

January 13, 2023

Recommendation for Award of IFB 9200 JRH1052REBID, Veterinary Pharmaceuticals and Supplies

Purchasing staff has completed their evaluation and has recommended award to Midwest Veterinary Supply, Inc., WA Butler Company / Covetrus North America, LLC, and Boehringer Ingelheim Animal Health USA, Inc.

John Hilbun Contract Mgmt Specialist IV (512) 974-1054 john.hilbun@austintexas.gov City of Austin Purchasing Office



SOLICITATION # IFB 9200 JRH1052REBID

PROCUREMENT SPECIALIST John Hilbun

Special Instructions: Offerors must use this Pricing Submittal Sheet to submit pricing.

Be advised that altering the Pricing Submittal Sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

Bid Tabulation City of Austin VETERINARY PHARMACEUTICALS AND SUPPLIES

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid. Prices being submitted shall include ALL discounts, cost, handling and shipping charges (FOB Destination).

Prices offered on the Pricing Submittal Sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City. The Annual Estimated Units column is the number of individual units the City estimates it will order per year. * The Current Packaging and Current/Preferred Packaging column is for informational purposes only, showing how the City prefers each line item to be packaged. For example, on line item 1.1, the City expects to order 700,000 individual units, in packages of 100 units. For line item 1.3, the City expects to order 20 individual units, packaged per each. Offeror shall bid on quantities in the Estimated Annual Units column. The City recommends package sizes that are similar to current/preferred package sizes.

Equivalents are allowed in Category 1 but not in Category 2. If bidding an equivalent, Bidder shall provide the manufacturer name, model name, detail (if needed), and packaging for each item (if packaging is different from information in the Current/Preferred Packaging column). The City will make the final determination that bid items are equivalents. *The Proposed Packaging column should be used ONLY if your company does not provide the item in exact packaging indicated in the Current/Preferred Packaging column.

Vendor			Mil Serve I	nternational Inc.	Midwest Veter	rinary Supply, Inc	WA Butler Com North Am	pany / Covetrus ierica, LLC		
Local Presence (Local Presence (Y/N)			Y	N		1	Ν		1
MBE/WBE				Ν		N N		N	N	
	CATEGORY 1 - VETERINARY PHARMACEUTICALS AND SU	PPLIES - <mark>EQUIVA</mark>	LENTS ALLOWED)						
ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL UNITS (INDIVIDUAL UNIT QUANTITY)	UNIT PRICE (PRICE PER INDIVIDUAL UNIT) *Unit price should be no more than 4 decimal places	EXTENDED PRICE (ESTIMATED ANNUAL UNITS X UNIT PRICE)	UNIT PRICE (PRICE PER INDIVIDUAL UNIT) *Unit price should be no more than 4 decimal places	EXTENDED PRICE (ESTIMATED ANNUAL UNITS X UNIT PRICE)	UNIT PRICE (PRICE PER INDIVIDUAL UNIT) *Unit price should be no more than 4 decimal places	EXTENDED PRICE (ESTIMATED ANNUAL UNITS X UNIT PRICE)	UNIT PRICE (PRICE PER INDIVIDUAL UNIT) *Unit price should be no more than 4 decimal places	EXTENDED PRICE (ESTIMATED ANNUAL UNITS X UNIT PRICE)
1.1	Scalpel Blades#10 - (individual unit is 1 blade)	700,000	\$13.96	\$9,772,000.00	\$0.14	\$98,000.00	\$0.19	\$133,350.00	no bid	no bid
1.2	Syringes Monoject TB 1cc 25gx 5/8 - (individual unit is 1 syringe)	1,530,000	\$44.39	\$67,916,700.00	\$0.28	\$428,400.00	\$0.27	\$417,537.00	no bid	no bid
1.3	Marquis syringe 127gm - (individual unit is 1 syringe)	20	\$477.45	\$9,549.00	no bid	no bid	\$255.72	\$5,114.40	no bid	no bid
1.4	Syringes Monoject tb 1cc slip - (individual unit is 1 syringe)	3,430,000	\$43.68	\$149,822,400.00	\$0.16	\$548,800.00	\$0.17	\$592,704.00	no bid	no bid
1.5	Syringes Monoject 3cc lock 22G x 1″ - (individual unit is 1 syringe)	4,980,000	\$56.78	\$282,764,400.00	\$0.14	\$697,200.00	\$0.17	\$835,644.00	no bid	no bid
1.6	Rimadyl Chew 100mg - (individual unit is 1 tablet)	7,020	\$405.83	\$2,848,926.60	\$0.46	\$3,229.20	\$1.32	\$9,231.30	\$2.01	\$14,110.20
1.7	Simplicef 100mg - (individual unit is 1 tablet)	8,250	\$635.28	\$5,241,060.00	\$0.3 3	\$2,722.50	\$1.43	\$11,790.90	no bid	no bid
1.8	Metacam inj 5mg/ml - 10cc bottle - (individual unit is 1 10cc bottle)	100	\$210.80	\$21,080.00	\$60.28	\$6,028.00	\$56.86	\$5,686.00	\$83.74	\$8,374.00
1.90	Simplicef tabs 200mg - (individual unit is 1 tablet)	1,000	\$1,220.86	\$1,220,860.00	\$0.6 5	\$650.00	\$2.75	\$2,746.60	no bid	no bid
1.10	Isoflurane 250cc bottle - (individual unit is 1 250cc bottle)	57	\$50.79	\$2,895.03	\$27.64	\$1,575.48	\$34.39	\$1,960.23	no bid	no bid
1.11	Monoject needles 22gx1" - (individual unit is 1 needle)	3,200,000	\$21.58	\$69,056,000.00	\$0.09	\$288,000.00	\$0.08	\$249,920.00	no bid	no bid

1.12	Rimadyl Chew 75mg - (individual unit is 1 tablet)	7,200	\$330.04	\$2,376,288.00	\$ 0.3 6	\$2,592.00	\$1.07	\$7,700.00	\$0.94	\$6,768.00
1.13	Nolvasan Solution - (individual unit is 1 1-gallon bottle)	32	\$142.02	\$4,544.64	\$13.57	\$434.24	\$116.35	\$3,723.20	no bid	no bid
1.14	Lime Plus Pet Dip Concentrate - (individual unit is 1 1-gallon bottle)	22	The City has elected to not award this line.							
1.15	Metacam inj 5mg/ml - 10cc bottle - (individual unit is 1 10cc bottle)	250	\$210.81	\$52,702.50	\$60.28	\$15,070.00	\$56.86	\$14,215.00	\$83.74	\$20,935.00
1.16	Ketaconazole tabs 200mg - (individual unit is 1 tablet)	3,600	\$231.14	\$832,104.00	\$0.60	\$2,160.00	\$0.49	\$1,774.80	no bid	no bid
1.17	Doxycycline tabs 100mg - (individual unit is 1 tablet)	5,000	\$172.71	\$863,550.00	\$0.07	\$350.00	\$0.08	\$376.70	no bid	no bid
1.18	Sharps Container rotor lid - (individual unit is 1 3-gallon container)	212	\$10.95	\$2,321.40	\$7.14	\$1,513.68	\$8.02	\$1,700.24	no bid	no bid
1.19	Needles hypodermic 25gx5/8 - (individual unit is 1 needle)	17,000	\$11.83	\$201,110.00	\$0.04	\$680.00	\$0.11	\$1,808.80	no bid	no bid
1.20	Artificial Tears Ointment w/lanolin - (individual unit is 1 3.5g tube)	4,080	\$151.62	\$618,609.60	\$5.97	\$24,357.60	\$5.95	\$24,276.00	no bid	no bid
1.21	IV Extension Set 42" w/2 inj sites leur lock - (individual unit is 1 extension set)	16,250	\$194.31	\$3,157,537.50	\$1.37	\$22,262.50	\$3.70	\$60,125.00	no bid	no bid
1.22	Needles, hypodermic 22g x 1" - (individual unit is 1 needle)	32,000	\$8.62	\$275,840.00	\$0.09	\$2,880.00	\$0.08	\$2,499.20	no bid	no bid
1.23	Elizabethan Buster Collar 25cm - (individual unit is 1 collar)	200	\$12.69	\$2,538.00	\$3.36	\$672.00	\$4.27	\$854.80	no bid	no bid
1.24	IV Catheter 22G x1" surflo - (individual unit is 1 catheter)	10,000	\$222.23	\$2,222,300.00	\$0.8 5	\$8,500.00	\$1.51	\$15,100.00	no bid	no bid
1.25	5 gallon dispensing pump - 8oz per pump - (individual unit is 1 5-gallon pump)	2	\$19.05	\$38.10	\$4.38	\$8.76	\$6.49	\$12.98	no bid	no bid
1.26	Hercules Animal Handling Gloves 400R6E: xSmall - (individual unit is 1 pair gloves)	10	The City has elected to not award this line.							
1.27	Hercules Animal Handling Gloves 400R6E: Small - (individual unit is 1 pair gloves)	10	\$294.72	\$2,947.20	\$132.50	\$1,325.00	no bid	no bid	no bid	no bid
1.28	Hercules Animal Handling Gloves 400R6E: Medium - (individual unit is 1 pair gloves)	10	\$294.72	\$2,947.20	\$115.00	\$1,150.00	no bid	no bid	no bid	no bid
1.29	Hercules Animal Handling Gloves 400R6E: Large - (individual unit is 1 pair gloves)	10	\$294.72	\$2,947.20	\$132.50	\$1,325.00	no bid	no bid	no bid	no bid
1.30	Hercules Animal Handling Gloves 400R6E: xLarge - (individual unit is 1 pair gloves)	10	The City has elected to not award this line.							

1.31	Large aluminum dog pooper scooper w/spade 9.8x10x38 - (individual unit is 1 scooper)	25	\$35.55	\$888.75	\$16.75	\$418.75	no bid	no bid	no bid	no bid	
1.32	Wire Animal Restraint Carrier: top & end doors 18x9x11 - (individual unit is 1 carrier)	15	The City has elected to not award this line.								
1.33	Wire Animal Restraint Carrier: top & end doors 24x12x14 - (individual unit is 1 carrier)	15	The City has elected to not award this line.								
		TOTAL FOR	CATEGORY 1 =	\$599,295,084.72		\$2,160,304.71		\$2,399,851.15		\$50,187.20	
CATEGORY 2 - VETERINARY PHARMACEUTICALS AND SUPPLIES - NO EQUIVALENTS ALLOWED											
ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL UNITS (INDIVIDUAL UNIT QUANTITY)	UNIT PRICE (PRICE PER INDIVIDUAL UNIT) *Unit price should be no more than 4 decimal places	EXTENDED PRICE (ESTIMATED ANNUAL UNITS X UNIT PRICE)	UNIT PRICE (PRICE PER INDIVIDUAL UNIT) *Unit price should be no more than 4 decimal places	EXTENDED PRICE (ESTIMATED ANNUAL UNITS X UNIT PRICE)	UNIT PRICE (PRICE PER INDIVIDUAL UNIT) *Unit price should be no more than 4 decimal places	EXTENDED PRICE (ESTIMATED ANNUAL UNITS X UNIT PRICE)	UNIT PRICE (PRICE PER INDIVIDUAL UNIT) *Unit price should be no more than 4 decimal places	EXTENDED PRICE (ESTIMATED ANNUAL UNITS X UNIT PRICE)	
2.1	Nobivac Canine 1-DAPPv - (individual unit is 1 dose)	11,700	\$124.44	\$1,455,948.00	\$3.69	\$43,173.00	\$7.37	\$86,229.00	\$2.57	\$30,069.00	
2.2	Capstar Tabs 57 mg - (individual unit is 1 tab)	7,200	\$387.33	\$2,788,776.00	\$3.77	\$27,144.00	\$4.50	\$32,430.00	no bid	no bid	
2.3	Panacur Granules 22.2% - (individual unit is 1lb package)	70	\$653.40	\$45,738.00	\$323.14	\$22,619.80	\$380.16	\$26,611.20	no bid	no bid	
2.4	Capstar Tab 11.4mg - (individual unit is 1 tablet)	96,000	\$444.48	\$42,670,080.00	\$3.62	\$347,520.00	\$4.26	\$408,624.00	no bid	no bid	
2.5	Solo Step CH HW test - (individual unit is 1 test)	1,225	\$161.52	\$197,862.00	\$3.99	\$4,887.75	no bid	no bid	no bid	no bid	
2.6	Feline EN - (individual unit is 1 5oz can)	76,032	\$77.46	\$5,889,438.72	\$1.98	\$150,543.36	\$1.90	\$144,745.92	no bid	no bid	
2.7	Nobivac Feline 1-HCP - (individual unit is 1 dose)	2,850	\$110.35	\$314,497.50	\$3.00	\$8,550.00	\$5.99	\$17,071.50	\$2.47	\$7,039.50	
2.8	Convenia inj - (individual unit is 1 10ml bottle)	21	\$507.98	\$10,667.58	\$305.53	\$6,416.13	\$359.45	\$7,548.45	no bid	no bid	
2.9	Suture 3-0 monocryl 24mm - (individual unit is 1 suture)	46,656	\$801.32	\$37,386,385.92	\$5.93	\$276,670.08	\$8.00	\$373,351.68	no bid	no bid	
2.10	Suture 0 monocryl ½ circle reverse cut - (individual unit is 1 suture)	40,176	\$819.77	\$32,935,079.52	\$5.73	\$230,208.48	\$10.06	\$404,326.80	no bid	no bid	
2.11	Nobivac Feline HCPCH - (individual unit is 1 dose)	252			The Cit	ty has elected to n	ot award this lin	ie.	1		
2.12	Suture 2-0 Monocryl 3/8 rev cut 24mm - (individual unit is 1 suture)	82,944	\$532.75	\$44,188,416.00	\$5.76	\$477,757.44	\$8.70	\$721,290.24	no bid	no bid	
2.13	Dexdomitor .5mg/ml - (individual unit is 1 10ml bottle)	124	\$362.76	\$44,982.24	\$101.27	\$12,557.48	\$199.95	\$24,793.80	no bid	no bid	
2.14	Vectra 3d Red - (individual unit is 1 dose)	1,200	\$101.58	\$121,896.00	\$12.92	\$15,504.00	\$13.15	\$15,781.33	\$12.36**	\$14,832.00	
2.15	Nobivac Intra-Trac 3 - (individual unit is 1 dose)	396	\$107.49	\$42,566.04	\$3.60	\$1,425.60	\$7.19	\$2,847.24	\$2.58**	\$1,021.68	
2.16	Felocell CVR/Felocell 3 - (individual unit is 1 dose)	131	\$227.31	\$29,777.61	\$1.81	\$237.11	\$6.90	\$903.90	no bid	no bid	
2.17	Telazol inj 100mg/ml - (individual unit is 1 5cc bottle)	500	\$120.04	\$60,020.00	\$54.05	\$27,025.00	\$75.80	\$37,900.00	no bid	no bid	
2.18	Antisedan inj 5mg/ml - (individual unit is 1 10ml bottle)	15	\$1,405.24	\$21,078.60	\$153.21	\$2,298.15	\$221.30	\$3,319.50	no bid	no bid	
2.19	Gauze Sponges Versalon Curity 4ply 4x4 - (individual unit is 1 sponge)	86,000	\$14.25	\$1,225,500.00	\$0.02	\$1,720.00	\$0.03	\$2,700.40	no bid	no bid	
2.20	Clavamox drops - (individual unit is 1 15ml bottle)	144	\$36.42	\$5,244.48	\$11.36	\$1,635.84	\$18.50	\$2,664.00	no bid	no bid	
2.21	Normosol R Life Care - (individual unit is 1 1000ml bag)	24,000	\$167.57	\$4,021,680.00	\$5.40	\$129,600.00	\$6.11	\$146,620.00	no bid	no bid	
2.22	Previcox Chew Tabs 227mg - (individual unit is 1 tablet)	900	\$1,010.00	\$909,000.00	no bid	no bid	\$2.61	\$2,345.35	\$2.01	\$1,809.00	
2.23	Vetbond tissue adhesive - (individual unit is 1 3cc bottle)	92	\$34.27	\$3,152.84	\$15.87	\$1,460.04	\$18.47	\$1,699.24	no bid	no bid	
2.24	Fentanyl Patch 75mcg - (individual unit is 1 patch)	70	\$469.90	\$32,893.00	no bid	no bid	\$7.31	\$511.42	no bid	no bid	
2.25	Feline EN - (individual unit is 1 10lb bag)	64	\$73.64	\$4,712.96	\$45.23	\$2,894.72	\$38.91	\$2,490.24	no bid	no bid	
2.26	Accel/Rescue Concentrate - (individual unit is 1 55-gallon drum)	24	\$2,730.50	\$65,532.00	\$1,646.00	\$39,504.00	\$1,710.75	\$41,057.94	no bid	no bid	
2.27	Accel/Rescue Concentrate Airless Hose End Foamer Blue - (individual unit is 1 32oz bottle)	12			The Cit	ty has elected to n	ot award this lin	ie.			
2.28	Accel/Rescue Concentrate - (individual unit is 1 5-gallon bucket)	5	\$332.00	\$1,660.00	\$177.40	\$887.00	\$177.40	\$887.00	no bid	no bid	
2.29	Accel TB RTU Wipes - (individual unit is 1 160ct tub)	960	\$30.46	\$29,241.60	\$14.32	\$13,747.20	\$0.09	\$85.92	no bid	no bid	
2.30	Accel Concentrate Test Strips - (individual unit is 1 50 count package)	1	\$31.74	\$31.74	\$25.00	\$25.00	\$0.50	\$0.50	no bid	no bid	
2.31	Poly Braided Dog leash 56" with metal O-ring Blue/White - (individual unit is 1 leash)	9,000	\$19.87	\$178,830.00	\$1.08	\$9,720.00	\$0.92	\$8,272.50	no bid	no bid	
TOTAL FOR CATEGORY 2 = \$174,680,688.35 \$1,855,731.18 \$2,517,109.07 \$54,771.18											

CATEGORY 3 - DISCOUNT OFF TO MANUFACTURER PRICE LISTS FOR NON-SPECIFIED PRODUCTS (For Informational Purposes Only)

The City may wish an Offeror provide additional products as they relate to this contract. In order to be paid for those additional products, provide manufacturers name and catalog numbers for the additional products you can provide the City. Indicate the minimum percentage discount you can provide the City for these products. The percentage discount(s) listed shall be fixed throughout the term of the Contract including any subsequent renewal periods.

This information will not be used in the evaluation of the bid but is for informational purposes only and there is no guarantee of purchase. Please include additional pages as necessary.

ITEM NO	NAME AND NUMBER OF PRICE LIST	LATEST EFFECTIVE DATE OF PRICE LIST	MINIMUM DISCOUNT FROM PRICE LIST	MINIMUM DISCOUNT FROM PRICE LIST	MINIMUM DISCOUNT FROM PRICE LIST	MINIMUM DISCOUNT FROM PRICE LIST
2.1	Merck		% Discount	0-50% Discount	0-40% Discount	% Discount
2.2	Novartis		% Discount	% Discount	0-40% Discount	% Discount
2.3	Miltex		% Discount	% Discount	0-40% Discount	% Discount
2.4	Medtronic		% Discount	% Discount	0-40% Discount	% Discount
2.5	Heska		% Discount	% Discount	0-40% Discount	% Discount
2.6	Ethicon		% Discount	% Discount	0-40% Discount	% Discount
2.7	Nestle		% Discount	% Discount	0-40% Discount	% Discount
2.8	Merial		% Discount	% Discount	0-40% Discount	% Discount
2.9	Zoetis		% Discount	% Discount	0-40% Discount	% Discount
2.10	АВАХ		% Discount	% Discount	0-40% Discount	% Discount
2.11	BIVI		% Discount	% Discount	0-40% Discount	25% Discount
2.12	Ceva		% Discount	% Discount	0-40% Discount	% Discount
2.13	DECHR		% Discount	20% Discount	0-40% Discount	% Discount
2.14	Ноѕр		% Discount	% Discount	0-40% Discount	% Discount
2.15	Mylan		% Discount	% Discount	0-40% Discount	% Discount
2.16	Qualt		% Discount	% Discount	0-40% Discount	% Discount
2.17	ЗМ		% Discount	% Discount	0-40% Discount	% Discount
2.18	Par		% Discount	% Discount	0-40% Discount	% Discount
2.19	Apexz		% Discount	% Discount	0-40% Discount	% Discount
2.20	Jorg		% Discount	% Discount	0-40% Discount	% Discount
2.21	Baxter		% Discount	% Discount	0-40% Discount	% Discount
2.22	Terum		% Discount	% Discount	0-40% Discount	% Discount

2.23	Ogena Solutions		% Discount	% Discount	0-40% Discount	% Discount			
2.24	Hex Armor		% Discount	% Discount	0-40% Discount	% Discount			
2.25	VetOne		% Discount	% Discount	0-40% Discount	% Discount			
2.26	KVP		% Discount	% Discount	0-40% Discount	% Discount			
2.27	TruCatch		% Discount	% Discount	0-40% Discount	% Discount			
2.28	Zoetis		% Discount	% Discount	0-40% Discount	% Discount			
2.29	Name		% Discount	% Discount	% Discount	% Discount			
2.30	Name		% Discount	% Discount	% Discount	% Discount			
2.31	Name		% Discount	% Discount	% Discount	% Discount			
2.32	Name		% Discount	% Discount	% Discount	% Discount			
2.33	Name		% Discount	% Discount	% Discount	% Discount			
2.34	Name		% Discount	% Discount	% Discount	% Discount			
2.35	Name		% Discount	% Discount	% Discount	% Discount			
DELIVERY TERMS:	ELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED								
Award									

Award Line by line

**did not meet standard of buyer-approved equal

Notates Award

Prepared By Pat Alaniz

Approved By John Hilbun

City of Austin Purchasing Office - Log of Offers Received

Solicitation Number: IFB 9200 JRH1052REBID

IFB Disclaimer: The information contained on the following bid sheets are for information only and does not constitute actual award/execution of a contract.

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RFP/RFQS Disclaimer: The contents of a proposal shall remain confidential until a contract is awarded. This log of offers is for information purposes only and does not constitute actual award/execution of a contract. For more information, you may contact the Purchasing Office by: Phone – 512-974-2500 Email – <u>PurchInfo@austintexas.gov</u> Physical Address – 124 W. 8th St., Third floor, Austin, TX 78701

Hours of Operation – Monday-Friday 7:45 a.m. to 4:45 p.m.

	Vendor Name	Date Received	Type of Response (eResponse / Physical)	No Bid
1.	Mil Serve International Inc.	12-12-22	eResponse	
2.	Midwest Veterinary Supply, Inc.	12-12-20	eResponse	
3.	WA Butler Company	12-20-22	eResponse	
4.	Boehringer Ingelheim Animal Health USA	Inc. 12-20-22	eResponse	
5.				
6.				
7.				
8.				
0.				

imes Pat Alaniz

This certifies the response was received prior to the solicitation closing.