



COMMISSIONERS COURT COMMUNICATION

REFERENCE NUMBER 141892

PAGE 1 OF 7

DATE: 10/03/2023

SUBJECT: BID NO. 2023-026 - ANNUAL CONTRACT FOR EMERGENCY VEHICLE EQUIPMENT INSTALLATION - COUNTYWIDE - VARIOUS VENDORS - EXERCISE FIRST OPTION FOR RENEWAL - SAME HOURLY RATE, MARKUP FOR PARTS, AND DISCOUNT FROM LIST PRICE

***** CONSENT AGENDA *****

COMMISSIONERS COURT ACTION REQUESTED

It is requested that the Commissioners Court approve renewal of Bid No. 2023-026, Annual Contract for Emergency Vehicle Equipment Installation, for the first optional twelve (12) month period at the same hourly rate, markup for parts, and discount from list price.

BACKGROUND

On December 27, 2022, the Commissioners Court, through Court Order #140020, awarded Bid No. 2023-026, Annual Contract for Emergency Vehicle Equipment Installation, Countywide, to the following vendors:

Primary	Pursuit Safety, Inc.
Secondary	Stolz Telecom Inc
Alternate	Defender Supply, LLC

The awards were based upon low bid meeting specifications and contained options to renew for two (2) additional twelve (12) month periods.

The vendors notified Purchasing in writing that their prices will remain firm through January 6, 2025. Transportation Services notified Purchasing in writing that they are pleased with the vendors and want to renew.

This contract is for the installation of emergency equipment onto vehicles.

Therefore, it is the joint recommendation of Transportation Services and Purchasing that the Commissioners Court approve the renewal of Bid No. 2023-026, Annual Contract for Emergency Vehicle Equipment Installation, for another twelve (12) month period.

FISCAL IMPACT

Estimated costs are approximately \$126,000.00. The County's future cost will be determined by supplies and services provided on an as-needed basis. Funding is available in account 540000/45400-2024/6840200000. No other government entity is currently utilizing this bid.

SUBMITTED BY:	Purchasing	PREPARED BY: APPROVED BY:	Julie Nichols Chris Lax, CPSM, CPSD, CPCP
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TAKINGS IMPACT ASSESSMENT CHECKLIST

Complete this form for any county action that involves the adoption of a regulation, policy, guideline, court resolution, or order.

Project/Regulation Name: Bid No. 2023-026 - Annual Contract for Emergency Vehicle Equipment Installation - Countywide - Various Vendors - Exercise First Option for Renewal - Same Hourly Rate, Markup for Parts, and Discount from List Price

County Department: PURCHASING

Contact Person: Melissa Lee, C.P.M., A.P.P.

Phone Number for Contact Person: (817) 884-3245

Type of TIA Performed: SHORT TIA or FULL TIA. Circle one after answering the questions in Sections II and III below.

I. Stated Purpose

Attach to this checklist an explanation of the purpose of the regulation, policy, guideline, court resolution, or order.

Note: The remainder of this Takings Impact Assessment Checklist should be completed in consultation with the Criminal District Attorney's Office.

II. Potential Effect on Private Real Property

1. Does the county action require a physical invasion, occupation, or dedication of real property?

Yes _____ No ✓

2. Does the county action limit or restrict a real property right, even partially, or temporarily?

Yes _____ No ✓

If you answered yes to either question, go to Section III. If you answered no to both, STOP HERE and circle SHORT TIA at the top of the form.



TARRANT COUNTY PURCHASING DEPARTMENT

100 E. Weatherford St. #303 • Fort Worth, TX 76196 • (817) 884-1414 • (817) 884-2629 (Fax)

Melissa Lee, C.P.M., A.P.P.
Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP
Assistant Purchasing Agent

August 30, 2023

Pursuit Safety, Inc.
4947 Texas 276
Royse City, TX. 75189
Phone Number: 972-772-4747
Contact Name: Wade Schleif
E-mail: sales@pursuitsafety.com

Re: BID NO. 2023-026 ANNUAL CONTRACT FOR EMERGENCY VEHICLE EQUIPMENT
INSTALLATION

Dear Sir/Madam:

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of January 7, 2023 through January 6, 2024. The effective dates for the first renewal option will run from January 7, 2024 through January 6, 2025.

☒ Yes, Pursuit Safety, Inc., will accept the offer to extend the same contract pricing and discounts through the renewal period. **Please include a current 1295 Form with your response.**

☐ No, Pursuit Safety, Inc., will NOT accept the offer to extend the same contract pricing and discounts through the renewal period.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☐ No
If yes, please return a listing of the participating entities with this letter.

Please fax or email your signed response.

Sincerely,

Julie Nichols

Julie Nichols, Senior Buyer
(P) 817.884.1133
(F) 817.884.1133
(E) jmnichols@tarrantcountytx.gov

Wade Schleif

Name: Wade Schleif

Wade Schleif

(P) (972) 772-4747

(F) (972) 722-1624

(E) sales@pursuitsafety.com



TARRANT COUNTY PURCHASING DEPARTMENT

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Melissa Lee, C.P.M., A.P.P.
Purchasing Agent

Chris Lax, CPSM, CPSD,
CPCP
Assistant Purchasing Agent

August 31, 2023

Stolz Telecom, Inc.
3741 Mingo Road # 201
Denton, TX. 76208
Phone Number: 972-465-9299
Contact Name: Matt Jack
E-mail: matt.jackson@stolztele.com

Re: BID NO. 2023-026 ANNUAL CONTRACT FOR EMERGENCY VEHICLE EQUIPMENT
INSTALLATION

Dear Sir/Madam:

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of January 7, 2023 through January 6, 2024. The effective dates for the first renewal option will run from January 7, 2024 through January 6, 2025.

Yes, Stolz Telecom, Inc., will accept the offer to extend the same contract pricing and discounts through the renewal period. **Please include a current 1295 Form with your response.**

No, Stolz Telecom, Inc., will NOT accept the offer to extend the same contract pricing and discounts through the renewal period.

Are any other governmental entities currently utilizing this contract? Yes No
If yes, please return a listing of the participating entities with this letter.

Please fax or email your signed response.

Sincerely,

Julie Nichols

Julie Nichols, Senior Buyer
(P) 817.884.1133
(F) 817.884.1133
(E) jmnichols@tarrantcountytx.gov

Matt Jackson

Name: Matt Jackson
Matt Jack
(P) Area Sales Manager
(F) 817.465.9299
(E) matt.jackson@stolztele.com



TARRANT COUNTY PURCHASING DEPARTMENT

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Melissa Lee, C.P.M., A.P.P.
Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP
Assistant Purchasing Agent

August 31, 2023

Defender Supply, LLC
14535 Industrial Park
Aubrey, TX. 76227
1-800-486-3115
Contact: Mike Hewitt
E-mail: Mike@defendersupply.com
Vendor # 7011170

Re: BID NO. 2023-026 ANNUAL CONTRACT FOR EMERGENCY VEHICLE EQUIPMENT
INSTALLATION

Dear Sir/Madam:

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of January 7, 2023 through January 6, 2024. The effective dates for the first renewal option will run from January 7, 2024 through January 6, 2025.

☒ Yes, Defender Supply, LLC, Inc. will accept the offer to extend the same contract pricing and discounts through the renewal period. **Please include a current 1295 Form with your response.**

☐ No, Defender Supply, LLC, Inc. will NOT accept the offer to extend the same contract pricing and discounts through the renewal period.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☐ No

If yes, please return a listing of the participating entities with this letter.

Please fax or email your signed response.

Sincerely,

Julie Nichols

Julie Nichols, Senior Buyer
(P) 817.884.1133
(F) 817.884.1133
(E) jmnichols@tarrantcountytexas.gov

Mike Hewitt

Name: Mike Hewitt
Mike Hewitt
(P) 903-771-1089
(F) 903-564-6363
(E) mike@defender supply.com

Memorandum

To: Joylee Russell
Dept.: Transportation
From: Julie Nichols, Senior Buyer, Purchasing Department
Date: August 30, 2023
Re: BID 2023-026 ANNUAL CONTRACT FOR EMERGENCY VEHICLE EQUIPMENT
INSTALLATION

The above referenced contract will expire on 1/6/2024. This contract included options to renew with the vendor for two (2) additional twelve (12) month terms. The first renewal term will commence January 7, 2024 and would expire January 6, 2025.

If you wish to exercise this option to renew and continue this contract with the vendor(s) listed below for twelve (12) more months, please check the appropriate boxes and email this form **back to me on or before Friday, September 1, 2023.**

Primary: Pursuit Safety Inc.
Secondary: Stolz Telecom, Inc
Alternate: Defender Supply, LLC

X

Yes, I wish to continue the current contract with the above mentioned vendor(s) for the first and final renewal term of the contract. Account information must be provided below.

542310 / 45400-2023 / 6840200000 / NRG

☐

No, I do not wish to continue the current contract with the above mentioned vendor(s) for the following reason(s).

SIGNATURE: _____

DATE: 08-30-23

RFB 2023-026 Emergency Vehicle Equipment Installation

		Alternate	Primary	Secondary
		Defender Supply, LLC Argyle, TX HUB - No CO-OP - Yes	Pursuit Safety Inc. Royse City, TX HUB - No CO-OP - Yes	Stoltz Telecom. Inc Denton, TX HUB - No CO-OP - Yes
Item				
1	Hourly Rate	\$ 103.68	\$ 87.00	\$ 90.00
	Part Mark-Up Percentage	27.30%	0.00%	20.00%
	Discount from List Price	0.00%	5% Minimum off list	0.00%
	Turnaround time for Installation	10 Days	6 Business Days	21 Days