



From: Corrections Software Solutions, LP
To: Collin County Purchasing
Re: Best and Final Offer Request for RFP 2023-400 from Collin County

Pricing

Marketing and current license fee for CSS is at \$124 per user per month. With the RFP response we have discounted our services to \$93.00 per user per month. We have also chosen to not charge any additional implementation and conversion fees. This is primarily due to the CSCD being a prior CSS Customer and our confidence in providing the proven solution used by most other departments in the State. In essence, it is the price for us doing this business. The BAFO has been updated to clarify the pricing structure.

For payment, we will invoice either monthly or annually, which is a County decision. Invoicing will commence upon Go Live of the application for the department for year one.

1. Section 6.8.5 Optional Hourly rate for future software customizations/modifications

Minor and moderate changes such as additional documents, reports, new fields, resolutions, features would normally be covered under our monthly license fee.

Quotes for any special projects which are beyond the scope of our work would need to be agreed upon by both parties. We fully expect to install our full Case Management System for the County. However, if there become requirements of adding additional modules, assessments, integrations (outside of County Integration requested in 5.20.1), department provided programs or new processes that are not provided in solutions to our current Community Corrections agencies, CSS would want to quote and get approval for the extra cost involved with such a project.

2. Section 6.8.7 Optional Cost for Integration via API

CSS will provide integration into the existing Collin County Court System (as requested in 5.20.1 in Attachment A) under the license fee. There will not be an additional charge for this specific integration.

Any other integrations via API, major modifications or customizations would be subject to the hourly rates.



Timeline

1. Our provided timeline covers Discovery, Conversion, Development and Installation over a five month period. While CSS can control Discovery, Development and Installation phases, the Conversion timeline will depend on the data that should be provided by the current vendor. CSS has had frequent conversions from the County's current provider. Some have been efficient. Others have not. CSS will need to be provided the flexibility in scheduling to cover any potential issues we may face with data not being provided in an efficient and timely manner. The project plan estimates that the project will take 5 months and that is likely. However, if unexpected delays are presented, the project could be launched over 6-9 months. The attached 6.7 Proposed Project Plan has been updated with begin/end dates for each task. Additionally, a GANTT Chart has been included that aligns with the project tasks.
2. The Phase 2 line item has been removed from the attached 6.7 Proposed Project Plan. All RFP requirements will be met in Phase 1 and ready to go at Go-Live.