.57 | \$4,021,680.00 | \$5.40 | \$129,600.00 | \$6.11 | \$146,620.00 | no bid | no bid |
| 2.22 | Previcox Chew Tabs 227 mg - (individual unit is 1 tablet) | 900 | \$1,010.00 | \$909,000.00 | no bid | no bid | \$2.61 | \$2,345.35 | \$2.01 | \$1,809.00 |
| 2.23 | Vetbond tissue adhesive - (individual unit is 13 cc bottle) | 92 | \$34.27 | \$3,152.84 | \$15.87 | \$1,460.04 | \$18.47 | \$1,699.24 | no bid | no bid |
| 2.24 | Fentanyl Patch 75 mcg - (individual unit is 1 patch) | 70 | \$469.90 | \$32,893.00 | no bid | no bid | \$7.31 | \$511.42 | no bid | no bid |
| 2.25 | Feline EN - (individual unit is 110 lb bag ) | 64 | \$73.64 | \$4,712.96 | \$45.23 | \$2,894.72 | \$88.91 | \$2,490.24 | no bid | no bid |
| 2.26 | Accel/Rescue Concentrate - (individual unit is 155 -gallon drum) | 24 | \$2,730.50 | \$65,532.00 | \$1,646.00 | \$39,504.00 | \$1,710.75 | \$41,057.94 | no bid | no bid |
| 2.27 | Accel/Rescue Concentrate Airless Hose End Foamer Blue (individual unit is $1320 z$ bottle) | 12 |  |  | The City | ity has elected to no | ot award this lin |  |  |  |
| 2.28 | Accel/Rescue Concentrate - (individual unit is 15 -gallon bucket) | 5 | \$332.00 | \$1,660.00 | \$177.40 | \$887.00 | \$177.40 | \$887.00 | no bid | no bid |
| 2.29 | Accel TB RTU Wipes - (individual unit is $1160 \mathrm{ct} \mathrm{tub)}$ | 960 | \$30.46 | \$29,241.60 | \$14.32 | \$13,747.20 | \$0.09 | \$85.92 | no bid | no bid |
| 2.30 | Accel Concentrate Test Strips - (individual unit is 150 count package) | 1 | \$31.74 | \$31.74 | \$25.00 | \$25.00 | \$0.50 | \$0.50 | no bid | no bid |
| 2.31 | $\begin{array}{l}\text { Poly Braided Dog leash 56" with metal O-ring Blue/White - } \\ \text { (individual unit is } 1 \text { leash) }\end{array}$ | 9,000 | \$19.87 | \$178,830.00 | \$1.08 | \$9,720.00 | \$0.92 | \$8,272.50 | no bid | no bid |
| TOTAL FOR CATEGORY $2=$ |  |  |  | \$174,680,688.35 |  | \$1,855,731.18 |  | \$2,517,109.07 |  | \$54,771.18 |




DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED
Award
Method Line by line
**did not meet standard of buyer-approved equal

Notates Award

## Prepared By Pat Alaniz

Approved By John Hilbun

City of Austin Purchasing Office - Log of Offers Received
Solicitation Number: IFB 9200 JRH1052REBID

IFB Disclaimer: The information contained on the following bid sheets are for information only and does not constitute actual award/execution of a contract.

RFP/RFQS Disclaimer: The contents of a proposal shall remain confidential until a contract is awarded. This log of offers is for information purposes only and does not offers is for information purposes only and does
constitute actual award/execution of a contract. Phone-512-974-2500

Vendor Name

Date Received

Type of Response
(eResponse / Physical)

| 1. Mil Serve International Inc. | $12-12-22$ | eResponse | $\square$ |
| :--- | :--- | :--- | :--- |
| 2. Midwest Veterinary Supply, Inc. | $12-12-20$ | eResponse | $\square$ |
| 3. WA Butler Company | $12-20-22$ | eResponse | $\square$ |
| 4. Boehringer Ingelheim Animal Health USA Inc. | $12-20-22$ | eResponse | $\square$ |

6. 
7. 
8. 

$x$ Pat Alaniz
This certifies the response was received prior to the solicitation closing.

