



TECHNOLOGY SOLUTIONS

GTS Technology Solutions, Inc.
9211 Waterford Centre Blvd Suite 275
Austin, Texas 78758
Phone: 512.452.0651

QUOTE

Quote Number: Q-17615
Quoted Date: 01/12/2026
Expiration Date: 01/31/2026
Account Exec: Kelli Petty
Inside Sales Rep: Jacob Jiongo
Terms: jacob.jiongo@gts-ts.com (512) 681-6281 NET 30

QUOTE FOR:

Collin County

JP Building 1

Table with 8 columns: LINE, ITEM, DESCRIPTION, SPECIFICATIONS, CONTRACT, QTY, PRICE, EXTENDED PRICE. Contains 9 rows of item details including Verkada camera licenses and mounts.

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		Camera Multisensor, 1TB, 60 Days Max					
10	FREIGHT CHARGE	Freight Charge	NO CONTRACT	1	\$ 0.00	\$ 0.00	
11	Discount Hardware	Discount Hardware	NO CONTRACT	1	\$ 0.00	\$ 0.00	

**JP Building 2**

LINE	ITEM	DESCRIPTION	SPECIFICATIONS	CONTRACT	QTY	PRICE	EXTENDED PRICE
12	ACC-MNT-CORNER-1	Verkada Corner Mount		Tips 230105	3	\$ 148.98	\$ 446.94
13	ACC-MNT-ARM-1	Verkada Arm Mount		Tips 230105	3	\$ 74.12	\$ 222.36
14	ACC-MNT-PEND-1	Verkada Pendant Cap Mount		Tips 230105	2	\$ 51.66	\$ 103.32
15	ACC-MNT-YPEND-1	Verkada Two-Camera Multisensor Pendant Cap		Tips 230105	2	\$ 81.60	\$ 163.20
16	ACC-POE-90W-NA	Verkada Indoor 90W PoE++ (802.3bt-2018) Injector, GigE, NA Type B		Tips 230105	2	\$ 126.52	\$ 253.04
17	LIC-CAM-5Y-CAP	Verkada 5-Year Camera License Capacity Increase		Tips 230105	5	\$ 673.05	\$ 3,365.25
18	LIC-CAM-MLT2-5Y-CAP	Verkada 5-Year Two-Camera Multisensor License, Capacity Increase		Tips 230105	2	\$ 1,197.11	\$ 2,394.22
19	LIC-CAM-MLT4-5Y-CAP	5-Year Four-Camera Multisensor License, Capacity Increase		Tips 230105	2	\$ 2,020.64	\$ 4,041.28
20	CY53-1TBE-HW	Verkada CY53-E Outdoor Two-Camera Multisensor, 1TB, 60 Days Max		Tips 230105	2	\$ 2,245.24	\$ 4,490.48
21	CH52-2TBE-HW	Verkada CH52-E Outdoor Multisensor Camera, 2TB, 60 Days Max		Tips 230105	2	\$ 3,667.70	\$ 7,335.40

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22	CF83-1TBE-HW	Verkada CF83-E Outdoor Fisheye Camera, 12MP, Fixed Lens, 1TB of Storage, Maximum 60 Days of Retention	Tips 230105	1	\$ 1,945.78	\$ 1,945.78
23	CM42-512-HW	Verkada CM42 Indoor Mini Dome Camera, 512GB, 60 Days Max	Tips 230105	2	\$ 822.78	\$ 1,645.56
24	CD63-1TB-HW	Verkada CD63 Indoor Dome Camera, 1TB, 60 Days Max	Tips 230105	1	\$ 1,721.18	\$ 1,721.18
25	CD63-1TBE-HW	CD63-E Outdoor Dome Camera, 1TB, 60 Days Max	Tips 230105	2	\$ 1,870.91	\$ 3,741.82
26	LIC-VX-5Y-CAP	Verkada 5-Year Viewing Station License, Capacity Increase	Tips 230105	1	\$ 1,496.58	\$ 1,496.58
27	VX52-HW	Verkada Vx52 Viewing Station	Tips 230105	1	\$ 373.58	\$ 373.58
28	FREIGHT CHARGE	Freight Charge	NO CONTRACT	1	\$ 0.00	\$ 0.00
29	Discount Hardware	Discount Hardware	NO CONTRACT	1	\$ 0.00	\$ 0.00

**JP Building 3**

LINE	ITEM	DESCRIPTION	SPECIFICATIONS	CONTRACT	QTY	PRICE	EXTENDED PRICE
30	ACC-MNT-SJBOX-1	Verkada Square Junction Box Mount		Tips 230105	3	\$ 66.63	\$ 199.89
31	ACC-MNT-CORNER-1	Verkada Corner Mount		Tips 230105	5	\$ 148.98	\$ 744.90
32	ACC-MNT-ARM-1	Verkada Arm Mount		Tips 230105	5	\$ 74.12	\$ 370.60
33	ACC-MNT-PEND-1	Verkada Pendant Cap Mount		Tips 230105	2	\$ 51.66	\$ 103.32
34	ACC-MNT-YPEND-1	Verkada Two-Camera Multisensor Pendant Cap		Tips 230105	2	\$ 81.60	\$ 163.20
35	ACC-POE-90W-NA	Verkada Indoor 90W PoE++ (802.3bt-2018) Injector, GigE, NA Type B		Tips 230105	2	\$ 126.52	\$ 253.04

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36	VX52-HW	Verkada Vx52 Viewing Station	Tips 230105	1	\$ 373.58	\$ 373.58
37	CY53-1TBE-HW	Verkada CY53-E Outdoor Two-Camera Multisensor, 1TB, 60 Days Max	Tips 230105	3	\$ 2,245.24	\$ 6,735.72
38	CB62-1TBE-HW	Verkada Cb62-E Outdoor Bullet Camera, 4K, Zoom Lens, 1Tb Of Storage, Maximum 60 Days Of Retention	Tips 230105	3	\$ 1,945.78	\$ 5,837.34
39	CH52-2TBE-HW	Verkada CH52-E Outdoor Multisensor Camera, 2TB, 60 Days Max	Tips 230105	2	\$ 3,667.70	\$ 7,335.40
40	CM42-512-HW	Verkada CM42 Indoor Mini Dome Camera, 512GB, 60 Days Max	Tips 230105	12	\$ 822.78	\$ 9,873.36
41	CD53-512-HW	Verkada CD53 Indoor Dome Camera, 512GB, 60 Days Max	Tips 230105	2	\$ 1,197.11	\$ 2,394.22
42	CD63-1TB-HW	Verkada CD63 Indoor Dome Camera, 1TB, 60 Days Max	Tips 230105	1	\$ 1,721.18	\$ 1,721.18
43	LIC-CAM-MLT4-5Y-CAP	5-Year Four-Camera Multisensor License, Capacity Increase	Tips 230105	2	\$ 2,020.64	\$ 4,041.28
44	LIC-VX-5Y-CAP	Verkada 5-Year Viewing Station License, Capacity Increase	Tips 230105	1	\$ 1,496.58	\$ 1,496.58
45	LIC-CAM-5Y-CAP	Verkada 5-Year Camera License Capacity Increase	Tips 230105	18	\$ 673.05	\$ 12,114.90
46	LIC-CAM-MLT2-5Y-CAP	Verkada 5-Year Two-Camera Multisensor License, Capacity Increase	Tips 230105	3	\$ 1,197.11	\$ 3,591.33
47	FREIGHT CHARGE	Freight Charge	NO CONTRACT	1	\$ 0.00	\$ 0.00
48	Discount Hardware	Discount Hardware	NO CONTRACT	1	\$ 0.00	\$ 0.00

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LINE	ITEM	DESCRIPTION	SPECIFICATIONS	CONTRACT	QTY	PRICE	EXTENDED PRICE
49	CH52-2TBE-HW	Verkada CH52-E Outdoor Multisensor Camera, 2TB, 60 Days Max		Tips 230105	2	\$ 3,667.70	\$ 7,335.40
50	CD53-512E-HW	Verkada CD53-E Outdoor Dome Camera, 512GB, 60 Days Max		Tips 230105	2	\$ 1,346.84	\$ 2,693.68
51	ACC-MNT-CORNER-1	Verkada Corner Mount		Tips 230105	3	\$ 148.98	\$ 446.94
52	ACC-MNT-ARM-1	Verkada Arm Mount		Tips 230105	3	\$ 74.12	\$ 222.36
53	ACC-MNT-PEND-1	Verkada Pendant Cap Mount		Tips 230105	2	\$ 51.66	\$ 103.32
54	ACC-MNT-YPEND-1	Verkada Two-Camera Multisensor Pendant Cap		Tips 230105	1	\$ 81.60	\$ 81.60
55	ACC-MNT-CJBOX-1	Verkada Circle Junction Box Mount		Tips 230105	2	\$ 81.60	\$ 163.20
56	ACC-MNT-SJBOX-1	Verkada Square Junction Box Mount		Tips 230105	2	\$ 66.63	\$ 133.26
57	ACC-POE-90W-NA	Verkada Indoor 90W PoE++ (802.3bt-2018) Injector, GigE, NA Type B		Tips 230105	2	\$ 126.52	\$ 253.04
58	VX52-HW	Verkada Vx52 Viewing Station		Tips 230105	1	\$ 373.58	\$ 373.58
59	LIC-VX-5Y-CAP	Verkada 5-Year Viewing Station License, Capacity Increase		Tips 230105	1	\$ 1,496.58	\$ 1,496.58
60	LIC-CAM-5Y-CAP	Verkada 5-Year Camera License Capacity Increase		Tips 230105	15	\$ 673.05	\$ 10,095.75
61	LIC-CAM-MLT2-5Y-CAP	Verkada 5-Year Two-Camera Multisensor License, Capacity Increase		Tips 230105	1	\$ 1,197.11	\$ 1,197.11
62	LIC-CAM-MLT4-5Y-CAP	5-Year Four-Camera Multisensor License, Capacity Increase		Tips 230105	2	\$ 2,020.64	\$ 4,041.28
63	CM42-512-HW	Verkada CM42 Indoor Mini Dome Camera, 512GB, 60 Days		Tips 230105	10	\$ 822.78	\$ 8,227.80

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64	CY53-1TBE-HW	Max Verkada CY53-E Outdoor Two-Camera Multisensor, 1TB, 60 Days Max	Tips 230105	1	\$ 2,245.24	\$ 2,245.24
65	CB62-1TBE-HW	Verkada Cb62-E Outdoor Bullet Camera, 4K, Zoom Lens, 1Tb Of Storage, Maximum 60 Days Of Retention	Tips 230105	2	\$ 1,945.78	\$ 3,891.56
66	FREIGHT CHARGE	Freight Charge	NO CONTRACT	1	\$ 0.00	\$ 0.00
67	TD33-HW	Verkada Mullion Video Intercom Reader	Tips 230105	1	\$ 1,122.25	\$ 1,122.25
68	LIC-TD-5Y-CAP	Verkada 5-Year Intercom License	Tips 230105	1	\$ 1,309.41	\$ 1,309.41

### Services

LINE	ITEM	DESCRIPTION	SPECIFICATIONS	CONTRACT	QTY	PRICE	EXTENDED PRICE
69	SERVICES: Project Management - AV	Project Management - AV		DIR-CPO-4754	24	\$ 0.00	\$ 0.00
70	3P Services: A/V Services	3P Services: Av Installation Upgrade of video surveillance system		DIR-CPO-4754	1	\$ 21,592.41	\$ 21,592.41
71	SERVICES: AV Installation	Services: Warehouse and Delivery		DIR-CPO-4754	4	\$ 306.81	\$ 1,227.24

### TV and Mounts

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LINE	ITEM	DESCRIPTION	SPECIFICATIONS	CONTRACT	QTY	PRICE	EXTENDED PRICE
72	QB65C	Samsung QBC Series 65 UHD 4K HDR Commercial Monitor		Tips 230105	4	\$ 1,205.38	\$ 4,821.52
73	MSTU	Legrand-Chief Medium Thinstall Fixed Wall Display Mount		Tips 230105	4	\$ 136.84	\$ 547.36

<p><i>Prices do NOT include taxes, insurance, shipping, delivery, setup fees, or any cables or cabling services or material unless specifically listed above. If a customer requests expedited or special delivery, causes carrier delays or requests redelivery, customer will be responsible for any additional charges for these services directly billed by the carrier. All prices are subject to change without notice. Supply subject to availability. Dell maintains a strict zero-return policy. Therefore, purchases of incorrect quantity, specifications, items, or configurations are non-refundable and non-returnable. Please ensure that you have reviewed your quote thoroughly.</i></p> <p><b>**This quote does not include the applicable sales tax for our commercial customers**</b></p>	<p><b>Sales Total:</b></p>	<p><b>\$ 191,677.83</b></p>
	<p><b>Freight &amp; Misc:</b></p>	<p><b>\$ 0.00</b></p>
	<p><b>Tax Total:</b></p>	<p><b>\$ 0.00</b></p>
	<p><b>Total (USD):</b></p>	<p><b>\$ 191,677.83</b></p>

# GTS

## TECHNOLOGY SOLUTIONS

AN EMPLOYEE-OWNED COMPANY

### JP Building Surveillance Installation Services

#### Statement of Work

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By and Between

GTS Technology Solutions  
9211 Waterford Centre Blvd. Ste. 275  
Austin, TX 78758

In Partnership With



Collin County

Submission Date: 07/23/2025

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## EXECUTIVE SUMMARY

### PURPOSE

GTS has been requested to provide the surveillance installation services at (4) JP Buildings for Collin County.

### SCOPE

This section articulates the activities and services that will be considered in scope for the Contractor team during this project.

### IN SCOPE

The following items are in scope during this Contract:

#### ON-SITE

##### SURVEILLANCE INSTALLATION

###### JP#1 - McKinney

- 12 Total Cameras
- 6 Total Net New Cable Runs

###### JP#2 - Lavon

- 9 Total Cameras
- 2 Total Net New Cable Runs

###### JP#3 - Plano

- 23 Total Cameras
- 10 Total Net New Cable Runs

###### JP#4 - Frisco

- 18 Total Cameras
- 18 Total Net New Cable Runs

#### **Includes:**

- Structured Cabling - All cabling specified in the BOM will be routed and secured in accordance with the client's preferred pathways. Each cable will be tested, labeled, and properly terminated at both ends.
- Video Surveillance - Install and mount each camera listed in the BOM at the locations indicated on the provided takeoff. Location confirmation will be required after award. Configure, test, label, and adjust each camera's view to the client's preference.

- EMT material and install for JP#3 corner cameras on South side of building.
- All misc. consumables for cabling and camera installs.

## OUT OF SCOPE

The following items are out of scope during this Contract:

- SKBM assumes that all cable pathways will be established and ready prior to arrival on site, including open ceilings (before hard lid), drop ceilings, and/or conduit with pull strings.
- Low-voltage raceways are to be provided by others to enable SKBM to home-run cabling between devices and switches/panels on different floors.
- Penetrations through fire-rated assemblies or external walls are required by others.
- Uplink to the network is required at each controller, switch, and gateway location before starting.
- Patching, painting, or cosmetic repairs.
- Network configuration or integration beyond physical cabling and device installation
- All 120/240v power needed for SKBM equipment is sourced by others or already accessible.
- Any services not included in the In Scope section of this document

## ROLES AND RESPONSIBILITIES

### CONTRACTOR WILL PERFORM THE FOLLOWING

- Contractor will be responsible for accomplishing assigned activities within project scope and schedule for the negotiated price.
- Contractor will lead/develop requirements gathering sessions specific to document management and workflow as needed with active participation from relevant staff.
- Contractor will manage risks to ensure project quality and schedule adherence.
- Contractor will provide a weekly status report to the CUSTOMER project manager.
- Contractor will appoint a point of contact to communicate with CUSTOMER.
- Contractor point of contact will escalate issues and needed changes to CUSTOMER project manager as appropriate.
- Contractor will review and acknowledge in writing CUSTOMER Computer usage, confidentiality and non-disclosure policies.
- Contractor will invoice CUSTOMER upon completion and CUSTOMER acceptance of each deliverable.

### CUSTOMER WILL PERFORM THE FOLLOWING

- CUSTOMER will appoint a project manager (PM) as the primary contact for the Contractor
- CUSTOMER will be responsible for final acceptance of deliverables
- CUSTOMER will identify and assemble necessary CUSTOMER resources
- The PM will assist the Contractor with business related activities and decisions, as necessary.
- The PM will baseline all deliverables provided by the Contractor.
- The PM will assist the Contractor with the coordination of technical resources

- The PM will review and make comments on Contractor’s progress and ensure that the deadlines, work items, reporting, and invoicing are being met and accomplished as described in the SOW
- The PM will assist with budget and procurement issues, as needed.

## DELIVERABLES

- The following deliverables will be developed during the term of the Contract.

No.	Deliverable	Description	Completion Criteria
1	Deployment Signoff	Signoff sheet by onsite contact confirming deliver and installation of units has been completed	Onsite contact signs document

## ASSUMPTIONS

- All existing infrastructure, primarily existing cable runs, are assumed to be in working condition and ready before install.
- Org admin access for installers required to adjust views.
- Site access is available during standard business hours
- All work will be performed in accordance with local codes and safety standards
- Customer is responsible for all software licenses.
- The Customer Project Manager shall obtain and provide project requirements, information, data, decisions and approvals according to the project plan unless both parties agree to a different response time and provided the information is available from the customer.
- The Customer shall provide GTS Project personnel with reasonable and safe access to the project site and adequate office space, as required.
- Scope of this project is based on information gathered to-date and is subject to re-scoping in the event additional tasks or technical issues arise. Any time spent beyond the projected project hours will be billed to the customer at the project staff standard Time and Material (T&M) hourly rate. Hourly work will not be performed without written approval from the customer.
- An elevator shall be available to transport equipment between floors
- Service Hours:
  - Business Hours – Monday through Friday 8:00am to 5:00 pm local time (excluding State of Texas and nationally-observed holidays).
  - Outside Business Hours – (Monday – Friday) – (may incur an additional charge)
  - Weekends – (may incur an additional charge)
  - Holidays – (may incur an additional charge)

## REPORTS AND MEETINGS

The Contractor assigned Project Manager will work with CUSTOMER's assigned personnel to create the deliverables for this project.

- Contractor will document milestone completion status, issues, risks and open action items in weekly status reports to CUSTOMER
  - Weekly status reports and associated information will be considered accepted by CUSTOMER if not objected to in writing within 3 business days
- Contractor will conduct weekly project meetings with CUSTOMER
  - Additional meetings may be requested by CUSTOMER or Contractor
- Contractor will conduct any meetings required to determine the best solution forward for an issue or risk

## PERIOD OF PERFORMANCE

The term of this contract begins upon full execution of this document and continues until project completion. Contractor estimates it will take approximately 2 weeks to complete this project.

## PRICING

### Notes:

## PAYMENT ADDRESS

GTS Technology Solutions  
DEPT. 6877  
P.O. Box 4264  
Houston, TX 77210-4264

## PROJECT ACCEPTANCE

### CHANGE MANAGEMENT

When the Contractor or CUSTOMER determines that a change is necessary to refine a process, procedure, or specific responsibility identified in this SOW, the party proposing the change will document the request using the change request form provided in Appendix A. The request will be presented in a change management meeting where both parties will mutually agree to accept or reject the change request. This change management meeting will be within 5 business days of the request. A conference call between both parties that addresses the change request will be considered a change management meeting as long as both parties are present.

The receiving party will review the proposed Change Request and determine whether the change is acceptable or requires modifications. Both parties will review the proposed Change Request and will (i) approve it, (ii) agree to further investigation, or (iii) reject it ("Change Management Process"). When the parties agree to the change, they will sign the Change Request, which upon signing by both parties will constitute authorization to implement the change.

## ACCEPTANCE

CUSTOMER shall either accept or reject the Contractor's Services or Work Product within a reasonable number of days from performance. For this Project SOW, Services or Work Product shall be accepted or rejected within 25 days from performance. Services or Work Product will be deemed acceptable to CUSTOMER if it conforms in all material respects with Services described in this SOW.

- The Contractor will have full responsibility for the deliverables and the tasks listed in this SOW.
- All work products will be submitted to the CUSTOMER PM for acceptance and approval. The CUSTOMER PM may request that a deliverable outline be submitted for approval prior to work commencing on the deliverable. All correspondence and documentation will be delivered in both paper and electronic format unless otherwise agreed to by the Contractor and the CUSTOMER PM.
- CUSTOMER will complete a review of each submitted deliverable within five work days from the date of receipt. CUSTOMER feedback which indicates revisions to a deliverable are required will be addressed and re-submitted by the Contractor within ten work days unless approval (in writing) for a different length of time is obtained from the CUSTOMER PM or designate.
- CUSTOMER will either accept or reject the Contractor's Services or Work Product within a reasonable number of days from performance. For this Project SOW, Services or Work Product will be accepted or rejected within 5 days from performance completion date. Failure to provide acceptance or rejection within 5 days will be considered acceptance of the deliverable.
- If CUSTOMER gives notice of rejection, then the Contractor will have an additional ten (10) days, within which to cure any deficiencies identified in writing by CUSTOMER.

## PROJECT COMPLETION CRITERIA

The project will be considered complete when all deliverables described in the SOW have been accepted and approved by the CUSTOMER PM.

## PAYMENT TERMS

CUSTOMER agrees to be invoiced based on completion and acceptance of each deliverable. CUSTOMER upon receipt of the invoice(s) agrees to a net payment term of (30) days.

## TERMS AND CONDITIONS

The Terms and Conditions of this SOW will be in accordance with those of DIR-CPO-4754.

## AUTHORIZATION AND ACCEPTANCE

By signing below, both GTS and the Customer agree to the Terms and Conditions of this SOW.

### GTS Technology Solutions

### Collin County

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

*Upon execution, please submit signed document to [Tracie.Simental@gts-ts.com](mailto:Tracie.Simental@gts-ts.com)*

## APPENDIX A – CHANGE REQUEST FORM

<b>Change# 001</b>	<b>Between:</b>	GTS	CUSTOMER	<b>Priority (select one)</b>	Low, Medium, High
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<b>Client Name</b>		<b>Date</b>	
<b>Change Manager</b>		<b>Related Issue #</b>	

CONTACT INFORMATION							
<b>Prepared by</b>				<b>Phone</b>	<b>Email</b>		
<b>Change Owner</b>				<b>Phone</b>	<b>Email</b>		
<b>Client/Contractor Contact</b>				<b>Phone</b>	<b>Email</b>		
DESCRIPTION OF EXISTING STATE ↓							
<b>Details:</b>							
<b>REQUESTED CHANGE ↓</b>	<b>IMPACT →</b>				<b>Quality or Quantity</b>		<b>Related SOW Section</b>
	Cost		Schedule				
<b>Details:</b>							
IMPACT ↓							
<b>Details:</b>							
<b>Total Cost of this Change</b>		<b>Paid By →</b>			CUSTOMER	GTS	
		(keep all that apply)					
GTS				CUSTOMER			
<b>Signature</b>				<b>Signature</b>			
<b>Name</b>				<b>Name</b>			